Nathaniel M. Lacktman

Representative Publications, Presentations, and Quoted Interviews

SELECTED PRESENTATIONS AND MEDIA

- “Technology’s Impact on Chronic Care,” Webinar, American Diabetes Association® (July 21, 2020)
- “Telemedicine Law & Regulation in Florida & Beyond,” Central & North Florida HIMSS Florida Telehealth Conference (February 5, 2020)
- Quoted, “Telemedicine Helps Increase Access to Quality Healthcare,” Florida Chamber Series on Free Enterprise (December 18, 2019)
- Quoted, “More State Laws Back Telehealth, but Many Stop Short of Mandates,” Healthcare Dive (December 5, 2019)
- Quoted, “Report Finds Only 10 States Provide True Telehealth Payment Parity,” MedCity News (December 5, 2019)
- Quoted, “FDA Roundup – Halamka to Mayo – Telehealth Reimbursement is Improving,” Politico eHealth (December 4, 2019)
- Quoted, “States Continue to Adopt Telehealth Commercial Payer Coverage, Survey Finds,” Becker’s Hospital Review (December 4, 2019)
- Quoted, “National Telehealth Survey Sees Surge in Commercial Payer Coverage,” mHealth Intelligence (December 3, 2019)
- “Launching and Growing a Direct-to-Consumer Telehealth Service,” CTeL Telehealth Fall Summit 2019 (December 4-6, 2019)
- Quoted, “DEA Launches Registration Process for Prescriptions by Telemedicine,” mHealth Intelligence (November 21, 2019)
- Quoted, “How men’s health start-ups are turning erectile dysfunction and hair loss treatment into a booming business,” CNBC (November 17, 2019)
- Quoted, “CMS Expands Telehealth Coverage for Opioid Abuse Disorder Treatment, mHealth Intelligence (November 12, 2019)
- Quoted, “CMS Finalizes New Reimbursement Rules for Remote Patient Monitoring,” mHealth Intelligence (November 5, 2019)
- Quoted, “California Enacts Telehealth Payment Parity, Boosts Asynchronous Care,” mHealth Intelligence (October 21, 2019)
- Quoted, “These telemedicine doctors are getting licenses in all 50 states to treat patients in most remote areas,” CNBC (October 13, 2019)
- Quoted, “Do Video Telehealth Requirements Curtail Access in Rural States?” mHealth Intelligence (October 9, 2019)
- Quoted, “Phone Scammers and ‘Teledoctors’ Charged With Preying On Seniors In Fraud Case,” NPR’s All Things Considered (October 7, 2019)
- Quoted, “CTeL Presses DEA to Set Ground Rules for Prescribing by Telehealth,” mHealth Intelligence (September 19, 2019)
- Quoted, “CMS Proposal May Give Docs More Room to Use Remote Patient Monitoring,” mHealth Intelligence (August 8, 2019)
- Quoted, “Asynchronous Telehealth Gives Providers an Alternative to DTC Video,” mHealth Intelligence (June 27, 2019)
- “Non-Physician Telehealth Providers: What You Need to Know,” CTeL Executive Telehealth Spring Summit 2019 (June 13-14, 2019)
Quoted, “HHS Extends Interoperability Comment Window,” Politico (April 22, 2019)

Quoted, “Arizona’s New Telemedicine Law Expands Coverage, Adds Platforms,” mHealth Intelligence (April 22, 2019)

Quoted, “CMS at ATA: Medicare Coverage of Telehealth Will Take Some Time,” mHealth Intelligence (April 16, 2019)


Quoted, “CMS Tweaks CPT Code for Remote Monitoring, Giving mHealth a Boost,” mHealth Intelligence (April 4, 2019)

Quoted, “New Mexico OKs New Telemedicine Rules, Including Coverage Parity,” mHealth Intelligence (April 2, 2019)

“2019 Convergence Telehealth Summit,” Mid-Atlantic Telehealth Resource Center (MATRC) March 31 – April 2, 2019


Quoted, “Get paid for using the patient portal,” Medical Economics (March 11, 2019)

Quoted, “New Medicaid Telehealth Standards in Massachusetts Draw Criticism,” mHealthIntelligence (March 5, 2019)

Quoted, “New Telehealth Bills Address Coverage, Store-and-Forward, RPM,” mHealthIntelligence (February 12, 2019)

