

# Nathaniel M. Lacktman

## Representative Publications, Presentations, and Quoted Interviews

### SELECTED PRESENTATIONS AND MEDIA

- “Global Partnership for Telehealth’s Discover Telehealth Conference, School-Based Telehealth Portion” (November 18, 2020)
- “Innovations in Telehealth: How Telehealth Transformed Health Care Delivery and What the Future Holds,” Moss Adams 2020 Health Care Executive Webcast Series (October 20, 2020)
- Quoted, “Internal Talkspace memo illustrates challenge of delivering virtual mental health services in 50 states,” CNBC (October 8, 2020)
- “Post-Pandemic Growth of Virtual Health Care,” CEO/Innovators Roundtable Webinar Series (October 7, 2020)
- “Telehealth: Case Study of Business and Health Care, Technology and Public Policy,” Webinar, The Washington Campus “Managing Health Care Policy” Seminar Series (August 17, 2020)
- Quoted, “CMS May Eliminate Most Emergency Codes for COVID-19 Telehealth Services,” *mHealth Intelligence* (August 14, 2020)
- Quoted, “How CMS Changes, Trump’s Executive Order Affect Telehealth Coverage,” *mHealth Intelligence* (August 6, 2020)
- Quoted, “Say Hello To The Largest Virtual Care Company: Telavongo, The \$38 Billion Merger Between Teladoc and Livongo,” *Forbes* (August 5, 2020)
- “Technology’s Impact on Chronic Care,” Webinar, *American Diabetes Association*® (July 21, 2020)
- Quoted, “Some states cement COVID-19 telehealth expansions,” *Modern Healthcare* (July 10, 2020)
- Quoted, “Here’s how smaller practices can prepare for continuing telehealth demands,” *Healthcare IT News* (June 29, 2020)
- “Telemedicine Law & Regulation in Florida & Beyond,” Central & North Florida HIMSS Florida Telehealth Conference (February 5, 2020)
- Quoted, “Telemedicine Helps Increase Access to Quality Healthcare,” Florida Chamber Series on Free Enterprise (December 18, 2019)
- Quoted, “More State Laws Back Telehealth, but Many Stop Short of Mandates,” *Healthcare Dive* (December 5, 2019)
- Quoted, “Report Finds Only 10 States Provide True Telehealth Payment Parity,” *MedCity News* (December 5, 2019)
- Quoted, “FDA Roundup – Halamka to Mayo – Telehealth Reimbursement is Improving,” *Politico Morning eHealth* (December 4, 2019)
- Quoted, “States Continue to Adopt Telehealth Commercial Payer Coverage, Survey Finds,” *Becker’s Hospital Review* (December 4, 2019)
- Quoted, “National Telehealth Survey Sees Surge in Commercial Payer Coverage,” *mHealth Intelligence* (December 3, 2019)
- “Launching and Growing a Direct-to-Consumer Telehealth Service,” CTel Telehealth Fall Summit 2019 (December 4-6, 2019)
- Quoted, “DEA Launches Registration Process for Prescriptions by Telemedicine,” *mHealth Intelligence* (November 21, 2019)
- “A Reflection on the State of the States Report – Pain and Progress,” American Telemedicine Association EDGE 2019 (November 20-22, 2019)
- Quoted, “How men’s health start-ups are turning erectile dysfunction and hair loss treatment into a booming business,” CNBC (November 17, 2019)
- Quoted, “CMS Expands Telehealth Coverage for Opioid Abuse Disorder Treatment,” *mHealth Intelligence* (November 12, 2019)

- Quoted, "CMS Finalizes New Reimbursement Rules for Remote Patient Monitoring," *mHealth Intelligence* (November 5, 2019)
- "Telemedicine and Telehealth: The Future is Now," Association for Corporate Counsel Annual Meeting 2019 (October 27-30, 2019)
- Quoted, "California Enacts Telehealth Payment Parity, Boosts Asynchronous Care," *mHealth Intelligence* (October 21, 2019)
- Quoted, "These telemedicine doctors are getting licenses in all 50 states to treat patients in most remote areas," *CNBC* (October 13, 2019)
- Quoted, "Do Video Telehealth Requirements Curtail Access in Rural States?" *mHealth Intelligence* (October 9, 2019)
- Quoted, "Phone Scammers and 'Teledoctors' Charged With Preying On Seniors In Fraud Case," *NPR's All Things Considered* (October 7, 2019)
- Quoted, "CTeL Presses DEA to Set Ground Rules for Prescribing by Telehealth," *mHealth Intelligence* (September 19, 2019)
- Quoted, "CMS Proposal May Give Docs More Room to Use Remote Patient Monitoring," *mHealth Intelligence* (August 8, 2019)
- Quoted, "Asynchronous Telehealth Gives Providers an Alternative to DTC Video," *mHealth Intelligence* (June 27, 2019)
- "Non-Physician Telehealth Providers: What You Need to Know," CTeL Executive Telehealth Spring Summit 2019 (June 13-14, 2019)
- Quoted, "When Will Telehealth Simply Be 'Health'? Some Experts Say Sooner Rather Than Later," *Healthcare Innovation* (May 28, 2019)
- "Telehealth Reimbursement and Policy Issues," Telehealth Summit 2019 (June 6-7, 2019)
- Quoted, "HHS Extends Interoperability Comment Window," *Politico* (April 22, 2019)
- Quoted, "Arizona's New Telemedicine Law Expands Coverage, Adds Platforms," *mHealth Intelligence* (April 22, 2019)
- Quoted, "CMS at ATA: Medicare Coverage of Telehealth Will Take Some Time," *mHealth Intelligence* (April 16, 2019)
- "Direct to Consumer: Legal and Regulatory Issues for Telehealth Entrepreneurs," American Telemedicine Association 2019 Annual Conference & Expo (April 14-16, 2019)
- Quoted, "CMS Tweaks CPT Code for Remote Monitoring, Giving mHealth a Boost," *mHealth Intelligence* (April 4, 2019)
- Quoted, "New Mexico OKs New Telemedicine Rules, Including Coverage Parity," *mHealth Intelligence* (April 2, 2019)
- "2019 Convergence Telehealth Summit," Mid-Atlantic Telehealth Resource Center (MATRC) March 31 – April 2, 2019
- "The Law and Regulation of Asynchronous Telemedicine," American Telemedicine Association (March 13, 2019)
- "Special Telemedicine Series: Are Law Finally Catching Up with Innovation in Healthcare?" *DataPoint* podcast (March 13, 2019)
- Quoted, "Get paid for using the patient portal," *Medical Economics* (March 11, 2019)
- Quoted, "New Medicaid Telehealth Standards in Massachusetts Draw Criticism," *mHealthIntelligence* (March 5, 2019)
- Quoted, "New Telehealth Bills Address Coverage, Store-and-Forward, RPM," *mHealthIntelligence* (February 12, 2019)
- Quoted, "Telemed Overhaul Passes Virginia," *Politico's Morning eHealth newsletter* (February 6, 2019)
- Quoted, "OIG Oks Free Phones in mHealth Project Targeting Medication Adherence," *mHealthIntelligence* (February 5, 2019)
- Quoted, "Lone Wolf: The Pros and Cons of Life As An Independent Contractor," *The DO* (January 16, 2019)
- Quoted, "Will Telehealth and mHealth Fulfill Their Potential in 2019?," *DistillINFO* (January 15, 2019)

