

JANUARY 2023

**PREPARED BY:** THE FOLEY & LARDNER SPORTS & ENTERTAINMENT GROUP

FOLEY.COM



## **TABLE OF CONTENTS**

- 01 | Introduction
- 03 | **Law**
- 04 | Student-Athlete Benefits
- 06 | Student-Athlete Restrictions
- 08 | Contracting Process
- 10 | Miscellaneous



# Introduction

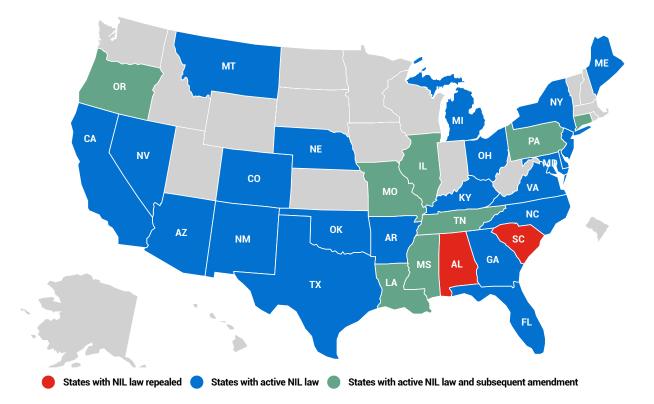
On behalf of Foley & Lardner's Sports & Entertainment Group, and its "NIL" Task Force, I am pleased to introduce our Nationwide Name, Image, and Likeness ("NIL") Tracker: A Compendium of College Sports NIL Laws in the U.S.

The economics of collegiate athletics is undergoing significant and dramatic change in the United States, spawned by a years-long legislative and jurisprudential push to free student-athletes from institutional restraints that prohibited them from receiving compensation or benefits beyond an educational scholarship. With multiple states passing laws that allow student-athletes to sell their individual NIL rights for compensation, and following the U.S. Supreme Court's decision in NCAA v. Alston, which effectively exposed NCAA restrictions on student-athlete compensation to legal scrutiny under federal antitrust laws, that push for change suddenly became reality. On June 30, 2021, under mounting pressure from student-athletes, fans, legislators and activists, all three divisions of the NCAA adopted policy measures that, for the first time, allowed college student-athletes to benefit financially from their NIL without fear of NCAA penalty.

With the floodgates open, reports of student-athletes signing NIL deals became regular news, as seemingly everyone began jumping into the unchartered, but now-flowing NIL waters. In standing down on NIL, however, the NCAA essentially stood back and let state NIL laws govern where they would, while establishing its own NIL rules only where they did not. As a consequence, the current NIL regulatory landscape is an irregular patchwork of state laws, which often differ from one another in substantive ways, creating limited uniformity from one state to the next.

1

The map below identifies those states that (i) have an active NIL law (blue), (ii) have an active NIL law that was subsequently amended (green), and (iii) had an NIL but repealed it (red). States in gray have no active NIL law and thus are subject to the NCAA Interim NIL Policy.



Behind this simple, two-dimensional map, the NIL regulatory landscape currently presents a complex — and potentially confounding — web of rules for interested and opportunistic stakeholders, which may include sponsors, colleges, athletic conferences, agents, and student-athletes. There are significant business, academic/athletic, and legal implications for those that do not tread carefully.

With these concerns in mind, Foley's NIL Task Force has created the **Tracker** – a one-stop compilation and summary of existing NIL rules organized by regulatory body (i.e., states and the NCAA) and subject matter, including product category limitations, financial literacy programming, agent/ agency representation of student-athletes, reporting and disclosure requirements, and enforcement. The **Tracker** was created and designed as a tool to help all NIL stakeholders navigate through this nationwide regulatory labyrinth when making their business and legal decisions. The **Tracker**, which includes direct links to state and NCAA NIL laws and regulations, will be **updated regularly**, so be sure to check back for the latest developments. As the new NIL reality continues to unfold in college sports across the country, **Foley's NIL Task Force** will be hard at work, advising clients on their emergent needs and objectives and producing timely and analytical articles on the latest developments.

I want to extend my gratitude to my colleagues in Foley & Lardner's Sports & Entertainment Group who helped create the Tracker, specifically, Greg Marino who managed the project, as well as the rest of team who contributed analysis and painstaking research, including Max Atchity, Prince Oroke, and Cullen Werwie, as well as to our design and marketing team, including Sylvia Oberlin, Christine Abrego, Christina Wallace Cooper, and Amy O'Neill. This was, and will continue to be, a team effort.

Thank you for your interest and support.