Quoted, “Teledem Overhaul Passes Virginia,” Politico’s Morning eHealth newsletter (February 6, 2019)

Quoted, “OIG Oks Free Phones in mHealth Project Targeting Medication Adherence,” mHealthIntelligence (February 5, 2019)

Quoted, “Lone Wolf: The Pros and Cons of Life As An Independent Contractor,” The DO (January 16, 2019)

Quoted, “Will Telehealth and mHealth Fulfill Their Potential in 2019?,” DistilINFO (January 15, 2019)

Quoted, “ATA Presses DEA to Loosen Telemedicine Restrictions for Prescribing,” mHealth Intelligence (January 14, 2019)

Quoted, “Will Telehealth and mHealth Fulfill Their Potential in 2019?,” mHealthIntelligence (December 31, 2018)

“Review of 2019 Medicare Changes for Telehealth,” Webinar (December 12, 2018)

“Direct to Consumer Asynchronous Telemedicine: Law and Regulation,” CTeL Executive Telehealth Fall Summit 2018 (December 4-5, 2018)

Quoted, “Telehealth Faces Legal Obstacles Before It Can Take Off,” Bloomberg Law (November 19, 2018)

“Building Healthy Communities through Digital Health,” 2018 Digital Health DHIT Summit (November 14, 2018)

Quoted, “CMS Code Gives Docs a Chance to Use Store-and-Forward Telehealth,” mHealthIntelligence (November 12, 2018)

“Telemedicine Law & Regulation in Florida and Beyond,” 2018 Florida Telehealth Summit (November 7-9, 2018)


Quoted, “Home Health Technology Scores Big Win in Reimbursement,” CE Pro (November 5, 2018)

Quoted, “Healthcare Leaders Praise Telehealth Advancements, Delayed E&M Coding Changes in Recent CMS Rule,” Healthcare Informatics (November 5, 2018)

Quoted, “Health IT Roundup - Apple Heart Study enrolls more than 400,000; Teladoc cuts net losses to $23M,” FierceHealthcare (November 5, 2018)
Quoted, “CMS Gives Telehealth a Nudge with Coverage for Virtual Check-Ins,” mHealthIntelligence (November 5, 2018)

“Telemedicine: Legal and Practical Considerations for Physicians,” ISMIE’s Annual Risk Management Symposium (November 2, 2018)

“The Law and Regulation of Asynchronous Telemedicine,” Telemedicine & Telehealth Service Provider Summit (October 8-9, 2018)

Quoted, “Healthcare Groups Laud the FCC’s $100 Million Connected Care Pilot Program,” Modern Healthcare (September 11, 2018)

Quoted, “AMA Adds Connected Health CPT Codes, Pushes for Medicare Payment,” RevCycleIntelligence (September 7, 2018)

Quoted, “Using Telehealth Technology for Care Coordination During a Disaster,” mHealthIntelligence (August 24, 2018)

Quoted, “Massachusetts Fails to Approve Telehealth Parity Legislation,” mHealthIntelligence (August 2, 2018)

Quoted, “CMS Makes a ‘Landmark Change’ in RPM, Telehealth Reimbursement,” mHealthIntelligence (July 20, 2018)

Quoted, “Indiana Benefits Administrator Sues Teladoc to Recoup $450K in Overcharges,” FierceHealthcare (July 11, 2018)

Quoted, “States Expand Telemedicine to Allow Prescribing of Controlled Substances,” Modern Healthcare (July 3, 2018)

Quoted, “New Connecticut Law Enables Providers to Prescribe Via Telemedicine,” mHealthIntelligence (June 27, 2018)

“Not All Parity is Created Equal: Coverage Parity Vs Payment Parity,” CTeL Executive Telehealth Spring Summit 2018 (June 14-15, 2018)

Quoted, “OIG: HIV Telemedicine Program Doesn’t Violate Anti-Kickback Laws,” mHealthIntelligence (June 12, 2018)

Quoted, “The Growth of Telehealth Improves Continuity of Care,” Modern Healthcare (June 9, 2018)

“Legal and Regulatory Issues in Telehealth and Remote Patient Monitoring,” Value-Based Care Summit: Telehealth (June 7-8, 2018)

Quoted, “OIG Approves Telehealth Purchasing Arrangement that Would Support HIV Care,” FierceHealthcare (June 4, 2018)