- Quoted, “ATA Presses DEA to Loosen Telemedicine Restrictions for Prescribing,” *mHealth Intelligence* (January 14, 2019)
- Quoted, “Will Telehealth and mHealth Fulfill Their Potential in 2019?,” *mHealthIntelligence* (December 31, 2018)
- “Review of 2019 Medicare Changes for Telehealth,” Webinar (December 12, 2018)
- “Direct to Consumer Asynchronous Telemedicine: Law and Regulation,” CTeL Executive Telehealth Fall Summit 2018 (December 4-5, 2018)
- Quoted, “Telehealth Faces Legal Obstacles Before It Can Take Off,” *Bloomberg Law* (November 19, 2018)
- “Building Healthy Communities through Digital Health,” 2018 Digital Health DHIT Summit (November 14, 2018)
- Quoted, “CMS Code Gives Docs a Chance to Use Store-and-Forward Telehealth,” *mHealthIntelligence* (November 12, 2018)
- “Telemedicine Law & Regulation in Florida and Beyond,” 2018 Florida Telehealth Summit (November 7-9, 2018)
- “Telehealth in New York: Legal and Regulatory Considerations,” New York Hospital Telehealth Symposium (November 5, 2018)
- Quoted, “Home Health Technology Scores Big Win in Reimbursement,” *CE Pro* (November 5, 2018)
- Quoted, “Healthcare Leaders Praise Telehealth Advancements, Delayed E&M Coding Changes in Recent CMS Rule,” *Healthcare Informatics* (November 5, 2018)
- Quoted, “Health IT Roundup - Apple Heart Study enrolls more than 400,000; Teladoc cuts net losses to \$23M,” *FierceHealthcare* (November 5, 2018)
- Quoted, “CMS Gives Telehealth a Nudge with Coverage for Virtual Check-Ins,” *mHealthIntelligence* (November 5, 2018)
- “Telemedicine: Legal and Practical Considerations for Physicians,” ISMIE’s Annual Risk Management Symposium (November 2, 2018)
- “The Law and Regulation of Asynchronous Telemedicine,” Telemedicine & Telehealth Service Provider Summit (October 8-9, 2018)
- Quoted, “Healthcare Groups Laud the FCC’s \$100 Million Connected Care Pilot Program,” *Modern Healthcare* (September 11, 2018)
- Quoted, “AMA Adds Connected Health CPT Codes, Pushes for Medicare Payment,” *RevCycleIntelligence* (September 7, 2018)
- Quoted, “Using Telehealth Technology for Care Coordination During a Disaster,” *mHealthIntelligence* (August 24, 2018)
- Quoted, “Massachusetts Fails to Approve Telehealth Parity Legislation,” *mHealthIntelligence* (August 2, 2018)
- Quoted, “CMS Makes a ‘Landmark Change’ in RPM, Telehealth Reimbursement,” *mHealthIntelligence* (July 20, 2018)
- Quoted, “Indiana Benefits Administrator Sues Teladoc to Recoup \$450K in Overcharges,” *FierceHealthcare* (July 11, 2018)
- Quoted, “States Expand Telemedicine to Allow Prescribing of Controlled Substances,” *Modern Healthcare* (July 3, 2018)
- Quoted, “New Connecticut Law Enables Providers to Prescribe Via Telemedicine,” *mHealthIntelligence* (June 27, 2018)
- “Not All Parity is Created Equal: Coverage Parity Vs Payment Parity,” CTeL Executive Telehealth Spring Summit 2018 (June 14-15, 2018)
- Quoted, “OIG: HIV Telemedicine Program Doesn’t Violate Anti-Kickback Laws,” *mHealthIntelligence* (June 12, 2018)
- Quoted, “The Growth of Telehealth Improves Continuity of Care,” *Modern Healthcare* (June 9, 2018)
- “Legal and Regulatory Issues in Telehealth and Remote Patient Monitoring,” Value-Based Care Summit: Telehealth (June 7-8, 2018)
- Quoted, “OIG Approves Telehealth Purchasing Arrangement that Would Support HIV Care,” *FierceHealthcare* (June 4, 2018)

- Quoted, “Teladoc Acquires Advance Medical for \$352 Million,” *Modern Healthcare* (June 4, 2018)
- “Kentucky Telehealth Legal and Policy Issues in 2018 and Beyond,” Kentucky Telehealth Summit 2018 (May 24, 2018)
- “Secrets to Building and Negotiating Telehealth Contracts,” California Telehealth Network 2018 Summit (May 16-18, 2018)
- “Legal Issues for Direct-to-Consumer Telemedicine Entrepreneurs,” American Telemedicine Association Annual Conference and Expo (April 30, 2018)
- “A Look at the Changing Legal Environment in 2018 and Beyond,” Mid-Atlantic Telehealth Resource Center 2018 Annual Summit (April 15-17, 2018)
- Quoted, “Feds Take CMS to Task Over Improper Telehealth Reimbursements,” *mHealthIntelligence* (April 16, 2018)
- Quoted, “Docs Need to Learn How to Bill for Telehealth,” *Politico’s Morning eHealth* (April 16, 2018)
- Quoted, “OIG Identifies \$3.7M in Improper Medicare Telehealth Payments, Which Could Lead to More Scrutiny for Providers,” *FierceHealthcare* (April 16, 2018)
- Quoted, “\$3.7M in Telehealth Payments Didn’t Meet Medicare Requirements, OIG Finds,” *Modern Healthcare* (April 13, 2018)
- “Telemedicine Legal and Policy Issues in 2018 and Beyond,” South Dakota Telehealth Symposium (April 9, 2018)
- “What’s Ahead for Telehealth Policy?,” Telehealth Alliance of Oregon Annual Meeting and Summit (April 5-6, 2018)
- Quoted, “Senate Committee Embraces Telemedicine in Opioid Crisis Response Act,” *mHealthIntelligence* (April 5, 2018)
- Quoted, “Bluer Skies for Telemedicine,” *Red Hot Healthcare* (April 2, 2018)
- “Behavioral Health: A Launchpad to Enterprise Telehealth,” HIMSS 2018 (March 5-9, 2018)
- Quoted, “Congress Turns to Telemedicine to Take on Substance Abuse Epidemic,” *mHealthIntelligence* (March 5, 2018)
- Quoted, “Bluer Skies for Telemedicine,” *Red Hot Healthcare* (March 2, 2018)
- Quoted, “Equal Insurance Coverage for Telehealth Remains Elusive,” *Miami Today* (March 1, 2018)
- Quoted, “FDA OKs mHealth App That Uses AI to Spot Strokes, Alert Specialists,” *mHealthIntelligence* (February 14, 2018)
- “2018 and Beyond: New Ways Providers Are Using Telemedicine and Digital Health,” AHLA Physicians and Hospitals Law Institute (February 5-7, 2018)
- Quoted, “Clinical Decision Support Coalition Letter Criticizes FDA’s Stance on CDS,” *MobiHealthNews* (February 6, 2018)
- “How and Why Telehealth Will Work for Your Organization,” HIMSS Healthy Tech & Talk - TeleHealth: The eVisit (January 25, 2018)
- “Telehealth Coding & Billing: Guidelines for Reimbursement,” Webinar (January 18, 2018)
- “Telemedicine: Fine-tuning Your Strategy to Drive Future Success,” American Medical Association’s 2018 State Legislative Strategy Conference (January 4-6, 2018)
- Quoted, “CMS Clarifies Texting Rules Amid Rumors of mHealth Message Ban,” *mHealthIntelligence* (December 29, 2017)
- Quoted, “Telemedicine Adoption Grows – Results of the 2017 Foley Telemedicine and Digital Health Survey,” *The Hospital Finance Podcast* (December 20, 2017)
- “Telehealth Funding Guide: How to Secure Grant, Angel, and Private Equity Money,” CTeL Executive Telehealth Fall Summit (November 30 – December 1, 2017)
- Quoted, “Does Healthcare Need a Virtual Medicine Specialty? Experts Aren’t So Sure,” *Fierce Healthcare* (November 29, 2017)
- Quoted, “Growing Number of Milwaukee Patients Seeing Doctors Via Video,” *Milwaukee Public Radio* (November 21, 2017)

- Quoted, “Telemedicine Success Often Hinges on Aligning Providers and Payers,” *mHealth Intelligence* (November 20, 2017)
- Quoted, “South Florida Hospitals Embrace Telemedicine,” *South Florida Business Journal* (November 17, 2017)
- Quoted, “Survey Indicates Major Jump in Telemedicine Adoption in Past Three Years,” *Healthcare Informatics* (November 16, 2017)
- Quoted, “New Survey Takes Telemedicine Beyond Pilots, Into Growth Phase,” *mHealthIntelligence* (November 15, 2017)
- “Leveraging Technology in a Legal and Compliant Manner: 2017 Legal & Regulatory Update,” 2017 Florida Telehealth Summit (November 7-9, 2017)
- Quoted, “House Votes to Ease VA Telemedicine Restrictions,” *Modern Healthcare* (November 7, 2017)
- Quoted, “Trump’s Call to Bolster Virtual Opioid Treatment Lacks Muscle, Critics Say,” *Politico Pro* (October 26, 2017)
- “Telehealth Legal and Regulatory Issues in Colorado and Beyond,” Health Care Compliance Association’s 2017 Regional Conference (October 20, 2017)
- Quoted, “Telemedicine Reimbursement Laws Challenge Insurers and Providers Alike,” *Bloomberg BNA Health Care Daily Report* (October 17, 2017)
- Quoted, “Joint Commission Ditches Telemedicine Rules after Negative Blog Post,” *Modern Healthcare* (October 13, 2017)
- Quoted, “Joint Commission Pulls Back Proposed Telehealth Standards,” *Fierce Healthcare* (October 11, 2017)
- Quoted, “Telehealth in the Nation’s Capital: DC Board Mulls Regulations,” *mHealth Intelligence* (October 10, 2017)
- Panelist, “Diving Deep into Advanced Telehealth Legal and Regulatory Issues,” 2017 National Telemedicine & Telehealth Service Provider Showcase (October 1-3, 2017)
- “Telemedicine Law for Entrepreneurs: Think Bigger,” 2nd Annual Telehealth Failures & Secrets to Success conference (September 20-22, 2017)
- Quoted, “In-Depth: Recent Hurricanes Show That With Proper Preparation, Telemedicine Shines During Disasters,” *MobiHealthNews* (September 29, 2017)
- Quoted, “VA Looks to Ease Telehealth Regulations,” *Modern Healthcare* (September 29, 2017)
- Quoted, “Telehealth Blooms in Disaster Zones,” *Journal of AHIMA* (September 29, 2017)
- Quoted, “Texas Medical Board Releases Telemedicine Rules,” *Modern Healthcare* (September 18, 2017)
- “Legal and Regulatory: Building a Multi-State Telemedicine Program,” Mississippi Telehealth Association Webinar (September 14, 2017)
- Quoted, “In Texas, Hurricane Harvey Response Efforts Provide a ‘Defining Moment’ for Telehealth,” *Fierce Healthcare* (September 5, 2017)
- Quoted, “Harvey’s Aftermath Brings mHealth, Telehealth to the Forefront,” *mHealthIntelligence* (August 31, 2017)
- Quoted, “Medicare Telehealth Spending Rose Nearly 30% in 2016: Four Things to Know,” *Becker’s Hospital Review* (August 29, 2017)
- Quoted, “HHS OIG to Review Telehealth Medicare Reimbursement,” *Inside Health Policy* (August 7, 2017)
- Quoted, “New State Telemedicine Laws Show Provider Hurdles Remain,” *Bloomberg BNA* (August 2, 2017)
- Host, “Telehealth in 2017: Midyear Review,” Twitter chat precursor to American Telemedicine Association’s EDGE 2017 (August 2, 2017)
- Quoted, “Florida Cuts Telemedicine out of New Medical Marijuana Law,” *mHealthIntelligence* (June 15, 2017)
- Panelist, “Does Telehealth Change the Interoperability Conversation?,” Connecting Michigan for Health Conference (June 8, 2017)