## Jon Israel

Co-Chair, Foley's Sports & Entertainment Group

	Law	
State	Bill Name (LINK TO LAW)	Effective Date
ALABAMA	HB 404 , repealed by HB 76	Repealed 2/3/2022
ARIZONA	SB 1296	7/23/2021
ARKANSAS	HB 1671	1/1/2022
CALIFORNIA	<u>SB 206</u>	9/1/2021
COLORADO	SB 20-123	7/1/2021
CONNECTICUT	HB 6402, amended by SB 20	HB 6402 effective 7/1/2021; SB 20 amendment effective 7/1/2022
DELAWARE	SB 297	1/1/2023
FLORIDA	SB 646	7/1/2021
GEORGIA	HB 617	7/1/2021
ILLINOIS	SB 2338 amended by HB 1175	SB 2338 effective 7/1/2021; HB 1175 amendment effective 5/20/2022
KENTUCKY	SB 6	03/09/2022
LOUISIANA	SB 60 amended by SB 250	SB 60 effective 7/1/2021; SB 250 amendment effective 6/10/2022
MAINE	LD 1893	3/31/2022
MARYLAND	SB 439	7/1/2023
MICHIGAN	HB 5217	12/31/2022
MISSISSIPPI	SB 2313 , amended by SB 2690	SB 2312 effective 7/1/2021; SB 2690 amendment effective 4/18/2022
MISSOURI	HB 297 amended by SB 718	HB 297 effective 8/28/2021; SB 718 amendment effective 8/28/2022

	Law	
State	Bill Name (LINK TO LAW)	Effective Date
MONTANA	SB 248	6/1/2023
NEBRASKA	LB 962	First of 7/1/2023 or college policy
NEVADA	AB 254	1/1/2022
NEW JERSEY	S 971	2024-25 academic year
NEW YORK	SB S5891F	1/1/2023
NEW MEXICO	SB 94	7/1/2021
NORTH CAROLINA	Executive Order 223	7/2/2021 (executive order that may be impacted by statute)
оніо	Executive Order 2021-10D	6/28/2021 (executive order that may be impacted by statute)
OKLAHOMA	<u>SB 48</u>	First of 7/1/2023 or college policy
OREGON	SB 5, amended by SB 1505	SB 5 effective 7/1/2021; SB 1505 amendment effective 7/1/2022
PENNSYLVANIA	SB 381, amended by HB 2633	SB 381 effective 6/30/2021; HB 2633 amendment effective 11/3/2022
SOUTH CAROLINA	S 685 , suspended by H 5150	Suspended for 7/1/2022 to 7/1/2023
TENNESSEE	HB 1351 , amended by HB 2249	HB 1351 effective 1/1/2022; HB 2249 amendment effective 4/20/2022
VIRGINIA	<u>SB 223</u>	7/1/2022
TEXAS	<u>SB 1385</u>	7/1/2021

© 2023 Foley & Lardner LLP

Last updated January 6, 2023

	Student-Athlete Benefits				
State	College Provided Education	Broad Grant of Right	Student-Athlete Representation		
AL	Repealed 2/3/22 - College required to conduct financial literacy and life skills programming	Repealed 2/3/22 - Student-athlete participating in college sports may earn fair market value NIL compensation; college cannot unreasonably restrict student-athlete right to NIL compensation	Repealed 2/3/22 - Registered state agent or licensed attorney; agents must comply with the Sports Agent and Responsibility Trust Act		
AZ	None required	Student-athlete participating in college sports may earn NIL compensation to the extent allowed by the NCAA	Must comply with Title 15, Chapter 13, Article 10 of Arizona Laws		
AR	None required	Student athlete participating in college sports may earn NIL compensation; college cannot uphold any rule that prevents student-athlete from earning NIL compensation	Must be a state licensed agent or attorney; may also be a financial advisor		
CA	None required	College cannot uphold any rule that prevents student-athlete from earning NIL compensation	Must be a state licensed agent or attorney; agents must comply with the Sports Agent and Responsibility Trust Act		
со	None required	Student-athlete participating in college sports may earn NIL compensation and may not be compelled to forfeit the right to earn NIL compensation	None required		
СТ	None required	College, association or conference cannot prevent student- athlete from earning NIL compensation	Licensed agent or attorney		
DE	None required	Student-athlete may hire an agent to negotiate or solicit a name, image, and likeness contract on his/her behalf	Certified state agent; agency contract must include a specific provision as outlined in SB 297		
FL	College required to conduct financial literacy and life skills programming	College cannot adopt or maintain rules that prevent or unduly restrict student-athlete from earning NIL compensation	Licensed state athlete agent or attorney in good standing with Florida Bar		
GA	College required to conduct financial literacy and life skills programming	Student-athlete participating in college sports may earn fair market value NIL compensation	Certified state agent or licensed attorney; agents must comply with the federal Sports Agent and Responsibility Trust Act		
IL	Colleges are encouraged to provide financial literacy, brand management, and life skills programming for student-athletes.	Student-athlete participating in college sports may earn fair market value NIL compensation; college cannot adopt rules that prevent student-athlete from earning NIL compensation	Certified state agent or licensed attorney		
КҮ	Colleges required to conduct financial literacy and life skills education workshop	A student athlete may receive compensation for the use of the athlete's name, image, or likeness through a name, image, and likeness agreement with a third party. Such compensation shall be consistent with prevailing market rate of the authorized use of the athlete's name, image, or likeness.	Athlete agents are permitted but not required. Student athletes who are minors may have a parent/guardian enter them into NIL agreements		
LA	College required to conduct financial literacy and life skills programming	Student-athlete participating in college sports may earn fair market value NIL compensation; college cannot unreasonably restrict student-athlete right to NIL compensation	Registered state agent or licensed attorney; agents must comply with the federal Sports Agent and Responsibility Trust Act		
ME	None required	College cannot prohibit a student-athlete from earning NIL compensation	College may not prohibit a student-athlete from obtaining professional representation for NIL matters		
MD	None required	A public college cannot uphold any rule that prevents a student- athlete from earning NIL compensation	None required		
МІ	None required	College cannot uphold any rule that prevents a student-athlete from participating in college sports based on student-athlete's earning NIL compensation	Licensed financial advisor, licensed athlete agent, or licensed attorney		
MS	None required	Student-athlete participating in college sports may earn fair market value NIL compensation	Registered state agent or licensed attorney; agents must comply with the Sports Agent and Responsibility Trust Act; agency contract must include a specific provision as outlined in SB 2312		
МО	College required to conduct financial development program, which must cover financial aid, debt management, budgeting, and time management skills.	College cannot uphold any rule that prevents a student-athlete from earning NIL compensation	Licensed state agent or attorney		
МТ	None required	College cannot prevent student-athlete from earning NIL compensation	Professional representative or agent; college can serve as a student-athlete agent		