Quoted, “Teladoc Acquires Advance Medical for $352 Million,” Modern Healthcare (June 4, 2018)

“Kentucky Telehealth Legal and Policy Issues in 2018 and Beyond,” Kentucky Telehealth Summit 2018 (May 24, 2018)

“Secrets to Building and Negotiating Telehealth Contracts,” California Telehealth Network 2018 Summit (May 16-18, 2018)


“A Look at the Changing Legal Environment in 2018 and Beyond,” Mid-Atlantic Telehealth Resource Center 2018 Annual Summit (April 15-17, 2018)

Quoted, “Feds Take CMS to Task Over Improper Telehealth Reimbursements,” mHealthIntelligence (April 16, 2018)

Quoted, “Docs Need to Learn How to Bill for Telehealth,” Politico’s Morning eHealth (April 16, 2018)


Quoted, “$3.7M in Telehealth Payments Didn’t Meet Medicare Requirements, OIG Finds,” Modern Healthcare (April 13, 2018)

“Telemedicine Legal and Policy Issues in 2018 and Beyond,” South Dakota Telehealth Symposium (April 9, 2018)

“What’s Ahead for Telehealth Policy?,” Telehealth Alliance of Oregon Annual Meeting and Summit (April 5-6, 2018)
Quoted, “Senate Committee Embraces Telemedicine in Opioid Crisis Response Act,” mHealthIntelligence (April 5, 2018)


“Behavioral Health: A Launchpad to Enterprise Telehealth,” HIMSS 2018 (March 5-9, 2018)

Quoted, “Congress Turns to Telemedicine to Take on Substance Abuse Epidemic,” mHealthIntelligence (March 5, 2018)

Quoted, “Bluer Skies for Telemedicine,” Red Hot Healthcare (March 2, 2018)

Quoted, “Equal Insurance Coverage for Telehealth Remains Elusive,” Miami Today (March 1, 2018)

Quoted, “FDA OKs mHealth App That Uses AI to Spot Strokes, Alert Specialists,” mHealthIntelligence (February 14, 2018)

“2018 and Beyond: New Ways Providers Are Using Telemedicine and Digital Health,” AHLA Physicians and Hospitals Law Institute (February 5-7, 2018)

Quoted, “Clinical Decision Support Coalition Letter Criticizes FDA’s Stance on CDS,” MobiHealthNews (February 6, 2018)


“Telemedicine: Fine-tuning Your Strategy to Drive Future Success,” American Medical Association’s 2018 State Legislative Strategy Conference (January 4-6, 2018)

Quoted, “CMS Clarifies Texting Rules Amid Rumors of mHealth Message Ban,” mHealthIntelligence (December 29, 2017)

Quoted, “Telemedicine Adoption Grows – Results of the 2017 Foley Telemedicine and Digital Health Survey,” The Hospital Finance Podcast (December 20, 2017)

“Telehealth Funding Guide: How to Secure Grant, Angel, and Private Equity Money,” CTeL Executive Telehealth Fall Summit (November 30 – December 1, 2017)


Quoted, “New Survey Takes Telemedicine Beyond Pilots, Into Growth Phase,” mHealthIntelligence (November 15, 2017)


Quoted, “Trump’s Call to Bolster Virtual Opioid Treatment Lacks Muscle, Critics Say,” Politico Pro (October 26, 2017)

“Telehealth Legal and Regulatory Issues in Colorado and Beyond,” Health Care Compliance Association’s 2017 Regional Conference (October 20, 2017)


- Quoted, “Telehealth in the Nation’s Capital: DC Board Mulls Regulations,” mHealth Intelligence (October 10, 2017)
- Quoted, “In-Depth: Recent Hurricanes Show That With Proper Preparation, Telemedicine Shines During Disasters,” MobiHealthNews (September 29, 2017)
- Quoted, “VA Looks to Ease Telehealth Regulations,” Modern Healthcare (September 29, 2017)
- Quoted, “Texas Medical Board Releases Telemedicine Rules,” Modern Healthcare (September 18, 2017)
- “Legal and Regulatory: Building a Multi-State Telemedicine Program,” Mississippi Telehealth Association Webinar (September 14, 2017)
- Quoted, “Harvey’s Aftermath Brings mHealth, Telehealth to the Forefront,” mHealthIntelligence (August 31, 2017)
- Quoted, “Medicare Telehealth Spending Rose Nearly 30% in 2016: Four Things to Know,” Becker’s Hospital Review (August 29, 2017)
- Quoted, “Florida Cuts Telemedicine out of New Medical Marijuana Law,” mHealthIntelligence (June 15, 2017)
- Quoted, “NETRC Conference: Telehealth on the Path to Mainstream Adoption,” mHealthIntelligence (May 25, 2017)
- Quoted, “Providers Must Negotiate Telehealth Reimbursement with Payers,” MHealthIntelligence (April 25, 2017)
- Quoted, “DOJ Slow to Help Opioid Epidemic with Telemedicine Change,” POLITICO Pro (April 21, 2017)
- Quoted, “Payers, Providers Seek Common Ground on New Telehealth Services,” mHealthIntelligence (April 20, 2017)