- Quoted, “NETRC Conference: Telehealth on the Path to Mainstream Adoption,” *mHealthIntelligence* (May 25, 2017)
- “Legal and Regulatory Issues: Expanding to the Patient’s Home, Across State Borders, and More,” Northeast Regional Telehealth Resource Center (NETRC) 2017 Conference (May 23-24)
- “Key State and Federal Legal Issues in Telemedicine,” 2017 Telehealth Law Forum (May 16, 2017)
- “Telemedicine Legal Issues in Michigan and Beyond,” Michigan Health Information Network (MiHIN) webinar (May 15, 2017)
- Quoted, “Telemedicine Providers Anticipating Changes to Remote Prescribing Rules,” *Bloomberg BNA* (May 11, 2017)
- Quoted, “Providers Must Negotiate Telehealth Reimbursement with Payers,” *MHealthIntelligence* (April 25, 2017)
- “Telemedicine Law 101: Think Bigger,” American Telemedicine Association’s Annual Meeting (April 23, 2017)
- Panelist, “Transformation in Telemedicine: Leading Telemedicine Programs for Institutions and Other Large Providers,” American Telemedicine Association (ATA) Annual International Meeting (April 22-25, 2017)
- Quoted, “DOJ Slow to Help Opioid Epidemic with Telemedicine Change,” *POLITICO Pro* (April 21, 2017)
- Quoted, “Payers, Providers Seek Common Ground on New Telehealth Services,” *mHealthIntelligence* (April 20, 2017)
- Quoted, “Trouble with Telemedicine Payments,” *Politico* (April 11, 2017)
- “Telehealth Legal & Contracting Structures: Building Sustainable, Scalable Arrangements,” Northwest Regional Telehealth Resource Center (NRTRC) 2017 Annual Conference (April 10-12, 2017)
- Panelist, “Where Do We Go From Here?,” Mid-Atlantic Telehealth Resource Center (MATRC) 2017 Annual Summit (April 2-4, 2017)
- Moderator, “Demystifying the Telemedicine Triple Threat: Reimbursement, Licensure & HIPAA,” Webinar (March 30, 2017)
- “Telehealth: Legal and Compliance Issues,” HCAA’s 21st Annual Compliance Institute, Washington, D.C. (March 26-29, 2017)
- Quoted, “Tapping Telehealth for Complex Cases,” *Modern Healthcare* (March 18, 2017)
- “Telehealth and Destination Medicine in Florida,” Florida Hospital Association Health Law Summit (February 8, 2017)
- “Medicare Coverage of Telehealth Services,” Florida Telehealth Advisory Council Meeting (January 17, 2017)
- “Establishing a Successful Telemedicine Practice,” Connected Health Conference (December 11-14, 2016)
- “Legal & Regulatory: How to Create a Multi-State Telehealth Clinic,” MedTech Impact Expo & Conference 2016 (December 9-10, 2016)
- “Cutting Edge Telehealth Legal & Business Issues,” 2016 Florida Telehealth Summit (November 16-17, 2016)
- “Transforming Healthcare with Telehealth and Technology,” American Telemedicine Association (November 9, 2016)
- “Telehealth Revisited: Using Virtual Care in Physician Practices,” Florida Medical Association 2016 Digital Health Summit (November 4-5, 2016)
- Quoted, “Online Eye-Test Company Sues State, Says Licensing Law Violates S.C. Constitution,” *Bloomberg BNA Health Law Reporter* (November 3, 2016)
- “The Business of Telehealth: Contracting and Legal Issues,” Colorado Hospital Association Telehealth Summit (October 18, 2016)
- “Everything You Wanted to Know About Telehealth Practice and Payment in Oklahoma,” Telehealth Alliance of Oklahoma Meeting (October 11, 2016)
- Moderator, “Providing Consumer-Facing Virtual Care Services: Rent, Buy or Build,” American

- Telemedicine Association Fall Forum (September 28-30, 2016)
- “Using Telehealth and Virtual Care in Physical Therapy,” Florida Physical Therapy Association 2016 Annual Conference (September 24, 2016)
  - Moderator, “Telemedicine – The International Landscape,” AHLA Telemedicine: The International Landscape Webinar (September 21, 2016)
  - Panelist, “Telehealth Company Partnership Opportunities and Strategies,” 2016 Illinois Telehealth Law Forum Series (September 13, 2016)
  - Moderator, “Telemedicine – The Regulatory Landscape,” AHLA Telemedicine Series 2016: New Frontiers in Telemedicine Webinar (September 7, 2016)
  - “Telehealth Business Arrangements and Contracting,” Cambridge Healthtech Institute’s Business of Telemedicine Symposium (August 26, 2016)
  - Quoted, “Employers Exploring New Health-Care Options,” *Bloomberg BNA* (August 17, 2016)
  - Quoted, “Three more states adopt telemedicine parity laws,” *Home Health Technology News* (August 16, 2016)
  - “Hot Topics in Telemedicine 2016: Payment Policy, Prescribing, and Practice Standards,” AHLA Annual Meeting (June 28, 2016)
  - Panelist, “Advanced Telehealth Contracting and Network Development,” American Health Lawyer’s Association (AHLA) In-House Counsel Program and Annual Meeting (June 26-29, 2016)
  - “Telehealth Coverage and Parity Laws: Trends, Challenges and Opportunities,” 2016 Telemedicine & Telehealth Service Providers Showcase (June 21-22, 2016)
  - “Building Compliant Hospital Patient Premium Support Programs,” Florida Hospital Association 2016 Health Care Corporate Compliance Education Retreat (June 16-17, 2016)
  - Quoted, “Report on Medicare Compliance,” *AIShealth.com* (June 16, 2016)
  - Quoted, “What’s Preventing the Telehealth Market from Booming? One Lawyer Weighs in,” *Healthcare Informatics* (June 15, 2016)
  - “Using Telehealth and Informatics Under New Payment Models,” Workgroup for Electronic Data Interchange (WEDI) 25th Annual National Conference (May 24-26, 2016)
  - Panelist, “Advanced Discussion on Telemedicine Legal Issues, Institutional Contracting, and Network Development,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
  - Panelist, “From the East Coast to the Far East: Building U.S. to China International Telemedicine Arrangements,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
  - Panelist, “Melding Worlds of Established and Emerging Telehealth Models,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
  - “Telemedicine Start-Ups: What Entrepreneurs Need to Know,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
  - “Telemedicine in Florida: Practice and Payment,” Florida Bar Health Law Section Web Conference (May 10, 2016)
  - “The Use of Telemedicine in the Emergency Department,” Emergency Department Practice Management Association (EDPMA) 2016 Solutions Summit (May 1-4, 2016)
  - Panelist, “Changing the Stakes: Leveraging Telemedicine in 2016 and Beyond,” Emergency Department Practice Management Association (EDPMA) 2016 Solutions Summit (May 1-4, 2016)
  - “Telemedicine Legal & Compliance Issues for Academic Medical Centers,” Vizient 2016 Academic Medical Center Networks Meeting (April 20-21, 2016)
  - “Telemedicine and Billing; Here’s How the Money Flows,” Vizient 2016 Legal and Compliance Network Meeting (April 19, 2016)

