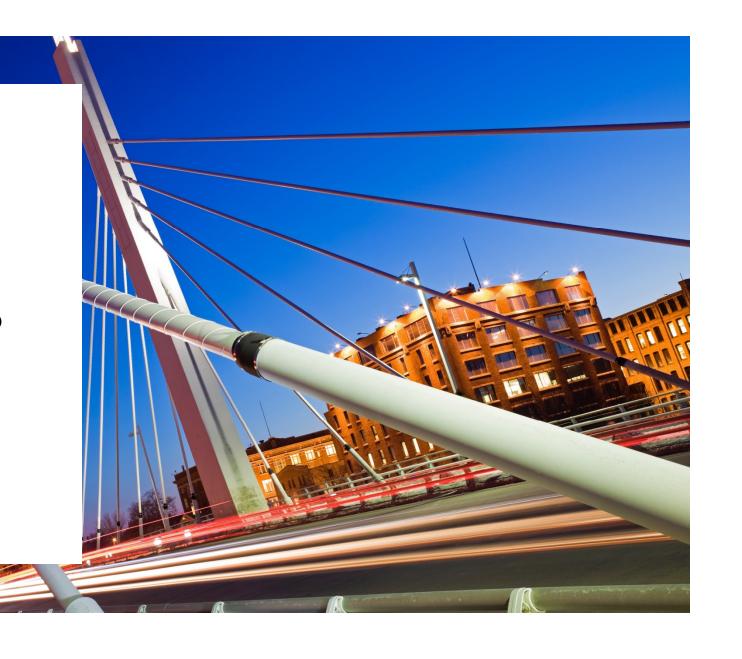


**2022 CLE WEEKS** 

# Smart Manufacturing: IP Opportunities and Challenges

December 12, 2022



### **Speakers**



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### Agenda

- Smart Manufacturing Overview
- Technologies for Smart Manufacturing
- Legal Concerns for Smart Manufacturing
- Digital Transformation Impacts and Opportunities
- Patent Trends in Smart Manufacturing



### Smart Manufacturing and the Fourth **Industrial Revolution / Industry 4.0**

- "Developing smart factories provides an incredible opportunity for the manufacturing industry to enter the fourth industrial revolution." 1
- "The key element in the implementation of the concepts of Industry 4.0 is the idea of cyber-physical systems." <sup>2</sup>
- Fourth industrial revolution is leading to "emerging" technology breakthroughs in fields such as artificial intelligence, robotics, the Internet of Things, autonomous vehicles, 3-D printing, nanotechnology, biotechnology, materials science, energy storage, and quantum computing."3







- Cyber-physical systems are "smart systems that include engineered interacting networks of physical and computational components." 1
- Cyber-physical systems are "systems with embedded software (as part of devices, buildings, means of transport, transport routes, production systems, medical processes, logistic processes, coordination processes, and management processes)." Cyber-physical systems:
  - Directly record physical data using sensors and affect physical processes using actuators
  - Evaluate and save recorded data and actively or reactively interact both with the physical and digital world
  - Are connected with one another and in global networks via digital communication facilities
  - Use globally available data and services
  - Have a series of dedicated, multimodal human-machine interfaces <sup>2</sup>



### **Technologies for Smart Manufacturing**

- Internet of Things / Industrial Internet of Things
- **Cloud Computing**
- Artificial Intelligence / Machine Learning
- Big Data
- Additive Manufacturing
- **Augmented Reality**
- Blockchain



### **Legal Concerns for Smart Manufacturing**

- Data Protection, Rights, and Privacy
- AI/ML Ownership and Rights to Use
- Challenges with Patenting AI
- Cybersecurity



#### **Data Protection and Rights**

- No single law regulating personal data collection and use in the U.S.
  - Mix of federal and state laws
- Europe General Data Protection Regulation (GPDR)
- Where is data stored?
  - Where is the "cloud" (servers) actually located?
  - Where is data accessed from?
- Additive Manufacturing
  - E.g., license to and use of model file for a part