Panelist, “Where Do We Go From Here?,” Mid-Atlantic Telehealth Resource Center (MATRC) 2017 Annual Summit (April 2-4, 2017)


“Telehealth and Destination Medicine in Florida,” Florida Hospital Association Health Law Summit (February 8, 2017)

“Medicare Coverage of Telehealth Services,” Florida Telehealth Advisory Council Meeting (January 17, 2017)

“Establishing a Successful Telemedicine Practice,” Connected Health Conference (December 11-14, 2016)


“Cutting Edge Telehealth Legal & Business Issues,” 2016 Florida Telehealth Summit (November 16-17, 2016)

“Transforming Healthcare with Telehealth and Technology,” American Telemedicine Association (November 9, 2016)


“The Business of Telehealth: Contracting and Legal Issues,” Colorado Hospital Association Telehealth Summit (October 18, 2016)

“Everything You Wanted to Know About Telehealth Practice and Payment in Oklahoma,” Telehealth Alliance of Oklahoma Meeting (October 11, 2016)

Moderator, “Providing Consumer-Facing Virtual Care Services: Rent, Buy or Build,” American Telemedicine Association Fall Forum (September 28-30, 2016)

“Using Telehealth and Virtual Care in Physical Therapy,” Florida Physical Therapy Association 2016 Annual Conference (September 24, 2016)

Moderator, “Telemedicine – The International Landscape,” AHLA Telemedicine: The International Landscape Webinar (September 21, 2016)


“Telehealth Business Arrangements and Contracting,” Cambridge Healthtech Institute’s Business of Telemedicine Symposium (August 26, 2016)


Quoted, “Three more states adopt telemedicine parity laws,” *Home Health Technology News* (August 16, 2016)

“Hot Topics in Telemedicine 2016: Payment Policy, Prescribing, and Practice Standards,” AHLA Annual Meeting (June 28, 2016)

Panelist, “Advanced Telehealth Contracting and Network Development,” American Health Lawyer’s Association (AHLLA) In-House Counsel Program and Annual Meeting (June 26-29, 2016)

“Building Compliant Hospital Patient Premium Support Programs,” Florida Hospital Association 2016 Health Care Corporate Compliance Education Retreat (June 16-17, 2016)

Quoted, “Report on Medicare Compliance,” AIShealth.com (June 16, 2016)

Quoted, “What’s Preventing the Telehealth Market from Booming? One Lawyer Weighs in,” Healthcare Informatics (June 15, 2016)


“The Use of Telemedicine in the Emergency Department,” Emergency Department Practice Management Association (EDPMA) 2016 Solutions Summit (May 1-4, 2016)

“Telemedicine Legal & Compliance Issues for Academic Medical Centers,” Vizient 2016 Academic Medical Center Networks Meeting (April 20-21, 2016)

“Telemedicine and Billing; Here’s How the Money Flows,” Vizient 2016 Legal and Compliance Network Meeting (April 19, 2016)


Quoted, “Thought Leader’s Corner: Will 2016 be the year of telemedicine and telehealth for medical homes and ACOs?,” Accountable Care News, Vol. 7, No. 4 (April 2016)

“Improving Telehealth Care Through Legislative Initiatives: Understanding the Politics and Processes,” Mid-Atlantic Telehealth Resource Center (MATRC) 2016 Annual Summit (April 12, 2016)


“Building Telemedicine Contracts for Hospitals & Health Systems,” ACI Conference on Implementing, Advancing and Exploring Telemedicine Programs and Services for Hospitals and Health Systems (April 6-8, 2016)