- Quoted, "How Florida's New Telehealth Bill Can Save Your Biz Money," *Orlando Business Journal* (April 18, 2016)
- "Telehealth 202: Anatomy of a Hospital Telehealth Arrangement," HCCA's 20th Annual Compliance Institute (April 17-20, 2016)
- Quoted, "Thought Leader's Corner: Will 2016 be the year of telemedicine and telehealth for medical homes and ACOs?," *Accountable Care News*, Vol. 7, No. 4 (April 2016)
- "Improving Telehealth Care Through Legislative Initiatives: Understanding the Politics and Processes," Mid-Atlantic Telehealth Resource Center (MATRC) 2016 Annual Summit (April 12, 2016)
- Panelist, "The Patient Will See You Now: Understanding and Navigating the Direct to Consumer Evolution in Healthcare." Mid-Atlantic Telehealth Resource Center (MATRC) 2016 Annual Summit (April 10-12, 2016)
- "Building Telemedicine Contracts for Hospitals & Health Systems," ACI Conference on Implementing, Advancing and Exploring Telemedicine Programs and Services for Hospitals and Health Systems (April 6-8, 2016)
- Quoted, "The FDA Just Opened Up Abortion Pill Access. Next Up: Webcam Prescriptions," *Wired* (March 31, 2016)
- Quoted, "Why this Tampa Attorney Wants You to 'Visit' Your Doctor Online," *Tampa Bay Business Journal* (March 28, 2016)
- Quoted, "De Salvo: ONC 'Making Progress' on Interop Roadmap," *Politico* (March 25, 2016)
- Quoted, "Telemedicine and Alternative Payment Models: An Apt Fit," *Healthcare Dive* (March 24, 2016)
- "Telemedicine in 2016 - State Legislative and Regulatory Update," American Telemedicine Association (ATA) State Legislative and Regulatory Update (March 24, 2016)
- Quoted, "Telehealth Gains Favor in Florida," *mHealth Intelligence* (March 16, 2016)
- Quoted, "Senate HELP marks up again" *Politico Morning eHealth* (March 16, 2016)
- "Georgia Telehealth Laws: 2016 and Beyond," 7th Annual Georgia Partnership for Telehealth Conference (March 2-4, 2016)
- "Telehealth and Accountable Care Organizations," *Executive Insight* (February 29, 2016)
- Panelist, "The Business of Telemedicine Part 4: The Legal and Legislative Hurdles on Integrating Telemedicine into Healthcare Delivery," American Telemedicine Association Web Conference (February 24, 2016)
- Quoted, "Virtual Reality: More Insurers Are Embracing Telehealth," *Modern Healthcare* (February 20, 2016)
- "Telemedicine: Has the Future of Healthcare Delivery Arrived?," Health Care Conference Association (HCCA) 2016 Orlando Regional Compliance Conference (February 5, 2016)
- "Telehealth as an Employee Benefit: Business Models for Savings and Utilization," International Foundation of Employee Benefit Plans' 25th Annual Health Benefits Conference & Expo (January 25-27, 2016)
- Panelist, "Telehealth and Telehealth-Based Rehab Therapy Services: 2016 Outlook," American Telemedicine Association's Telerehab Special Interest Group's Web Conference (January 21, 2016)
- "Keeping Up with the Times: How to Leverage Twitter and Other Social Media Tools as a Health Care Lawyer," American Health Lawyers Association's Web Conference (January 11, 2016)
- Quoted, "Texas' Teladoc Appeal Significance," *Politico* (December 22, 2015)
- Quoted, "New Bill Aims to Increase Access to Telehealth Services, Save Businesses Money," *Orlando Business Journal* (December 18, 2015)
- "Telehealth Revenue and Reimbursement Opportunities," Reach Health's Web Conference (December 15, 2015)



- Quoted, “Judge Allows Teladoc Lawsuit Against Texas Medical Board to Proceed,” *Modern Healthcare* (December 14, 2015)
- Panelist, “Up, Up and Away: Telemedicine Takes Off,” 13th Annual ABA Washington Health Law Summit in Washington, DC (December 7-8, 2015)
- Quoted, “Telehealth Applications Set for Big 2016, Panelists Say,” *Bloomberg BNA Health Law Resource Center* (December 7, 2015)
- Panelist, “Telemedicine – Covering the business, legal, and policy issues affecting telemedicine innovation today,” 13th Annual ABA Washington Health Law Summit in Washington, DC (December 7-8, 2015)
- “Telehealth Legal Landscape,” 2015 Florida TeleHealth Summit (December 2-4, 2015)
- “Navigating Telemedicine Requirements for Licensing, Scope of Practice, and Reimbursement,” Strafford Publishing Web Conference (December 2, 2015 and July 9, 2014)
- Quoted, “The Next Time You See Your Doctor Could Be Via Computer Screen,” *Huffington Post* (November 6, 2015)
- Quoted, “Mercy: Designing the Nation’s First Virtual Care Center,” *Becker’s Health IT & CIO Review* (October 27, 2015)
- Quoted, “Care Crossing Distances – Telemedicine Opportunities in Spine,” *Becker’s Spine Review* (October 8, 2015)
- Conference Chair and Speaker, Florida Hospital Association’s 2015 Telehealth Summit (September 18, 2015)
- Moderator, “Telehealth Data Privacy and Security: Strategies and Solutions for Providers,” Foley & Lardner LLP Telehealth Data Privacy and Security Web Conference (September 16, 2015)
- Quoted, “DEA Blasted for No-Warrant Searches of Patient Records, Court Battle Heats Up,” *Fox News* (September 11, 2015)
- “Telehealth Policy in Motion in the Private Business Sector,” Florida TaxWatch’s Telehealth Cornerstone Conference 2015 (September 10, 2015)
- “Telehealth Business Models and Contractual Arrangements,” Association of Corporate Counsel (ACC) Health Law Committee (September 1, 2015)
- “How New Laws, Guidelines Impact the Telehealth Landscape,” *Fierce Health IT* (August 31, 2015)
- Quoted, “Texas, Alabama Respond Differently to SCOTUS Case,” *Politico* (August 21, 2015)
- Quoted, “DEA medical record case could impact use of telemedicine to prescribe meds: *United States v. Zadeh* centers on prescribing laws for controlled substances,” *FierceHealthIT* (August 12, 2015)
- “If skeptical on telemedicine, ‘don’t give in to the fearmongering,’” *Clinical Innovation + Technology* (July 22, 2015)
- “Exploring Reimbursement and Financing of Connected Health Programs,” mHealth + Telehealth World Congress 2015 (July 20-22, 2015)
- Quoted, “Telemedicine Faces the Employee/Not an Employee Diagnosis,” *Inside Counsel* (July 13, 2015)
- Quoted, “Delaware’s telehealth parity bill becomes law as Congress re-floats nationwide version,” *MobiHealthNews* (July 8, 2015)
- Quoted, “Reimbursement Misconceptions Trending in Telehealth Services,” *mHealth Intelligence* (June 30, 2015)
- Quoted, “Think Outside Medicare Box for Telehealth Revenue, Compliance,” *Report on Medicare Compliance* (June 29, 2015)
- Quoted, “Tele Vision for Health Care,” *Workforce* (June 21, 2015)
- Quoted, “Iowa High Court Says Telemedicine Abortions Are OK,” *Law360* (June 19, 2015)
- Quoted, “Iowa Ruling Could Lead to Tele-Abortion in Other States,” *Politico Pro* (June 19, 2015)
- Quoted, “Webcam Abortions Legal, Iowa Supreme Court Rules,” *BuzzFeed News* (June 19, 2015)

- Quoted, “Iowa Supreme Court ruling on abortions could lift telemedicine,” *Modern Healthcare* (June 19, 2015)
- “Clinically Integrated Networks and Virtual Care: Taking Hospital Population Health to the Next Level,” Florida Hospital Association 2015 Health Care Corporate Compliance Education Retreat (June 18-19, 2015)
- Quoted, “A High-Tech Way of Getting Abortions May Soon Be Outlawed,” *Buzzfeed* (June 10, 2015)
- Quoted, “Women May Soon Lose the Ability to Get an Abortion Via Webcam,” *BuzzFeed News* (June 10, 2015)
- Chair and Presenter, AHLA 4-part Webinar Series on Telemedicine (June-July, 2015)
- “Telemedicine Payment and Reimbursement – Embracing Opportunities to Fuel Real Growth,” American Health Lawyers Association (June 9, 2015)
- Quoted, “Judge Temporarily Bars New Telemedicine Rule in Texas,” *Modern Healthcare* (June 1, 2015)
- “Telemedicine – Strong Business Models from Strong Business Leaders,” American Health Lawyers Association (June 1, 2015)
- “Telehealth Legal & Compliance Issues for Universities and Academic Medical Centers,” University HealthSystem Consortium (UHC) 2015 Joint Council Meeting (May 13-15, 2015)
- “Legal Issues in Telemedicine Business Models,” American Telemedicine Association Annual International Meeting and Expo (May 3, 2015)
- “Telehealth: Legal and Compliance Issues,” HCCA’s 2015 Compliance Institute (April 19-22, 2015)
- “Unpack! Connecting Canadian Telehealth and Healthcare Robotics,” Consulate General of Canada and the Canadian Technology Accelerator (March 17-18, 2015)
- Quoted, “Abortion Legislation Could Restrict Telehealth Services,” *mHealth Intelligence* (March 17, 2015)
- Quoted, “Iowa abortion case could impact telemedicine,” *Healthcare Dive: IT* (March 12, 2015)
- Quoted, “Iowa Abortion Cases Could Have Broader Telehealth Implications,” *Modern Healthcare* (March 11, 2015)
- “Technology in Health Care: A Weapon or a Tool?,” Florida Health Care Affordability Summit (February 8-10, 2015)
- “Florida Telemedicine: No Time Like the Present,” Hillsborough County Bar Association Health Care Section’s CLE Luncheon (December 3, 2014)
- “Addressing Issues of Non-Consensus & National Guidance,” Florida TaxWatch’s Telehealth Cornerstone Conference (November 19, 2014)
- Florida Hospital Association’s General Compliance Roundtable (November 13, 2014)
- Florida Bar Health Care Regulatory & Compliance Seminar (November 7, 2014)
- Moderator, “Telemedicine: Doing Business in China,” Web Conference (October 6, 2014)
- “Telemedicine and Chronic Care Management: Legal Issues,” American Telemedicine Association Fall Forum, Palm Desert (September 9, 2014)
- “Building a Chronic Care Management Program – Perspectives on State-Specific Legal Considerations,” American Telemedicine Association 2014 Fall Forum, Palm Desert (September 7-9, 2014)
- “Top 10 Regulatory Questions Facing Home Care Providers” HCAF 2014 Annual Conference & Trade Show (July 22, 2014)
- “Telehealth Legal Issues in Florida,” Florida Hospital Association’s Annual Health Care Corporate Compliance Education Retreat (June 18, 2014)
- “Telehealth Legal & Regulatory Issues Part 1: Expert Lessons from Legal and Health System Leaders,” American Telemedicine Association Annual International Meeting and Expo, Baltimore (May 18, 2014)