	Student-Athlete Benefits			
State	College Provided Education	Broad Grant of Right	Student-Athlete Representation	
NE	None required	Neither college nor athletic association can uphold any rule that prevents a student-athlete earning NIL compensation	State licensed agent, financial advisor, or attorney	
NV	Colleges may require financial literacy (or other) courses	College cannot uphold any rule of its own, or of a national collegiate athletic association that prevents a student-athlete from earning NIL compensation	State registered agent	
NJ	None required	College cannot uphold any rule that prevents a student-athlete from earning NIL compensation	Licensed state agent or attorney; agents must comply with the Sports Agent and Responsibility Trust Act	
NY	College required to provide financial literacy training, degree completion assistance program, training regarding sex-based discrimination and harassment, leadership training, and a career development program	College may not prevent a student athlete from earning compensation pursuant to this section as a result of the use of the student-athlete's name, image or likeness	Certified state agent or licensed attorney	
NM	None required	College cannot uphold any rule that prevents a student-athlete from earning NIL compensation	An individual or entity that has represented the college in the past 4 years may not represented a student-athlete attending that college	
NC	Colleges encouraged to offer financial literacy programs to student-athletes	Student-athletes are allowed to earn NIL compensation while enrolled in college	Licensed state agent must comply with North Carolina Athlete Agent Act and Sports Agent Responsibility and Trust Act	
ОН	None required	College cannot uphold any rule that prevents a student-athlete from earning NIL compensation	Licensed state agent must comply with the Sports Agent Responsibility and Trust Act	
ОК	None required	NIL representation or compensation does not impact, but can be used for calculation of "income" for determining eligibility for need-based aid	Must comply with Uniform Athlete Agents Act; student- athlete may cancel representation within 14 days; numerous agent contract requirements; college may not represent athlete	
OR	None required	College cannot prevent or restrict student-athlete from earning NIL compensation	Agent cannot have represented colleges in the preceding 4 years; numerous agency contract requirements; agent cannot be employee or student of college	
PA	None required	Neither college nor intercollegiate athletic entity can uphold any rule that prevents a student-athlete from earning NIL compensation	Registered state agent, financial advisor or attorney	
SC	Suspended 7/1/22-7/1/23 - None required	Suspended 7/1/22-7/1/23 - Student-athlete may earn NIL compensation; college cannot unreasonably restrict student- athlete right to NIL compensation (notwithstanding athletic conference/association rules to the contrary)	Suspended 7/1/22-7/1/23 - Registered state agent	
TN	College must offer a financial literacy workshop	Student-athlete may earn fair market value NIL compensation; college cannot unreasonably restrict student-athlete right to NIL compensation (notwithstanding athletic conference/association rules to the contrary)	Licensed state agent or attorney	
VA	Colleges required to conduct financial literacy and life skills education workshop	No institution, athletic association, or conference shall prohibit or prevent a student athlete from earning compensation for the use of his name, image, and likeness, or obtaining professional representation by an athlete agent or attorney.	Athlete agents and attorneys are permitted but not required	
тх	Financial literacy and life skills programming	Student-athlete may earn NIL compensation; college cannot unreasonably restrict student-athlete right to NIL compensation (notwithstanding athletic conference/association rules to the contrary)	Student or Representative must resolve conflicts within 10 days of disclosing to college	