Quoted, “Why this Tampa Attorney Wants You to ‘Visit’ Your Doctor Online,” Tampa Bay Business Journal (March 28, 2016)

• Quoted, “Telemedicine and Alternative Payment Models: An Apt Fit,” Healthcare Dive (March 24, 2016)
• “Telemedicine in 2016 - State Legislative and Regulatory Update,” American Telemedicine Association (ATA) State Legislative and Regulatory Update (March 24, 2016)
• Quoted, “Telehealth Gains Favor in Florida,” mHealth Intelligence (March 16, 2016)
• Quoted, “Senate HELP marks up again” Politico eHealth (March 16, 2016)
• “Georgia Telehealth Laws: 2016 and Beyond,” 7th Annual Georgia Partnership for Telehealth Conference (March 2-4, 2016)
• “Telehealth and Accountable Care Organizations,” Executive Insight (February 29, 2016)
• “Telemedicine: Has the Future of Healthcare Delivery Arrived?,” Health Care Conference Association (HCCA) 2016 Orlando Regional Compliance Conference (February 5, 2016)
• Panelist, “Telehealth and Telehealth-Based Rehab Therapy Services: 2016 Outlook,” American Telemedicine Association’s Telerehab Special Interest Group’s Web Conference (January 21, 2016)
• “Keeping Up with the Times: How to Leverage Twitter and Other Social Media Tools as a Health Care Lawyer,” American Health Lawyers Association’s Web Conference (January 11, 2016)
• Quoted, “Texas’ Teladoc Appeal Significance,” Politico (December 22, 2015)
• Quoted, “New Bill Aims to Increase Access to Telehealth Services, Save Businesses Money,” Orlando Business Journal (December 18, 2015)
• “Telehealth Revenue and Reimbursement Opportunities,” Reach Health’s Web Conference (December 15, 2015)
• Quoted, “Judge Allows Teladoc Lawsuit Against Texas Medical Board to Proceed,” Modern Healthcare (December 14, 2015)
• Quoted, “Telehealth Applications Set for Big 2016, Panelists Say,” Bloomberg BNA Health Law Resource Center (December 7, 2015)
• "Telehealth Legal Landscape," 2015 Florida TeleHealth Summit (December 2-4, 2015)
• “Navigating Telemedicine Requirements for Licensing, Scope of Practice, and Reimbursement,” Strafford Publishing Web Conference (December 2, 2015 and July 9, 2014)
• Quoted, "The Next Time You See Your Doctor Could Be Via Computer Screen," Huffington Post (November 6, 2015)
• Quoted, “Mercy: Designing the Nation’s First Virtual Care Center,” Becker’s Health IT & CIO Review (October 27, 2015)
• Quoted, “Care Crossing Distances – Telemedicine Opportunities in Spine,” Becker’s Spine Review (October 8, 2015)
• Conference Chair and Speaker, Florida Hospital Association’s 2015 Telehealth Summit (September 18, 2015)
• Moderator, “Telehealth Data Privacy and Security: Strategies and Solutions for Providers,” Foley &
Lardner LLP Telehealth Data Privacy and Security Web Conference (September 16, 2015)