- “Advanced DME Compliance & Regulatory Issues,” HCCA 18th Annual Compliance Institute, San Diego (March 30, 2014)
- Quoted, “Virtual Doctors Treat Real Patients at Remote Digital Clinics,” *Fox News* (March 6, 2015)
- Quoted, “China’s Telemedicine Industry Gets Ready to Roar,” *Forbes* (March 3, 2015)
- Quoted, “Going Mobile: Providers Deploy Apps and Devices to Engage Patients and Cut Costs,” *Modern Healthcare* (November 29, 2014)
- Quoted, “Politico’s Morning eHealth Newsletter,” *Politico* (November 11, 2014)
- Quoted, “Telemedicine Guidelines Tackle Patient Safety, ICU Operations,” *Information Week* (May 6, 2014)
- Florida Hospital Association 2014 General Compliance Roundtable Meeting (February 20, 2014)
- “OIG 2014 Work Plan: Forecasts and Insights,” Florida Hospital Association, Orlando (February 2014)
- Quoted, “mHealth13: Technology Knowledge Key to Telehealth Deployment,” *FierceHealthIT* (December 12, 2013)
- Quoted, “6 Regulatory and Procedural Hurdles for Multistate Telemedicine,” *mobihealthnews* (December 12, 2013)
- Quoted, “As mHealth Outpaces Regulations, Legal Questions Arise,” *mHealth Regulatory Landscape* (November 14, 2013)
- “Telehealth and the Virtualization of Healthcare,” HIMMS 5th Annual mHealth Summit, Washington, DC (December 10, 2013).
- “Everything You Wanted to Know About DME Competitive Bidding, But Were Afraid to Ask,” Medical Equipment Suppliers Association (MESA) Fall 2013 Convention, Dallas, TX (September 19, 2013)
- “Straight Talk about Legal Topics in Assisted Living and Other Health Care Settings,” Florida Assisted Living Federation of America Annual Conference, St. Pete, FL (September 11, 2013)
- “Bring Your Own Device: Overcoming Physician Liability Concerns in the Practice of Telemedicine and mHealth,” mHealth and Wireless Medical Technology Conference, Washington, DC (April 29, 2013)
- “DMEPOS Compliance Issues,” HCCA 17th Annual Compliance Institute, Washington, DC (April 21, 2013)
- “Effective Compliance Programs for DME Suppliers,” HCCA webinar (December 11, 2012)
- “Establishing Healthcare Compliance Programs as Mandated by PPACA,” Strafford Publishing Web Conference (November 14, 2012)
- “Compliance Programs, Overpayments and Health Reform in the DME Industry,” MedTrade 2012 Conference, Atlanta, GA (October 15, 2012)
- “Motivating Patients with Incentives, Not Inducements or Kickbacks,” Health 2.0 2012 Convention, San Francisco (October 7, 2012)
- “Home Health & Hospice Compliance Programs, Overpayments and Health Reform,” National Association for Homecare & Hospice (NAHC) 31<sup>st</sup> Annual Meeting, Orlando, FL (October 22, 2012)
- “Overpayments, Obligations, Original Sources, and Other Recent Amendments to the False Claims Act: Practical Advice and Strategic Approaches,” Association of Corporate Counsel Health Law Committee Meeting (June 5, 2012)
- “Four of a Kind: Perspectives on Quality of Care from Four Aces,” Health Care Compliance Association (HCCA) 2012 Compliance Institute, Las Vegas (May 29, 2012)
- “Home Health & Hospice Compliance Programs, Overpayments and Health Reform,” National Association for Homecare & Hospice (NAHC) Policy Conference and Law Symposium, Washington, D.C. (March 25, 2012)
- “Corporate Compliance and Self-Disclosure of Overpayments in Long Term Care,” 2012 AHCA/NCAL Independent Owner Leadership Conference (March 14, 2012)
- “Compliance Programs, Overpayments and Health Reform in Long-Term Care,” New England Alliance of the American College of Health Care

- Administrators (ACHCA) 2012 Winter Conference, Vermont (January 18, 2012)
- “Hot Topics in DMEPOS Compliance: New Supplier Standards, Re-enrollment and Appeals,” American Health Lawyers Association Web Conference (November 28, 2011)
  - “Overpayments Under the 60 Day Rule – Practical Advice and Strategic Approaches,” Hillsborough County Bar Association Health Law Section, Tampa, FL (November 2, 2011)
  - “DMEPOS Beneficiary Telemarketing and Contact Rules,” Medical Equipment Suppliers Association (MESA), Fall 2011 Conference, Dallas, TX (September 2011)
  - “Accountable Care Organizations: What’s in it for Florida Hospitals?,” *Florida Medical Business* (May 2011) (quoted)
  - “Will Nurses Lead Florida’s Medical Homes?,” *Florida Medical Business* (May 2011) (quoted)
  - “Hospital Compliance Under the OIG 2011 Work Plan: Preparing for Heightened Federal Scrutiny of Provider-Based Status, Quality Reporting and Reimbursement,” Strafford Webinars (March 17, 2011)
  - “Enhancing Quality and Compliance,” Quality Colloquium, Harvard University (August 19, 2008)
- SELECTED PUBLICATIONS**
- “American Telmedicine Association Responds to Medicare Telehealth 2021 Proposed Rule,” *Health Care Law Today* (September 24, 2020)
  - “Podcast: Legal Update on Telehealth and the Healthcare Industry,” *Health Care Law Today* (August 17, 2020)
  - “COVID-19: Here’s What CMS Will Do With the Temporary Telehealth Codes When the PHE Ends,” *Health Care Law Today* (August 12, 2020)
  - “Top Ten Medicare Remote Patient Monitoring FAQs for 2021,” *Health Care Law Today* (August 5, 2020)
  - “Telehealth: CMS Proposes New Medicare Changes for 2021,” *Health Care Law Today* (August 4, 2020)
  - “Technology’s Impact on Chronic Care Management | ADA Webinar,” *Health Care Law Today* (July 28, 2020)
  - “Telehealth Technology in Long-Term Care,” *Health Care Law Today* podcast (January 15, 2020)
  - “Direct to Consumer (DTC) Telehealth: Does the Industry Need More Reputation?” *Health Care Law Today* (December 11, 2019)
  - “50-State Survey of Telehealth Commercial Payer Statutes,” *Health Care Law Today* (December 2, 2019)
  - “Telehealth: Medicare Finalizes New Services for 2020 in Physician Fee Schedule,” *Health Care Law Today* (November 11, 2019)
  - “Medicare Remote Patient Monitoring: CMS Finalizes New Code and General Supervision,” *Health Care Law Today* (November 5, 2019)
  - “Telemedicine and Digital Health Companies Will Benefit from Newly-Proposed and Fraud and Abuse Waivers,” *Health Care Law Today* (October 28, 2019)
  - “California Governor Signs New Telehealth Insurance Law,” *Health Care Law Today* (October 18, 2019)
  - “Telehealth: Medicare Moves Forward by Proposing New Telehealth Services for 2020,” *Health Care Law Today* (August 12, 2019)
  - “Remote Patient Monitoring: Medicare Proposes Two Major Expansions,” *Health Care Law Today* (August 6, 2019)
  - “Florida Legislature Passes New Telehealth Law,” *Health Care Law Today* (May 7, 2019)
  - “Arizona Governor Signs New Telehealth Insurance Law,” *Health Care Law Today* (April 22, 2019)
  - “Maryland Proposes New Telehealth Psychology and Therapy Rules,” *Health Care Law Today* (April 2, 2019)
  - “New Mexico Lawmakers Pass Bill for Telehealth Insurance Coverage, Payment Parity,” *Health Care Law Today* (April 1, 2019)