#### Student-Athlete Restrictions Mandatory Prohibitions on Promotions **Discretionary Prohibitions on Promotions** State Repealed 2/3/22 - College may prohibit student-athlete from: (1) entering into an endorsement agreement for the following: tobacco; alcohol; adult Repealed 2/3/22 - Student-athlete may not enter into a contract that: (1) conflicts with a contract of AL entertainment; gambling; "any entity that negatively impacts or reflects the college; or (2) uses college IP without prior written approval adversely" on the college (based on the college's good faith judgment); (2) wearing endorsement apparel during team activities Student-athlete may not enter into a contract that: (1) conflicts with a contract of the college; or (2) ΑZ None specified violates the intellectual property rights of the college Student-athlete may not enter into a contract that: (1) conflicts with a contract of the college; (2) is AR for an endorsement of tobacco, drugs (including pharmaceuticals), weapons, adult entertainment, None specified alcohol, or gambling products or (3) uses college IP Student-athlete may not enter into a contract that conflicts with a contract of the college; but college cannot CA None specified restrict a student-athlete from earning compensation when not engaged in team activities Student-athlete may not enter into a contract that conflicts with a team contract of the college for which College may adopt rules that prevent a student-athlete from earning CO the athlete competes; but college cannot restrict a student-athlete from earning compensation when not NIL compensation only if such rules are required by the an athletic engaged in team activities association to which the college is a member. College must make policies that, in some way, prohibit student-athletes from entering into an endorsement agreement for any of the following: (1) contracts that conflict with a contract of the college; (2) contracts College may permit student athletes to use their college IP for NIL deals, СТ that interfere with team activities; and (3) contracts with companies or brands that the college prohibits by but may also adopt a policy prohibiting use of their IP in deals policy. The provision prohibiting student-athletes from using college intellectual property in NIL deals was removed by the SB 20 amendment. DE None specified None specified Student-athlete may not enter into a contract that conflicts with a contract of the college; student-FL None specified athlete NIL compensation must be commensurate with fair market value Student-athlete may not enter into a contract that conflicts with a contract of the college; student-GA athlete NIL compensation must be commensurate with fair market value; but college cannot restrict None specified a student-athlete from earning compensation when not engaged in team activities College may: (1) impose reasonable limitations on dates and times that Student-athlete may not enter into a contract that: (1) conflicts with a contract of the college; or (2) a student-athlete may participate in endorsements; (2) prohibit studentis an endorsement of gambling, drugs, tobacco (or nicotine product), alcohol, adult entertainment IL. athlete from entering into endorsement agreement using college's or any other product or service that is reasonably considered to be inconsistent with the values or intellectual property; or (3) prohibit student-athlete from endorsing mission of the college or negatively impacts or reflects adversely on the college during team activities Colleges may adopt reasonable restrictions on NIL agreements. Such A student athlete shall not enter into a NIL agreement to receive compensation from a third party relating to the endorsement or promotion of: (1) sports betting; (2) a controlled substance; (3) a reasonable restrictions may include: (i) prohibiting NIL agreements for KY substance the student athlete's intercollegiate athletic association forbids the athlete from using; (4) products or services that conflict with the mission of the institution; (ii) adult entertainment; (5) products or services that would be illegal for the student athlete to possess or forbidding use of an institution's intellectual property; (iii) prohibiting receive; or (6) college's intellectual property NIL agreements that cause the athlete to miss an official team activity. Student-athlete may not enter into a contract that: (1) conflicts with a contract of the college; (2) is College may prohibit student-athlete from entering into an endorsement LA an endorsement of alcohol, tobacco, drugs, gambling, or illegal/banned activities or substances; or agreement that conflicts with the college values as defined by the college (3) uses college IP ME None specified None specified College may prohibit student-athlete from endorsing during Student-athlete may not enter into a contract that conflicts with a contract of the college, but the college MD may not restrict a student-athlete from earning compensation when not engaged in team activities team activities Student-athlete may not enter into an apparel contract that conflicts with a contract of the college, College may prohibit student-athlete from entering a contract that: (1) MI but the college may not restrict a student-athlete from earning compensation when not engaged in conflicts with a contract of the college; or (2) uses college IP team activities Student-athlete may not enter into a contract that: (1) conflicts with a contract of the college; College may: (1) impose reasonable restrictions on dates and times that (2) is an endorsement of gambling, sports betting, controlled substances, marijuana, tobacco a student-athlete may participate in endorsements; (2) prohibit student-MS (including nicotine), alcohol, PEDs, adult entertainment; (3) is a contract for anything inconsistent athlete from entering into endorsement agreement using college's with the values of the college; student-athlete compensation must be commensurate with fair market intellectual property; or (3) prohibit student-athlete from endorsing value; or (4) uses college IP during team activities Student-athlete may not enter into an apparel, equipment or beverage NIL contract that conflicts with a contract of the college if it requires the student-athlete to endorse during official team activities; MO student-athlete may enter a contract that conflicts with a contract of the college only with the None specified prior written consent of the college; but the college may not restrict a student-athlete from earning compensation when not engaged in team activities College may include provisions in scholarship agreement that allows Student-athlete may not enter into a contract that conflicts with a contract of the college or team rules, college to use student-athlete NIL; college may prohibit student-athlete MT or if the contract requires student-athlete to endorse during official team activities; but the college may from entering a contract that: (1) uses college IP or (2) requires not restrict a student-athlete from earning compensation when not engaged in team activities student-athlete to endorse during team activities or on college property