- "Telehealth Policy in Motion in the Private Business Sector,” Florida TaxWatch’s Telehealth Cornerstone Conference 2015 (September 10, 2015)
- "Telehealth Business Models and Contractual Arrangements,” Association of Corporate Counsel (ACC) Health Law Committee (September 1, 2015)
- “If skeptical on telemedicine, ‘don’t give in to the fearmongering’,” Clinical Innovation + Technology (July 22, 2015)
- “Exploring Reimbursement and Financing of Connected Health Programs,” mHealth + Telehealth World Congress 2015 (July 20-22, 2015)
- Quoted, “Telemedicine Faces the Employee/Not an Employee Diagnosis,” Inside Counsel (July 13, 2015)
- Quoted, “Delaware’s telehealth parity bill becomes law as Congress re-floats nationwide version,” MobiHealthNews (July 8, 2015)
- Quoted, “Reimbursement Misconceptions Trending in Telehealth Services,” mHealth Intelligence (June 30, 2015)
- Quoted, “Think Outside Medicare Box for Telehealth Revenue, Compliance,” Report on Medicare Compliance (June 29, 2015)
- Quoted, “Iowa High Court Says Telemedicine Abortions Are OK,” Law360 (June 19, 2015)
- Quoted, “Iowa Ruling Could Lead to Tele-Abortion in Other States,” Politico Pro (June 19, 2015)
- Quoted, “Webcam Abortions Legal, Iowa Supreme Court Rules,” BuzzFeed News (June 19, 2015)
- Quoted, “Iowa Supreme Court ruling on abortions could lift telemedicine,” Modern Healthcare (June 19, 2015)
- “Clinically Integrated Networks and Virtual Care: Taking Hospital Population Health to the Next Level,” Florida Hospital Association 2015 Health Care Corporate Compliance Education Retreat (June 18-19, 2015)
- Quoted, “A High-Tech Way of Getting Abortions May Soon Be Outlawed,” BuzzFeed (June 10, 2015)
- Quoted, “Women May Soon Lose the Ability to Get an Abortion Via Webcam,” BuzzFeed News (June 10, 2015)
- Chair and Presenter, AHLA 4-part Webinar Series on Telemedicine (June-July, 2015)
- Quoted, “Judge Temporarily Bars New Telemedicine Rule in Texas,” Modern Healthcare (June 1, 2015)
"Unpack! Connecting Canadian Telehealth and Healthcare Robotics," Consulate General of Canada and the Canadian Technology Accelerator (March 17-18, 2015)

Quoted, "Abortion Legislation Could Restrict Telehealth Services," mHealth Intelligence (March 17, 2015)

Quoted, "Iowa abortion case could impact telemedicine," Healthcare Dive: IT (March 12, 2015)

Quoted, "Iowa Abortion Cases Could Have Broader Telehealth Implications," Modern Healthcare (March 11, 2015)

"Technology in Health Care: A Weapon or a Tool?," Florida Health Care Affordability Summit (February 8-10, 2015)

"Florida Telemedicine: No Time Like the Present," Hillsborough County Bar Association Health Care Section's CLE Luncheon (December 3, 2014)


Florida Hospital Association’s General Compliance Roundtable (November 13, 2014)

Florida Bar Health Care Regulatory & Compliance Seminar (November 7, 2014)


"Telemedicine and Chronic Care Management: Legal Issues," American Telemedicine Association Fall Forum, Palm Desert (September 9, 2014)

"Building a Chronic Care Management Program – Perspectives on State-Specific Legal Considerations," American Telemedicine Association 2014 Fall Forum, Palm Desert (September 7-9, 2014)

"Top 10 Regulatory Questions Facing Home Care Providers" HCAF 2014 Annual Conference & Trade Show (July 22, 2014)

"Telehealth Legal Issues in Florida," Florida Hospital Association's Annual Health Care Corporate Compliance Education Retreat (June 18, 2014)


"Advanced DME Compliance & Regulatory Issues," HCCA 18th Annual Compliance Institute, San Diego (March 30, 2014)

Quoted, "Virtual Doctors Treat Real Patients at Remote Digital Clinics," Fox News (March 6, 2015)


Quoted, "Going Mobile: Providers Deploy Apps and Devices to Engage Patients and Cut Costs," Modern Healthcare (November 29, 2014)

Quoted, "Polito’s Morning eHealth Newsletter," Politico (November 11, 201)


Florida Hospital Association 2014 General Compliance Roundtable Meeting (February 20, 2014)

"OIG 2014 Work Plan: Forecasts and Insights," Florida Hospital Association, Orlando (February 2014)

Quoted, "mHealth13: Technology Knowledge Key to Telehealth Deployment," FierceHealthIT (December 12, 2013)

Quoted, "6 Regulatory and Procedural Hurdles for Multistate Telemedicine," mobihealthnews (December 12, 2013)

Quoted, "As mHealth Outpaces Regulations, Legal Questions Arise," mHealth Regulatory Landscape (November 14, 2013)


"Everything You Wanted to Know About DME Competitive Bidding, But Were Afraid to Ask," Medical Equipment Suppliers Association (MESA) Fall 2013 Convention, Dallas, TX (September 19, 2013)
“Straight Talk about Legal Topics in Assisted Living and Other Health Care Settings,” Florida Assisted Living Federation of America Annual Conference, St. Pete, FL (September 11, 2013)


“DMEPOS Compliance Issues,” HCCA 17th Annual Compliance Institute, Washington, DC (April 21, 2013)