### **Data Privacy**

#### **Evaluating Data Privacy Risks**



#### **Maintain a Data Governance Model**

- Data ownership
- Regulatory compliance
- Data breach mitigation
- Data removal request policies



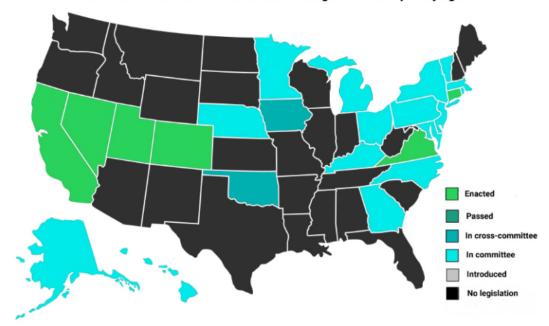
### **Data Privacy and Al**

#### **Common Privacy Provisions Affecting Al**

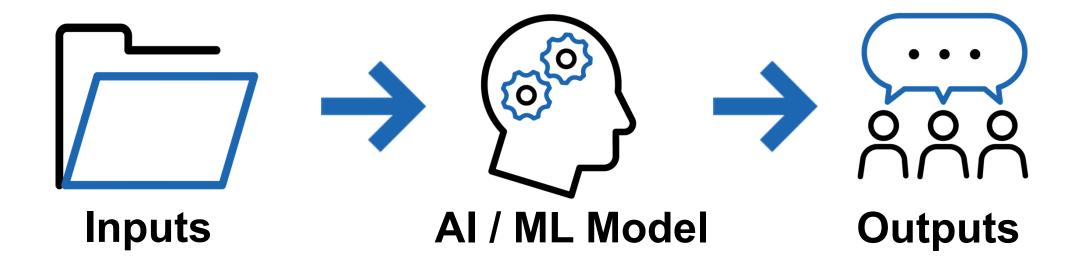
- Right to access
- Right correct
- Right to be informed
- Right to delete

#### **General Overview of State-By-State Data Privacy Laws**

US states with enacted laws or active bills relating to consumer privacy rights



### What is Artificial Intelligence?





### Two Phases of Deployment and Use

#### Generation of training dataset Generation of trained model Trained Training model program Training Pre-training parameter Raw data Trained parameter dataset Hyper parameter Inference program **Utilization Phase** Al product



**Training Phase** 

### AI/ML Ownership and Rights to Use

- Who owns and/or what are license rights to use?
  - Raw Data
  - Training Datasets
  - Training Programs
  - Trained Models
  - Know-how
- Algorithm ownership: If algorithm improves because of client data, does client have ownership rights in algorithm?
- What IP is present before and after the AI?



### IP Ownership and Rights to Use

- Newly Developed IP
  - Ownership structures
    - Owned by both parties (joint ownership)
    - Owned by one party (e.g., specified party, creator, etc.)
  - Restrictions on use of Developed IP (field, territory, timing, product lines, etc.)
  - License of Developed IP (to the other party if solely owned, to third parties, etc.)
- Identify Background IP
  - License to Background IP
    - Perpetual, non-exclusive, royalty-free?
    - Have made / sublicense rights?
  - Ownership/rights to use improvements to Background IP



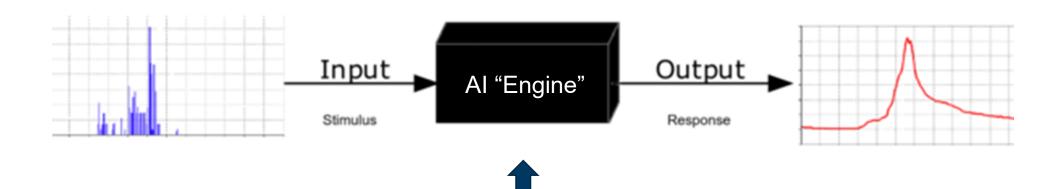
### **Challenges with Patenting Al**

- Detectability: Will I know when it is infringed?
- Novelty: What is new?