	Student-Athlete Restrictions			
State	Mandatory Prohibitions on Promotions Discret	ionary Prohibitions on Promotions		
NE	Student-athlete may not enter into a contract that conflicts with a contract of the college, or if the contract requires student-athlete to endorse during team activities; but college cannot restrict student-athlete endorsement outside of official team activities	None specified		
NV	Student-athlete may not enter into a contract that conflicts with college contract; or where the goods, services, or mission of the third party are contrary to the mission of the college	College may: (1) prohibit student-athlete endorsement if the use of the NIL is related to official activities or the institution; (2) adopt reasonable restrictions on student-athlete endorsements with organization or person "contrary to the mission" of the college		
NJ	Student-athlete may not enter into a contract: (1) that conflicts with college contract and requires student-athlete to endorse during team activities; or (2) with companies involved in adult entertainment, alcohol, gambling, tobacco and smoking devices, drugs (including pharmaceuticals), or weapons; but college cannot restrict student-athlete endorsement outside of official team activities	None specified		
NY	Student-athlete may not enter into a contract that: (1) requires the student to violate the institutions student handbook or code of conduct; (2) conflicts with an existing contract or sponsorship the institution participates in; (3) would cause financial or reputational damage to the institution; (4) would require actions by the player during team activities or classes; (5) would use the institution's brand, copy written materials, trademarks, service marks, symbols, nicknames, trade dress, insignia, mascot, uniform styles, colors, imagery, campus landmarks, or any other intellectual property or indicia; (6) would require the student-athlete to display a sponsor's product, logo, brand, or other indicia, or otherwise advertise for a sponsor, during official team activities; or (7) would require the student to display a sponsor's product, logo, brand, or other indicia, or otherwise advertise for a sponsor, during official team activities or any other time, and such sponsor is a competitor of, or offers products or services within the same category as a sponsor of the college.	None specified		
NM	(1) Student-athlete may not enter into a contract that requires student-athlete to endorse during official team activities without the approval of the college; (2) college may not may not prevent athlete from wearing his or her choice of footwear during mandatory team activities as long as it doesn't impose a health risk	None specified		
NC	None specified	College may: (1) prohibit student-athlete endorsement that conflicts with college contract or entities owned by college; (2) adopt reasonable restrictions on student-athlete endorsement with product or brand antithetical to values of institution; (3) limit student-athlete endorsement that requires endorsement during official team activities or college- sponsored events; (4) require student-athlete endorsement to be commensurate with fair market value; (5) limit student-athlete endorsement as it pertains to college IP, facilities, equipment or college-provided "gear"		
ОН	Student-athlete may not enter into a contract that: (1) conflicts with a contract of the college; or (2) requires student-athlete to endorse during official team activities	College may prohibit student-athlete endorsing companies involved in controlled substances, marijuana, alcohol, tobacco or nicotine, pornography, gambling, or similar businesses.		
ОК	Student-athlete may not enter into a contract that: (1) conflicts with a contract or policy of the college; or (2) requires student-athlete to endorse during official team activities; or (3) is for the endorsement of companies involved in gambling; banned substances; or others that "negatively impacts or reflects adversely" on the college	None specified		
OR	Student-athlete may not enter into a contract that conflicts with a contract of the college; but college cannot prevent student-athlete from earning compensation (even conflicting contracts) when not engaged in official team activities	None specified		
PA	Student-athlete may not enter into a contract with companies involved in adult entertainment, alcohol, gambling, tobacco and smoking devices, drugs (including pharmaceuticals)	College may prohibit student-athlete endorsement that: (1) conflicts with a contract of the college; or (2) "institutional values" as defined by the college; or (3) uses college IP		
SC	Suspended 7/1/22-7/1/23 - Student-athlete may not: (1) enter into a contract with companies involved in tobacco, alcohol, drugs, banned athletic substances, or gambling; or (2) use college's facilities, uniforms or IP in connection with student-athlete endorsement	Suspended 7/1/22-7/1/23 - College may prohibit student-athlete endorsement that: (1) conflicts with contract of the college; or (2) "institutional values" as defined by the college		
TN	Student-athlete may not enter into a contract with companies involved in gambling, tobacco, alcohol, and adult entertainment	College may: (1) prohibit student-athlete endorsement that conflicts with the "values" of the institution; (2) prohibit endorsements that would make use of its IP; and (3) adopt reasonable "time, place, and manner" restrictions to limit endorsements interfering with team activities, college facilities, operations, etc.		
VA	A student athlete shall earn compensation for the use of his or her NIL in connection with: (i) alcoholic beverages; (ii) adult entertainment; (iii) cannabis; (iv) controlled substances; (v) performance enhancing drugs; (vi) drug paraphernalia; (vii) tobacco products; (viii) weapons; or (ix) casinos or gambling.	Colleges may prohibit a student athlete from earning NIL compensation during an academic or team activity or if the proposed use conflicts with an existing institutional agreement		
тх	Student-athlete may not enter into a contract that: (1) conflicts with a contract of the college, a policy of the athletic department, or the college's honor code; (2) relates to alcohol, tobacco, anabolic steroids, gambling, firearms (if cannot be legally purchased by the student), or sexually orientated business; or (3) where the contract extends beyond student-athlete's participation in college sports; but college cannot restrict student-athlete endorsement outside of official team activities	None specified		