- “New Massachusetts Bills Propose Telehealth Insurance Coverage, Practice Standards,” *Health Care Law Today* (March 20, 2019)
- “Medicare Remote Patient Monitoring: CMS Allows “Incident to” Billing,” *Health Care Law Today* (March 14, 2019)
- “The Good and the Bad of the New MassHealth Telemedicine Rule,” *Health Care Law Today* (March 4, 2019)
- “Virginia Lawmakers Pass Bill Requiring Insurance Coverage for Remote Patient Monitoring,” *Health Care Law Today* (February 11, 2019)
- “OIG Greenlights Digital Health Program Offering Free Smartphones to Patients,” *Health Care Law Today* (February 4, 2019)
- “American Telemedicine Association Letter Offers Recommendations on DEA Special Registration for Telemedicine Prescribing of Controlled Substances,” *Health Care Law Today* (January 14, 2019)
- “Understanding Medicare’s New Remote Evaluation of Pre-Recorded Patient Information (Asynchronous Telemedicine),” *Health Care Law Today* (November 6, 2018)
- “Top 10 FAQs on Medicare’s Virtual Check-In Codes: The New Brief Communication Technology-Based Service,” *Health Care Law Today* (November 5, 2018)
- “Medicare Remote Patient Monitoring Reimbursement FAQs: Everything You Need to Know About Chronic Care Remote Physiologic Monitoring Codes,” *Health Care Law Today* (November 2, 2018)
- “President Signs New Law Allowing Telemedicine Prescribing of Controlled Substances: DEA Special Registration to Go Live,” *Health Care Law Today* (October 25, 2018)
- “Medicare Proposes (and Rejects) New Telehealth Services for 2019,” *Health Care Law Today* (August 7, 2018)
- “Medicare’s New Chronic Care Remote Physiologic Monitoring Codes: Everything You Need to Know,” *Health Care Law Today* (August 1, 2018)
- “INSIGHT: CMS’s Virtual Care Codes Pave New Avenues for Telemedicine Services Delivery,” *Bloomberg Law* (July 25, 2018)
- “Massachusetts Telehealth Legislation Paves Way for Sweeping Changes,” *Health Care Law Today* (July 24, 2018)
- “Medicare’s New Virtual Care Codes: A Monumental Change and Validation of Asynchronous Telemedicine,” *Health Care Law Today* (July 18, 2018)
- “Digital Health Opportunities and Considerations for PE,” *Law360* (July 13, 2018)
- “Delaware’s New Telemedicine Rules: Top Four Changes to Know,” *Health Care Law Today* (July 9, 2018)
- “Compliance Issues When Prescribing Controlled Substances via Telemedicine,” *Compliance Today* (July 2018)
- “New Connecticut Law Allows Telemedicine Prescribing of Controlled Substances,” *Health Care Law Today* (June 27, 2018)
- “Kentucky’s New Telehealth Law Expands Insurance Coverage and Reimbursement,” *Health Care Law Today* (May 23, 2018)
- “Telemedicine Prescribing of Controlled Substances: The Dark Side of the New Congressional Bill,” *Health Care Law Today* (April 29, 2018)
- “Making a “Tele-Difference” by Using Telemedicine to Aid Medically Vulnerable Populations,” *Health Care Law Today* (April 26, 2018)
- “Iowa’s New Telehealth Law: What You Need to Know,” *Health Care Law Today* (April 23, 2018)
- “OIG Report: CMS Paid Practitioners for Telehealth Services That Did Not Meet Medicare Requirements,” *Health Care Law Today* (April 13, 2018)
- “Sharing and Mining Patient Data in Digital Health and Telemedicine: Laws You Need to Know,” *Health Care Law Today* (April 2, 2018)

- “Top Three Changes in Delaware’s New Proposed Telemedicine Rules,” *Health Care Law Today* (March 26, 2018)
- “Telehealth Billing Compliance: Medicare Says Goodbye to the GT Modifier,” *Health Care Law Today* (March 12, 2018)
- “Congress Proposes Change to Ryan Haight Act to Allow Telemedicine Prescribing of Controlled Substances,” *Health Care Law Today* (March 5, 2018)
- “Legal and Regulatory Issues,” *Understanding Telehealth* (February 26, 2018)
- “Payment and Reimbursement,” *AHLA Telehealth Law Handbook: A Practical Guide to Virtual Care* (February 26, 2018)
- “Telehealth-The Newest Age of Health Care Delivery,” *AHLA Representing Hospitals and Health Systems Handbook* (February 26, 2018)
- “10 Tips for Complying with Georgia’s Telemedicine Laws,” *Health Care Law Today* (February 26, 2018)
- “Telemedicine Credentialing by Proxy: What Hospitals and Telehealth Companies Need to Know,” *Health Care Law Today* (February 19, 2018)
- “Top 5 Ways Telehealth Will Change Under the New Federal Funding Bill,” *Health Care Law Today* (February 14, 2018)
- “Medicare’s New Remote Patient Monitoring Reimbursement: What Providers Need to Know,” *Health Care Law Today* (February 12, 2018)
- “Telemedicine and Digital Health: 2018 Top Ten,” *AHLA Connections* (January/February Issue)
- “Ten Things to Know About Maryland’s Proposed Telehealth Rules,” *Health Care Law Today* (January 24, 2018)
- “New OIG Project Expands Telemedicine Audits to State Medicaid Programs,” *Health Care Law Today* (November 20, 2017)
- “2017 Telemedicine & Digital Health Survey” (November 15, 2017)
- “Three Years Later, Foley Survey Reveals Positive Prognosis for Telemedicine,” *Health Care Law Today* (November 15, 2017)
- “Telemedicine Rules in D.C. Get Second Draft,” *Health Care Law Today* (October 10, 2017)
- “20 FAQs for Telemedicine Providers in Ohio,” *Health Care Law Today* (October 5, 2017)
- “Telehealth Services in Nebraska Get a Boost,” *Health Care Law Today* (October 2, 2017)
- “Telemedicine Service Arrangements and Fair Market Value Assessments,” *Compliance Today* (October 2017)
- “Joint Commission Introduces New Accreditation Standards for Telehealth Services,” *Health Care Law Today* (September 12, 2017)
- “Medicare Payments for Telehealth Increased 28% in 2016: What You Should Know,” *Health Care Law Today* (August 28, 2017)
- “Alaska’s Telemedicine Business Registry: What You Need to Know,” *Health Care Law Today* (August 16, 2017)
- “New Jersey’s Telemedicine Law: What Providers Need to Know,” *Health Care Law Today* (August 7, 2017)
- “OIG to Audit Medicare Telehealth Services: What You Need to Know,” *Health Care Law Today* (July 31, 2017)
- “Vermont’s New Telemedicine Law Expands Insurance Coverage, Bans Recording,” *Health Care Law Today* (July 19, 2017)
- “Is Telemedicine Change Coming to Congress? The Medicare Telehealth Parity Act of 2017 Among Several New Federal Bills,” *Health Care Law Today* (July 10, 2017)
- “Key Takeaways from Oklahoma’s New Telemedicine Law,” *Health Care Law Today* (July 5, 2017)
- “FDA’s New Digital Health Unit and Guidance for MHealth and Telemedicine Companies,” *Beckers Hospital Review* (June 26, 2017)

- “Michigan Telemedicine Prescribing and Controlled Substance Laws,” *Health Care Law Today* (June 22, 2017)
- “Indiana Reverses Course on Telemedicine Prescribing and Controlled Substances Laws,” *Health Care Law Today* (June 20, 2017)
- “Florida’s New Medical Marijuana Law: What Physicians and Entrepreneurs Need to Know,” *Health Care Law Today* (June 15, 2017)
- “Florida’s New Medical Marijuana Law and Telemedicine Exams,” *Health Care Law Today* (June 14, 2017)
- “Florida Board of Medicine to Hold Another Hearing on Telemedicine and Medical Marijuana Rules,” *Health Care Law Today* (May 24, 2017)
- ““Lone Star” Joins the Rest of Nation as Texas Passes New Telemedicine Law,” *Health Care Law Today* (May 16, 2017)
- “Prescribing Controlled Substances Without an In-Person Exam: The Practice of Telemedicine Under the Ryan Haight Act,” *Becker’s Hospital Review* (April 19, 2017)
- “Prescribing Controlled Substances Without an In-Person Exam: The Practice of Telemedicine Under the Ryan Haight Act,” *Health Care Law Today* (April 17, 2017)
- “Telemedicine Prescribing and Controlled Substances Laws,” *Health Care Law Today* (April 3, 2017)
- “Ohio Telemedicine Prescribing and Controlled Substances Laws,” *Health Care Law Today* (March 28, 2017)
- “New Resources for Telehealth Chronic Care Management (CCM) Rules,” *Health Care Law Today* (March 27, 2017)
- “New Attorney General Issues Guidance on Corporate Compliance Programs,” *Legal News: Government Enforcement, Compliance & White Collar Defense* (March 2, 2017)
- “Florida Board of Medicine Hearing on Telemedicine and Medical Marijuana,” *Health Care Law Today* (January 11, 2017)
- “The Joint Commission Bans Text Messaging for Patient Care Orders,” *Health Care Law Today* (January 9, 2017)
- “Top 5 Takeaways from New Michigan Telehealth Law,” *Health Care Law Today* (December 27, 2016)
- “Wisconsin Issues New (and Improved!) Telemedicine Rules,” *Health Care Law Today* (December 21, 2016)
- “Medical marijuana might be legal, but you won’t get a prescription this way,” *Health Care Law Today* (December 19, 2016)
- “Florida: No Telemedicine Exams for Medical Marijuana,” *Health Care Law Today* (December 12, 2016)
- “Update: Arkansas (Again!) Medical Board Approves Telemedicine Rules,” *Health Care Law Today* (October 11, 2016)
- “New Federal Telemedicine Grants Announced; Florida Not Listed,” *Health Care Law Today* (September 22, 2016)
- “Arkansas’ New Telemedicine Rules a Small Step Forward,” *Health Care Law Today* (August 25, 2016)
- “Missouri Governor Signs New Telemedicine Law,” *Health Care Law Today* (August 23, 2016)
- “South Carolina Enacts New Telemedicine Law: What You Should Know,” *Health Care Law Today* (August 10, 2016)
- “CMS Proposes New Medicare Telehealth Coding Rules,” *Health Care Law Today* (August 1, 2016)
- “Florida’s Telehealth Advisory Council Appointed,” *Health Care Law Today* (July 28, 2016)
- “Hospital Text Messaging Rules Placed on Hold by Joint Commission,” *Health Care Law Today* (July 26, 2016)
- “Rhode Island’s New Law Requires Health Plans Cover Telemedicine Services,” *Health Care Law Today* (July 19, 2016)
- “Alaska Enacts New Telemedicine Law: What Providers Should Know,” *Health Care Law Today* (July 13, 2016)