### **Al Detectability**

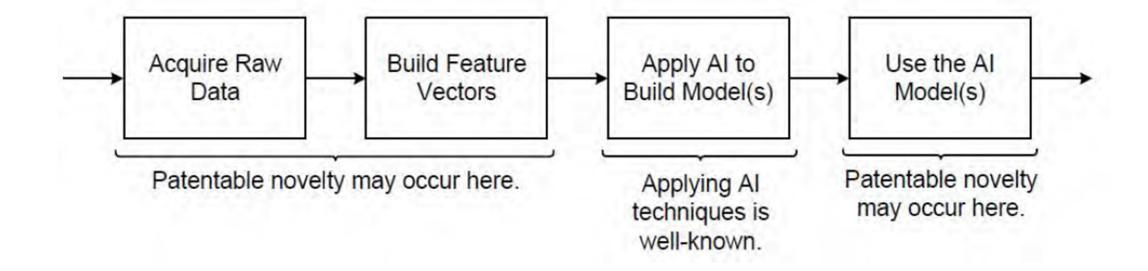


*Is the invention in here?* 



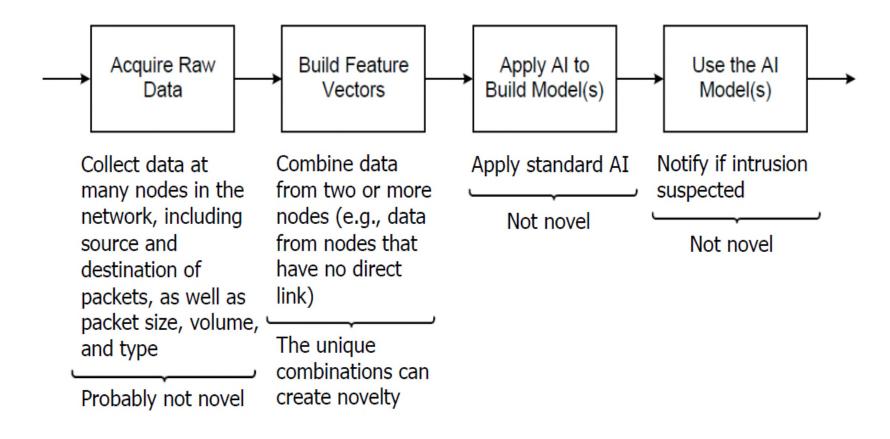
# **Al Novelty**







### Hypothetical: Novelty of Network Security Al





### Cybersecurity

- Federal Regulation of IoT
  - National Institute of Standards and Technology (NIST)
  - Federal Trade Commission (FTC)







Examples of Recommended Product Criteria for Defining Cybersecurity Outcomes

- Asset Identification: product is uniquely identifiable
- Product Configuration: ability to restore to default, changes can only be made by authorized user
- Data Protection: device protects stored data, provides ability to delete data
- Interface Access Control: device controls access to and from all interfaces (e.g., network and local interfaces)
- Software Update: software can be updated by authorized users via a secure mechanism.
- Documentation: product developer creates, gathers, and stores information relevant to cybersecurity





- IT / OT Convergence
  - Eliminating or bridging the divide between information technology (IT) and operational technology (OT)
  - Legacy OT systems may not support remote security updates
- Wide Attack Surface Area
  - Large number of devices and associated software in a factory
  - IIoT devices help with IT / OT Convergence, but can provide new access points to manufacturing equipment and software



#### Ransomware Attacks in Manufacturing

- 55% of manufacturing and production companies suffered ransomware attack in 2021
  - 77% of attacked companies had ability to operate impacted
  - 71% of attached companies lost business/revenue
- 57% had data encrypted in the attack
  - 96% got encrypted data back
- Paid highest ransom payments (~\$2 million) of analyzed industries (based on organizations reporting exact amount paid)
  - Only 7% of ransom payers got <u>all</u> data back