	Contracting Process			
State	Required Disclosure to College	School/Booster Involvement		
AL	Repealed 2/3/22 - Endorsement disclosure required prior to execution; representation agreements disclosure required 7 days prior to entering into agreement	Repealed 2/3/22 - College or affiliate may not compensate student-athlete or student-athlete's family		
AZ	None required	Allows a student-athlete to be compensated "to the extent allowed" by the NCAA		
AR	Endorsement and representation agreement disclosure required; timing of disclosure is determined by the college	College may not compensate prospective student-athletes (silent on enrolled student-athletes)		
CA	Endorsement disclosure required; timing of disclosure is determined by the college	College may not compensate prospective student-athletes		
со	Endorsement disclosure required within 72 hours of entering into the contract; or before student-athlete's next scheduled competition (whichever comes first)	College or athletic association may not compensate a current or prospective student-athlete		
СТ	Disclosure required for both endorsement and representation agreements; timing and manner determined by the college	College not required to compensate a current or prospective student-athlete, but no specific prohibition.		
DE	A student athlete must disclose an agency contract to his or her athletic director within 72 hours after signing; the statute is silent on mandatory disclosure of NIL deals	None specified		
FL	Endorsement disclosure required; timing of disclosure is determined by the college	College or entity supporting college may not compensate a current or prospective student-athlete		
GA	Endorsement disclosure required; timing and manner of disclosure is determined by the college	College or booster of college may not compensate a current or prospective student-athlete		
IL	Endorsement and representation disclosure required; timing of endorsement and representation disclosure is determined by the college. HB 1175 amendment eliminated the requirement that student-athletes disclose NIL deals within 7 days	College may not provide compensation directly to a prospective or current student-athlete. College <i>may</i> arrange opportunities for prospective or current student-athletes with third parties. HB 1175 amendment eliminated language that prohibited colleges from directly or indirectly arranging for third parties to provide compensation or enter into agreements with student-athletes		
КҮ	Endorsement disclosure required prior to execution; university must review within 3 business days.	A person or entity, regardless of residence, must not give, promise, or direct compensation with the purpose of recruiting or inducing the athlete to enroll at any Kentucky or other postsecondary educational institution		
LA	Endorsement disclosure required; timing of disclosure is determined by the college. Any documents disclosed by the student-athlete that reference the terms and conditions of the endorsement are confidential	College may not provide compensation directly to a prospective or current student-athlete. SB 250 amendment eliminated language that prohibited boosters and entities supporting colleges from directly or indirectly compensating student-athletes		
ME	None required	None specified		
MD	Endorsement disclosure required; timing of disclosure is determined by the college	College may not compensate a prospective student-athlete		
МІ	Endorsement disclosure required 7 days prior to execution	College may not compensate a prospective student-athlete		
MS	Endorsement disclosure required prior to execution; representation agreement disclosure required 7 days prior to execution	College may not provide compensation directly to a prospective or current student-athlete. College <i>may</i> arrange opportunities for prospective or current student-athletes with third parties. SB 2690 amendment eliminated language that prohibited colleges from directly or indirectly arranging for third parties to provide compensation or enter into agreements with student-athletes		
МО	Endorsement and representation disclosure required prior to execution	College may not provide compensation directly to a prospective or current student-athlete. College <i>may</i> arrange opportunities for prospective or current student-athletes with third parties, provided that (1) the college does not receive compensation for facilitation of such opportunities and (2) the college does not serve as the student-athlete's agent. SB 718 amendment eliminated language that prohibited colleges from directly or indirectly arranging for third parties to provide compensation or enter into agreements with student-athletes		