- “The State of Telehealth - Policy and Reimbursement Q&A,” *Health Care Law Today* (July 11, 2016)
- “Louisiana’s New Telemedicine Law Opens Doors, Removes Barriers,” *Health Care Law Today* (June 29, 2016)
- “New York Legislation to Require Payment Parity for Telehealth Services,” *Health Care Law Today* (June 15, 2016)
- “Why Arizona’s New Telemedicine Law Sends an Important Message,” *Health Care Law Today* (June 6, 2016)
- “Arkansas New Proposed Rules Allow Telemedicine Exams,” *Health Care Law Today* (May 10, 2016)
- “Medicare Reimbursement of Telehealth Services: 2016 Update,” *In-house Access: Insight & Commentary for In-house Counsel Worldwide* (April 18, 2016)
- “Virginia Telehealth Law: What You Need to Know,” *Health Care Law Today* (April 12, 2016)
- “West Virginia’s New Telemedicine Practice Standards & Remote Prescribing Laws,” *Health Care Law Today* (April 4, 2016)
- “Key Takeaways From Indiana’s New Telemedicine Law,” *Health Care Law Today* (March 28, 2016)
- “Louisiana Telemedicine Practice Rules: What Providers Need to Know,” *Health Care Law Today* (March 21, 2016)
- “DC Proposes New Telemedicine Rules: What You Need to Know,” *Health Care Law Today* (March 16, 2016)
- “Florida Passes New Telehealth Bill: Focus is Reimbursement,” *Health Care Law Today* (March 14, 2016)
- “Medicare Payments for Telehealth Increased 25% in 2015: What You Need to Know,” *Health Care Law Today* (March 3, 2016)
- “Illinois Telemedicine Rules: Licensing, Practice, Payment,” *Health Care Law Today* (February 25, 2016)
- “Florida Expands Telemedicine Controlled Substance Prescribing,” *Health Care Law Today* (February 22, 2016)
- “Arkansas Prepares New Telemedicine Practice Rules,” *Health Care Law Today* (February 16, 2016)
- “Five Forces Driving Telemedicine Expansion in 2016,” *Managed Healthcare Executive* (February 11, 2016)
- “8 Tips for Navigating New Wisconsin Telemedicine Rules,” *Health Care Law Today* (January 26, 2016)
- “2016 Forecast: What to Expect from Telemedicine,” *MiraMed Focus* (January 6, 2016)
- Quoted, “Telemedicine, Data Security Expected to Grow in 2016,” *Modern Healthcare* (January 1, 2016)
- Quoted, “Does Telemedicine Improve Quality, Reduce Costs?,” *Managed Healthcare Executive* (December 30, 2015)
- “Will New Hampshire Offer Medicaid Telehealth Coverage?,” *Health Care Law Today* (December 21, 2015)
- “2016 Will Be the Year of Telemedicine and ACOs,” *Health Care Law Today* (December 15, 2015)
- “Consumerism Drives Employer & Retail Clinics’ Telemedicine Adoption in 2016,” *Health Care Law Today* (December 10, 2015)
- “State Lawmakers Pushing Telemedicine Coverage in 2016,” *Health Care Law Today* (December 8, 2015)
- “China Expands Telemedicine Programs to Provinces,” *Health Care Law Today* (December 3, 2015)
- “Telemedicine Going Global in 2016,” *Health Care Law Today* (December 1, 2015)
- “Payers Embracing Telemedicine Cost Savings, Ramping Up Reimbursement in 2016,” *Health Care Law Today* (November 23, 2015)
- “Florida Proposes Telemedicine Medicaid Rules,” *Health Care Law Today* (November 19, 2015)



- “Five Telemedicine Trends Transforming Health Care in 2016,” *Health Care Law Today* (November 16, 2015)
- “Five Takeaways From North Dakota’s Proposed Telemedicine Rules,” *Health Care Law Today* (November 9, 2015)
- “Top Three Reasons ACOs Should Use Telehealth and Telemedicine,” *Health Care Law Today* (November 2, 2015)
- “Six Ways to Take Advantage of New Hampshire’s New Telemedicine Law,” *Health Care Law Today* (October 26, 2015)
- “Changes to New York Telehealth Coverage Coming Soon,” *Health Care Law Today* (October 20, 2015)
- “Telehealth and Consumer Subscription Models,” *Health Care Law Today* (October 5, 2015)
- “U.S. to China Health Care Arrangements: New Rules for Medical Institution and Service Advertisements,” *Health Care Law Today* (September 28, 2015)
- “Recent Enforcement Shows the Importance of Encrypting Mobile Devices Containing Protected Health Information,” *Health Care Law Today* (September 18, 2015)
- “Medicare Telehealth Services in Puerto Rico,” *Health Care Law Today* (September 14, 2015)
- “Telehealth Reimbursement Under the Microscope,” *Managed Healthcare Executive* (September 8, 2015)
- “Telehealth Commercial Coverage and Parity Laws: Trends, Challenges and Opportunities,” *Health Care Law Today* (August 31, 2015)
- “Will the TELE-MED Act of 2015 Really Change Licensure Rules?,” *Health Care Law Today* (August 26, 2015)
- “Can My Hospital Bill Medicare for Telehealth Chronic Care Management?,” *Health Care Law Today* (July 15, 2015) ); republished by *TeleHealth News Network* (August 26, 2015)
- “The Telehealth ‘Top Ten’ for 2015,” *ACC Legal Resources* (August 24, 2016)
- “Up, up and away (safely): How the airline industry could use telehealth,” *Health Care Law Today* (August 24, 2015)
- “Telemedicine Prescribers Should Read This Case: *U.S. vs. Zadeh*,” *Health Care Law Today* (August 11, 2015); republished by *TeleHealth News Network* (August 19, 2015)
- “Up, Up and Away (Safely): How the Airline Industry Could Use Telehealth,” *mHealth News* (August 18, 2015)
- “Examining Payment Parity in Telehealth Laws,” *Health Care Law Today* (August 13, 2015)
- “Telemedicine Prescribers Should Read This Case: *U.S. vs. Zadeh*,” *Health Care Law Today* (August 11, 2015)
- “Examining Payment Parity in Telehealth Laws,” *mHealth News* (August 10, 2015)
- “Maine Welcomes Telemedicine with New Board Guidelines,” *Health Care Law Today* (August 3, 2015)
- “Does Delaware’s New Telemedicine Law Foreshadow Broader Payment Parity?,” *Bloomberg BNA Health Law Reporter* (July 23, 2015)
- “Colorado Proposes New Telehealth Rules,” *Health Care Law Today* (July 16, 2015)
- “Congress Wows with Medicare Telehealth Parity Act of 2015, But Will It Succeed?,” *Health Care Law Today* (July 15, 2015)
- “Is My Telehealth App Subject to HIPAA?,” *Health Care Law Today* (July 15, 2015)
- “Telemedicine Practice and Remote Prescribing in Delaware,” *Health Care Law Today* (July 10, 2015)
- “Delaware Enacts Telehealth Commercial Insurance Parity Law,” *Health Care Law Today* (July 8, 2015)
- “Health Plans in Connecticut Must Cover Telehealth Services,” *Health Care Law Today* (July 6, 2015)