### The *Impact* of Digital Transformation

#### **Lean Operations**

Digitalization of processes allows optimizing business operations, through both cost reduction and effectiveness improvements

Example: use of 3D printing to produce customized tools or parts at scale

#### **Improved Decision Making**

Use of data at scale and advanced analytics algorithms allow optimizing decision making

Example: use of IoT for predictive maintenance of machines

#### Greater Connectivity

Digital channels and the use of digital marketing and digital procurement tools allow expanding the consumer portfolio and improving customer acquisition, as well as improve access to suppliers and optimize the supply chain

Example: digital marketplace to connect manufacturing firms to suppliers

#### **New Business** Models

Virtualization of goods and services and the digitalization of product delivery encourage the creation of new business models that mitigate risk and improve profits

Example: production of digital twins for testing and simulation





#### Lean Operations

Digitalization of processes allows optimizing business operations, through both cost reduction and effectiveness improvements

Opportunity: rethinking supply chain agreements to reflect new processes

#### Improved decision making

Use of data at scale and advanced analytics algorithms allow optimizing decision making

Opportunity: focus/allocate resources to improve profitability

#### Greater Connectivity

Digital channels and the use of digital marketing and digital procurement tools allow expanding the consumer portfolio and improving customer acquisition, as well as improve access to suppliers and optimize the supply chain

Opportunity: distribution and end-user agreements will require fresh approaches

#### **New Business** Models

Virtualization of goods and services and the digitalization of product delivery encourage the creation of new business models that mitigate risk and improve profits

Opportunity: newlygenerated IP can be, and should be, protected



## Patent Trends in Smart Manufacturing

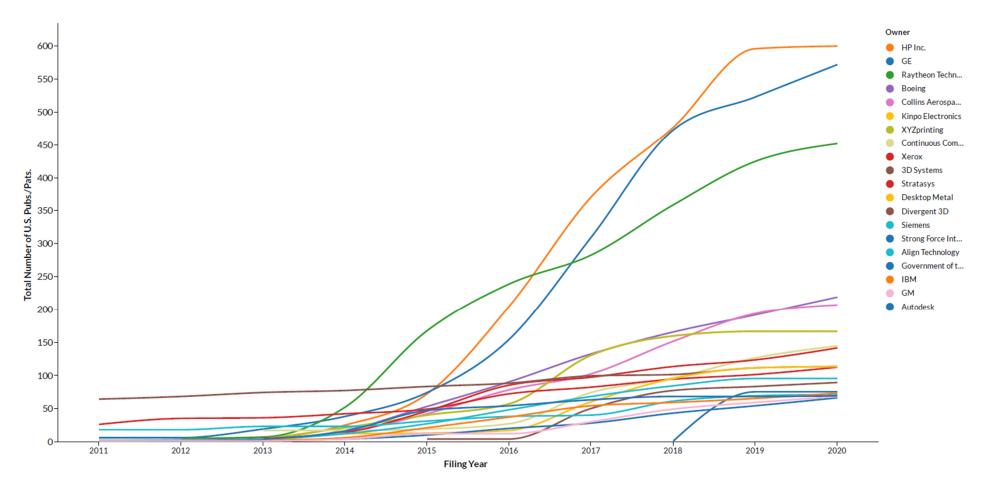
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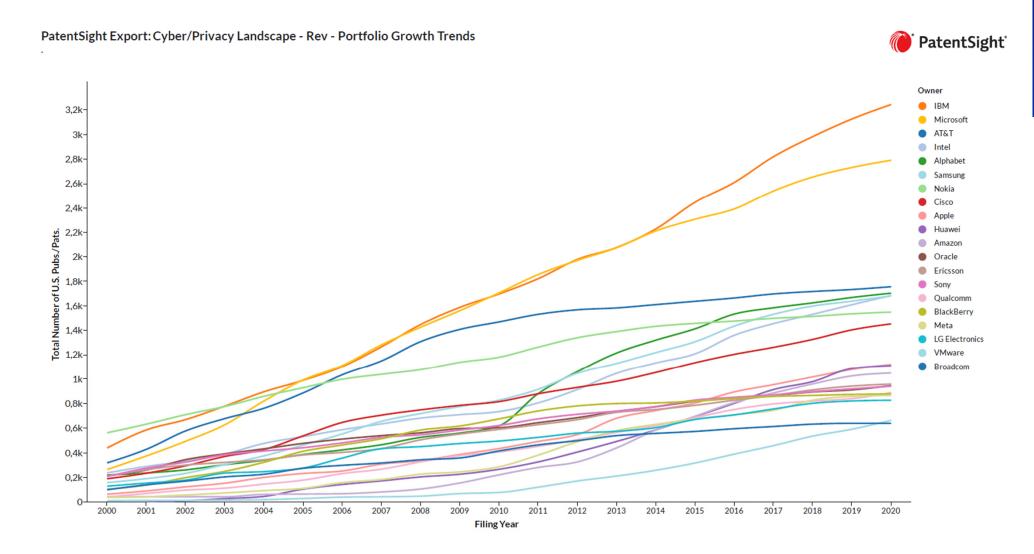