	Contracting Process			
State	Required Disclosure to College	School/Booster Involvement		
МТ	Endorsement disclosure required, timing of disclosure is determined by the college	College may not compensate a current or prospective student-athlete		
NE	Endorsement disclosure required; timing not specified	None specified		
NV	Endorsement disclosure required; timing not specified	College may not compensate a current or prospective student-athlete		
NJ	Endorsement disclosure required; timing of disclosure is determined by the college	College or entity supporting the college may not compensate a current or prospective student-athlete		
NY	A student-athlete who enters into a contract providing compensation to the athlete for use of the athlete's name, image, or likeness shall disclose the contract in advance of executing it to an official of the college, to be designated by the college	A college, athletic association, conference, or other group or organization with authority over intercollegiate athletics shall not provide a prospective student- athlete with compensation in relation to the athlete's name, image, or likeness		
NM	None required	College shall not induce a prospective athlete to attend college with compensation		
NC	None required	College may not compensate student-athlete; prospective athlete may not enter into an agreement as inducement to attend		
ОН	Endorsement disclosure is required before contract is executed	College may not compensate prospective student-athlete		
ок	Student-athlete must disclose before 72 hours post-contract endorsement execution; Agent must disclose agent contract before 72 hours post-contract execution	College may not compensate a current or prospective student-athlete		
OR	Endorsement disclosure required ; timing of disclosure is determined by the college	College may not compensate a current or prospective student-athlete		
PA	HB 2633 eliminated the requirement that student-athletes share their NIL contract with the school at least seven days prior to execution	HB 2633 removed the provision prohibiting colleges from arranging NIL deals for their student-athletes		
SC	Suspended 7/1/22-7/1/23 - Athlete must disclose endorsement prior to execution	Suspended 7/1/22-7/1/23 - College may not compensate a current or prospective student-athlete		
TN	Required and annual reports	College may not provide compensation directly to a prospective or current student-athlete. College <i>may</i> arrange opportunities for prospective or current student-athletes with third parties. HB 2249 amendment eliminated language that prohibited colleges and boosters from directly or indirectly arranging for third parties to provide compensation or enter into agreements with student-athletes		
VA	Endorsement disclosure required prior to execution.			
тх	Required prior to execution	College may not compensate a current or prospective student-athlete		

Miscellaneous			
State	Enforcement	Other	
AL	Repealed 2/3/22 - ACAC and appropriate law enforcement	Establishes Alabama Collegiate Athletics Commission (ACAC) to further develop regulatory framework; College required to produce reports for alleged law violations; reports go to the ACAC; NIL contracts cannot extend beyond student-athlete's participation in the sport at the college	
AZ	None specified		
AR	College and student-athlete have civil remedies against agents and contracting entities if college or the student-athlete is adversely affected by someone violating the law	Explicitly excludes "prospective student athletes" from negotiating for or receiving NIL compensation prior to college enrollment; allows student-athletes to rescind NIL contracts without breach where student-athlete ceases to be enrolled at a college or no longer competes in varsity athletics	
CA	None specified	Establishes working group to formulate community college NIL rules, but law does not currently apply to community college student-athletes	
со	Student-athletes have civil remedies (injunction) against colleges or athletic association	Colleges may host athlete agent interviews in a time and manner determined by the college	
ст	None specified	Board of Trustees of UConn and Board of Regents for Higher Education each have to submit report on the fiscal impact of NIL policies on the public institutions of higher education governed by the boards by 1/1/2023	
DE	None specified	This legislation predominantly focuses on athlete agents rather than NIL	
FL	The Board of Governors and the State Board of Education shall adopt regulations and rules to enforce and implement the law	This legislation predominantly focuses on athlete agents rather than NIL	
GA	None specified	College team contracts may include pooling arrangements where up to 75% of Student- Athlete NIL revenue can be pooled and distributed among eligible student-athletes at least 12 months from graduation or withdrawal	
IL	None specified		
КҮ	Colleges may enforce their own policies and impose disciplinary actions		
LA	None specified	College's management board must adopt policies to implement law	
ME	None specified	A student-athlete may not be considered an employee of the college that the student-athlete attends, based on the student-athlete's participation in a intercollegiate athletics program	
MD	None specified	Only applies to colleges in the System of Maryland and Morgan State college; requires college to adopt and implement various health and safety protections for student-athletes	
МІ	None specified		
MS	None specified	Explicitly excludes prospective student athletes receiving NIL compensation prior to college enrollment	