- “Telemedicine Providers: Are My Doctors Employees or Independent Contractors?,” *Health Care Law Today* (July 6, 2015)
- “Telemedicine Business Opportunities and the “Doc Fix” Bill,” *MiraMed Focus* (June 1, 2015)
- “Can My U.S. Company Offer Online Second Opinions in China?,” *Health Care Law Today* (April 29, 2015)
- “Does the “Doc Fix” Bill Help Telemedicine and Telehealth?,” *Health Care Law Today* (April 20, 2015)
- “China Telemedicine Tackles Long Term Care: Business Opportunities and Government Guidance,” *Health Care Law Today* (March 16, 2015)
- “DME Suppliers, Get More Information on Your Medicare Appeals,” *Health Care Law Today* (March 11, 2015)
- “Telemedicine Flourishes Despite Hurdles,” *Executive Insight* (March 6, 2015)
- “Telemedicine in Massachusetts: What Providers Need to Know,” *Health Law Reporter* (March 5, 2015)
- “Do You Really Know Your China Telemedicine Partners? China Anti-Corruption Effort Focuses on Major Medical Institutions,” *Health Care Law Today* (February 24, 2015)
- “Florida Still Needs Work on Telemedicine Rules,” *Miami Daily Business Review* (February 17, 2015)
- “China Unveils Plans for National Telemedicine Network,” *Health Care Law Today* (February 16, 2015)
- “OIG 2015 Work Plan, Part 2: Do Fewer Projects Mean a Sharper Focus?,” *HCCA Compliance Today* (February 2, 2015)
- “Texas Torches Telemedicine? Board Issues Emergency Rule,” *Health Care Law Today* (January 22, 2015)
- “Look at What New York Did with Telemedicine to Bring in the New Year,” *Health Care Law Today* (January 9, 2015)
- “OIG 2015 Work Plan, Part 1: Do Fewer Projects Mean a Sharper Focus?,” *HCCA Compliance Today* (January 8, 2015)
- “Ten Things That Health Care Lawyers Should Be Thinking About,” *Association of Corporate Counsel* (December 16, 2014)
- “Three Key Components to Physician Buy-In for Telemedicine,” *Health Care Law Today* (December 8, 2014)
- “Florida, No Grants For You!,” *Health Care Law Today* (December 3, 2014)
- “Does Telemedicine Matter? Yes!,” *Emerging Company Exchange* (November 25, 2014)
- “Telemedicine Technology: Tackling Rural Health Care Challenges,” *Health Care Law Today* (November 20, 2014)
- “Will the Mid-Term Elections Help Telemedicine Reimbursement?,” *Health Care Law Today* (November 17, 2014)
- “2014 Telemedicine Survey Executive Summary,” (November 11, 2014)
- “Foley Survey Finds Health Care Executives Pursuing Telemedicine Despite Hurdles,” *Health Care Law Today* (November 11, 2014)
- “Realizing the Potential of Telemedicine in China, Part 2: Data Privacy and Security,” *Health Care Law Today* (November 5, 2014)
- “Does the Medicare Telehealth Parity Act of 2014 Stand a Chance?,” *Health Care Law Today* (October 9, 2014)
- “Realizing the Potential of Telemedicine in China, Part 1: Protecting Your IP,” *Health Care Law Today* (September 30, 2014)
- “Telemedicine and the Interstate Medical Licensure Compact is Here: Will it Succeed?,” *Health Care Law Today* (September 25, 2014)
- “China Issues New Telemedicine Opinions for China and Foreign-Based Providers,” *Health Care Law Today* (September 16, 2014)
- “Georgia Composite Medical Board Issues New Telemedicine Rules,” *Health Care Law Today* (August 20, 2014)

- “ATA Issues Final Clinical Guidelines for Telepathology,” *Health Care Law Today* (August 13, 2014)
- “AMA Adopts Telemedicine Policy for Coverage and Payment of Telemedicine Services,” *Health Care Law Today* (June 24, 2014)
- “Draft Guidelines for Telepathology Released,” *Health Care Law Today* (June 19, 2014)
- “Practice Guidelines for Real-time, Direct-to-Patient Primary Urgent Care Telemedicine Released,” *Health Care Law Today* (June 19, 2014)
- “Florida Board of Medicine Issues Telemedicine Regulations,” *Health Care Law Today* (May 15, 2014)
- “OIG 2014 Work Plan Explores New Compliance Projects: Part 2,” *Compliance Today* (May 1, 2014)
- “Tennessee Enacts Telehealth Parity Legislation,” *Health Care Law Today* (April 16, 2014)
- “Health Care Law: Telemedicine Legal Considerations for Florida Providers,” *HCBA Lawyer Magazine* (April 2014)
- “Draft Guidelines for TeleICU Operations Released,” *Health Care Law Today* (April 3, 2014)
- “Telehealth Opportunities Arise as South Korea Opens Door to Telemedicine,” *Health Care Law Today* (April 2, 2014)
- “Telemedicine Legal Considerations for Florida Providers,” *Lawyer Magazine, Hillsborough County Bar Association Health Law Section* (April 2014)
- “Recovery Audits Cease as CMS Introduces New Provider-Friendly Contract Terms,” *Health Care Law Today* (February 24, 2014)
- “GAO Report on Medicare Contractors,” *American Health Lawyers Association* (September 3, 2013)
- “OIG 2013 Work Plan,” *HCCA Compliance Today* (Jan 2013) (editor and co-author)
- “OIG Issues 2013 Work Plan,” *Legal News Alert: Health Care* (October 4, 2012)
- “OIG Seeks Comments on Changes to Provider Self-Disclosure Protocol,” *Legal News Alert: Health Care* (June 25, 2012)
- “DMEPOS Reimbursement Appeals and the Compliance Officer,” *HCCA Compliance Today* (June 1, 2012)
- “Senate Finance Committee Letter Presents Opportunity for Health Care Businesses,” *Legal News: Health Care* (May 10, 2012)
- “Proposed Overpayment Regulations Issued for 60 Day Refund Rule,” *HCCA Compliance Today* (May 1, 2012)
- “CMS Issues Final Rule on DMEPOS Telemarketing and Supplier Standards,” *Legal News: Health Care* (March 19, 2012)
- “CMS Issues Proposed Overpayment Refund Regulations for the 60-Day Rule,” *Legal News: Health Care* (February 15, 2012)
- “Florida Medicaid Reform: Transformative Change,” *Collier’s* (January 2012)
- “Hospital-DMEPOS Supplier Arrangements and the Anti-Kickback Statute,” *HCCA Compliance Today* (October 2011)
- “DMEPOS Supplier Marketing Arrangements and HIPAA Compliance,” *HCCA Compliance Today* (September 2011)
- “DMEPOS Supplier Standards and the False Claims Act: Compliance Strategies and Litigation Approaches,” *HCCA Compliance Today* (August 2011)
- “Where the Rubber Meets the Road: How to Actually Live with the New 60-Day Duty to Disclose and Refund Overpayments,” *American Health Lawyers Association* (June 2011)
- “Compliant DMEPOS Telemarketing: Strategic Approaches and Practical Tips,” *HCCA Compliance Today* (June 2011)
- “Cold Calls, Hot Lines: DMEPOS Telemarketing and Beneficiary Contact,” *HCCA Compliance Today* (May 2011)
- “Practical Advice for Privacy Breaches,” *Health Law360* (April 13, 2011)

- “Backing Up the Wheelchair: CMS Proposed Rule Withdraws, Relaxes DMEPOS Supplier Standards,” *Legal News: Health Care* (April 5, 2011)
- “Sand in Your Genes: Opportunities and Challenges for Personalized Medicine in Florida,” *Tampa Bay Medical News* (January 2011)
- “Even Wheelchairs Need Tune-Ups: CMS Releases Final Rule Revising DMEPOS Enrollment and Participation Standards,” *American Health Lawyers Association* (August 2010)
- “Quality of Care and Compliance: Existing Challenges and First Steps for Hospitals,” *HCCA Compliance Today* (October, 2008)
- “Draft Supplemental Compliance Program Guidance for Nursing Facilities,” *HCCA Compliance Today* (August 2008)
- “Illinois Law Prohibits Percentage-Based Compensation Arrangements Between Physician Groups and Medical Billing Companies: Parallels in Federal, State Perspectives,” *Legal News: Health Care* (July 11, 2008)
- “Florida Peer Review After Amendment 7: What Protections Are Left?,” *Florida Medical Business* (June 10, 2008)
- “The Quality of Care Cerberus: Payments, Public Reporting, and Enforcement,” *ABA The Health Lawyer* (December 2007)
- “Compliance and the Quality of Care Revolution: Fitting the Pieces Together in the Government's New Enforcement Landscape,” *AHLA Health Lawyers News* (September 2007)
- “Who's Watching? Strategic, Legal and Operational Issues for Long Term Care Facilities Considering Video Surveillance Monitoring,” *ABA Health Law Litigation* (Summer 2007)
- “What's in Your Wallet? OIG Advisory Opinion Approves Credit Cards Rewards Program at Nursing Home,” *Legal News: Senior Living & Long-Term Care* (Spring 2007)
- “Arbitration Agreements for Health Care Providers: Recent Legal Changes and Strategies to Consider,” *ABA Health Law Litigation* (Fall 2006)