#### PatentSight Export: Additive Manufacturing Landscape - Portfolio Growth Trends

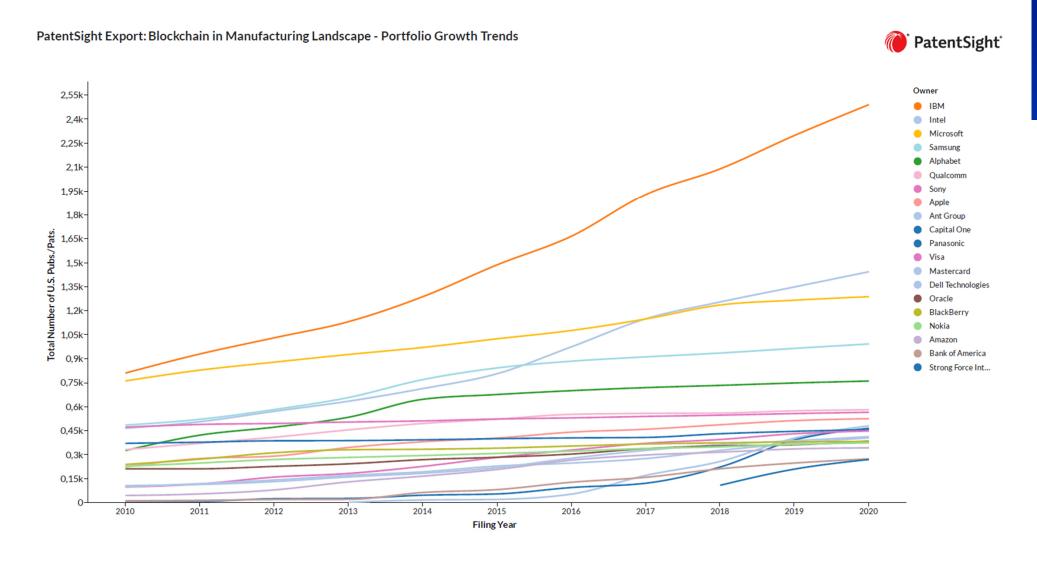














#### **Takeaways**

- New opportunities bring new challenges
- Changing regulatory environment, with <u>many</u> current and potential regulators
- Take care with IP ownership and rights to use IP (including data)
- Understand data privacy risks and apply proper data governance model
- Monitor labeling requirements for IoT products
- Manufacturing is profitable target for ransomware attackers





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