	Miscellaneous			
State	Enforcement	Other		
MO	Student-athletes have civil remedies against third parties			
МТ	None specified	School may: (1) include provisions in scholarships to allow school to use student- athlete's NIL; (2) prohibit use of a student-athlete's NIL on campus, at school functions, or in material distributed on campus		
NE	Student-athlete may bring civil action against the school or NCAA for violation of the bill; School may bring civil action against NCAA if NCAA attempts to penalize school for complying with bill			
NV	None specified	Prospective student-athlete must disclose any previous or existing NIL contracts to college before signing a letter of intent		
NJ	None specified	College team contracts shall allow college, athletic conference and NCAA to use student- athlete NIL without additional compensation to student-athlete.		
NY	None specified	None specified		
NM	None specified	Student-athletes may also receive food, shelter, or medical expenses/insurance from third parties; athletic association, college or athletic conference cannot prohibit participation of student-athlete based on NIL compensation earned before enrollment		
NC	None specified			
он	College may create reasonable policies to address the student-athlete's failure to provide the disclosure required or follow the order, generally	Where college identifies a conflict between proposed student-athlete contract and existing college contract; college will allow student-athlete to negotiate a revision of contract, subject to college's ultimate review		
ок	Criminal penalties for student-athletes (\$10,000-\$250,000 fine, up to 1 year prison) and agents (\$50,000-\$500,000 fine, up to 3 years prison ); civil remedies available to both student-athletes and colleges			
OR	None specified	Student-athlete must receive royalties from any person who produces a jersey, video game, or trading card for the purpose of making a profit based off NIL		
PA	Civil remedies are available to student-athletes	Royalty payments must be made to student-athletes where a party produces team jerseys, trading cards or video games with student-athlete identifiable features		
SC	Suspended 7/1/22-7/1/23 - None specified	Suspended 7/1/22-7/1/23 - Contract voided if student-athlete is convicted of state felony; student-athlete must be in good academic standing to receive compensation		
ΤN	None specified			
VA	Any student-athlete who is aggrieved by any action of an institution or agent thereof, athletic association, athletic conference, or other organization with authority over intercollegiate athletics in violation of any provision of this section may bring an action for injunctive relief.			
тх	None specified	May earn compensation from selling autograph; No one may enter into an agreement to compensate a prospective student-athlete AT ALL		

## **ABOUT FOLEY & LARDNER LLP**

Foley & Lardner LLP is a preeminent law firm that stands at the nexus of the energy, health care and life sciences, innovative technology, and manufacturing sectors. We look beyond the law to focus on the constantly evolving demands facing our clients and act as trusted business advisors to deliver creative, practical, and effective solutions. Our 1,100 lawyers across 25 offices worldwide partner on the full range of engagements from corporate counsel to IP work and litigation support, providing our clients with a one-team solution to all their needs. For nearly two centuries, Foley has maintained its commitment to the highest level of innovative legal services and to the stewardship of our people, firm, clients, and the communities we serve.

## **SPORTS & ENTERTAINMENT GROUP**

Foley's broad and deep history, experience, and multi–disciplinary reach in sports and entertainment is unmatched. We do it all. For decades, Foley has been a market leader in sports & entertainment law. Leveraging our team of industry insiders and seasoned practitioners, our Sports & Entertainment Group is consistently recognized as one of the preeminent legal practices in the country. Our attorneys have held high–profile positions at leading sports, entertainment, and media companies and organizations. Our industry practice is nationally recognized and our attorneys have been consistently top–ranked by the leading publications and ranking services.

## **SPORTS & ENTERTAINMENT GROUP CONTACTS**



Jon Israel (Co-Chair) jisrael@foley.com 212.338.3610



Greg Marino gmarino@foley.com 212.338.3448





AUSTIN | BOSTON | BRUSSELS | CHICAGO | DALLAS | DENVER | DETROIT | HOUSTON | JACKSONVILLE | LOS ANGELES | MADISON | MEXICO CITY | MIAMI | MILWAUKEE NEW YORK | ORLANDO | SACRAMENTO | SALT LAKE CITY | SAN DIEGO | SAN FRANCISCO | SILICON VALLEY | TALLAHASSEE | TAMPA | TOKYO | WASHINGTON, D.C.

ATTORNEY ADVERTISEMENT. The contents of this document, current at the date of publication, are for reference purposes only and do not constitute legal advice. Where previous cases are included, prior results do not guarantee a similar outcome. Images of people may not be Foley personnel. ©2023 Foley & Lardner LLP | 23.43534