“Effective Compliance Programs for DME Suppliers,” HCCA webinar (December 11, 2012)


“Compliance Programs, Overpayments and Health Reform in the DME Industry,” MedTrade 2012 Conference, Atlanta, GA (October 15, 2012)

“Motivating Patients with Incentives, Not Inducements or Kickbacks,” Health 2.0 2012 Convention, San Francisco (October 7, 2012)

“Home Health & Hospice Compliance Programs, Overpayments and Health Reform,” National Association for Homecare & Hospice (NAHC) 31st Annual Meeting, Orlando, FL (October 22, 2012)

“Overpayments, Obligations, Original Sources, and Other Recent Amendments to the False Claims Act: Practical Advice and Strategic Approaches,” Association of Corporate Counsel Health Law Committee Meeting (June 5, 2012)

“Four of a Kind: Perspectives on Quality of Care from Four Aces,” Health Care Compliance Association (HCCA) 2012 Compliance Institute, Las Vegas (May 29, 2012)


“Compliance Programs, Overpayments and Health Reform in Long-Term Care,” New England Alliance of the American College of Health Care Administrators (ACHCA) 2012 Winter Conference, Vermont (January 18, 2012)


“Overpayments Under the 60 Day Rule – Practical Advice and Strategic Approaches,” Hillsborough County Bar Association Health Law Section, Tampa, FL (November 2, 2011)

“DMEPOS Beneficiary Telemarketing and Contact Rules,” Medical Equipment Suppliers Association (MESA), Fall 2011 Conference, Dallas, TX (September 2011)

“Accountable Care Organizations: What’s in it for Florida Hospitals?,” Florida Medical Business (May 2011) (quoted)

“Will Nurses Lead Florida’s Medical Homes?,” Florida Medical Business (May 2011) (quoted)

“Hospital Compliance Under the OIG 2011 Work Plan: Preparing for Heightened Federal Scrutiny of Provider-Based Status, Quality Reporting and Reimbursement,” Strafford Webinars (March 17, 2011)

“Enhancing Quality and Compliance,” Quality Colloquium, Harvard University (August 19, 2008)

SELECTED PUBLICATIONS

“Telehealth Technology in Long-Term Care,” Health Care Law Today podcast (January 15, 2020)

“Direct to Consumer (DTC) Telehealth: Does the Industry Need More Reputation?” Health Care Law Today (December 11, 2019)


“Telemedicine and Digital Health Companies Will Benefit from Newly-Proposed and Fraud and Abuse Waivers,” Health Care Law Today (October 28, 2019)

“California Governor Signs New Telehealth Insurance Law,” Health Care Law Today (October 18, 2019)


“New Massachusetts Bills Propose Telehealth Insurance Coverage, Practice Standards,” Health Care Law Today (March 20, 2019)


“The Good and the Bad of the New MassHealth Telemedicine Rule,” Health Care Law Today (March 4, 2019)


“OIG Greenlights Digital Health Program Offering Free Smartphones to Patients,” Health Care Law Today (February 4, 2019)


“Top 10 FAQs on Medicare’s Virtual Check-In Codes: The New Brief Communication Technology-Based Service,” Health Care Law Today (November 5, 2018)

“Medicare Remote Patient Monitoring Reimbursement FAQs: Everything You Need to Know About Chronic Care Remote Physiologic Monitoring Codes,” Health Care Law Today (November 2, 2018)

“President Signs New Law Allowing Telemedicine Prescribing of Controlled Substances: DEA Special Registration to Go Live,” Health Care Law Today (October 25, 2018)


“Medicare’s New Chronic Care Remote Physiologic Monitoring Codes: Everything You Need to Know,” Health Care Law Today (August 1, 2018)

“INSIGHT: CMS’s Virtual Care Codes Pave New Avenues for Telemedicine Services Delivery,” Bloomberg Law (July 25, 2018)


“Medicare’s New Virtual Care Codes: A Monumental Change and Validation of Asynchronous Telemedicine,” Health Care Law Today (July 18, 2018)

“Digital Health Opportunities and Considerations for PE,” Law360 (July 13, 2018)
"Delaware’s New Telemedicine Rules: Top Four Changes to Know," *Health Care Law Today* (July 9, 2018)

"Compliance Issues When Prescribing Controlled Substances via Telemedicine," *Compliance Today* (July 2018)


"Congress Proposes Change to Ryan Haight Act to Allow Telemedicine Prescribing of Controlled Substances," *Health Care Law Today* (March 5, 2018)

"Legal and Regulatory Issues," *Understanding Telehealth* (February 26, 2018)


"Telehealth-The Newest Age of Health Care Delivery," *AH LA Representing Hospitals and Health Systems Handbook* (February 26, 2018)

"10 Tips for Complying with Georgia’s Telemedicine Laws," *Health Care Law Today* (February 26, 2018)

"Telemedicine Credentialing by Proxy: What Hospitals and Telehealth Companies Need to Know," *Health Care Law Today* (February 19, 2018)

"Top 5 Ways Telehealth Will Change Under the New Federal Funding Bill," *Health Care Law Today* (February 14, 2018)


"Telemedicine and Digital Health: 2018 Top Ten," *AH LA Connections* (January/February Issue)

"Ten Things to Know About Maryland’s Proposed Telehealth Rules," *Health Care Law Today* (January 24, 2018)

"New OIG Project Expands Telemedicine Audits to State Medicaid Programs," *Health Care Law Today* (November 20, 2017)

"2017 Telemedicine & Digital Health Survey" (November 15, 2017)


"20 FAQs for Telemedicine Providers in Ohio," *Health Care Law Today* (October 5, 2017)

"Telehealth Services in Nebraska Get a Boost," *Health Care Law Today* (October 2, 2017)

"Telemedicine Service Arrangements and Fair Market Value Assessments," *Compliance Today* (October 2017)


“FDA’s New Digital Health Unit and Guidance for MHealth and Telemedicine Companies,” Be Becker’s Hospital Review (June 26, 2017)


“Indiana Reverses Course on Telemedicine Prescribing and Controlled Substances Laws,” Health Care Law Today (June 20, 2017)


“Florida’s New Medical Marijuana Law and Telemedicine Exams,” Health Care Law Today (June 14, 2017)

“Florida Board of Medicine to Hold Another Hearing on Telemedicine and Medical Marijuana Rules,” Health Care Law Today (May 24, 2017)


“Prescribing Controlled Substances Without an In-Person Exam: The Practice of Telemedicine Under the Ryan Haight Act,” Becker’s Hospital Review (April 19, 2017)

“Prescribing Controlled Substances Without an In-Person Exam: The Practice of Telemedicine Under the Ryan Haight Act,” Health Care Law Today (April 17, 2017)


“New Resources for Telehealth Chronic Care Management (CCM) Rules,” Health Care Law Today (March 27, 2017)


“Florida Board of Medicine Hearing on Telemedicine and Medical Marijuana,” Health Care Law Today (January 11, 2017)


“Top 5 Takeaways from New Michigan Telehealth Law,” Health Care Law Today (December 27, 2016)

“Wisconsin Issues New (and Improved!) Telemedicine Rules,” Health Care Law Today (December 21, 2016)

“Medical marijuana might be legal, but you won’t get a prescription this way,” Health Care Law Today (December 19, 2016)

“Florida: No Telemedicine Exams for Medical Marijuana,” Health Care Law Today (December 12, 2016)
“Update: Arkansas (Again!) Medical Board Approves Telemedicine Rules,” Health Care Law Today (October 11, 2016)

“New Federal Telemedicine Grants Announced; Florida Not Listed,” Health Care Law Today (September 22, 2016)


“CMS Proposes New Medicare Telehealth Coding Rules,” Health Care Law Today (August 1, 2016)

“‘Florida’s Telehealth Advisory Council Appointed,” Health Care Law Today (July 28, 2016)

“Hospital Text Messaging Rules Placed on Hold by Joint Commission,” Health Care Law Today (July 26, 2016)

“Rhode Island’s New Law Requires Health Plans Cover Telemedicine Services,” Health Care Law Today (July 19, 2016)


“The State of Telehealth - Policy and Reimbursement Q&A,” Health Care Law Today (July 11, 2016)


“New York Legislation to Require Payment Parity for Telehealth Services,” Health Care Law Today (June 15, 2016)


“Key Takeaways From Indiana’s New Telemedicine Law,” Health Care Law Today (March 28, 2016)

“Louisiana Telemedicine Practice Rules: What Providers Need to Know,” Health Care Law Today (March 16, 2016)

“Florida Passes New Telehealth Bill: Focus is Reimbursement,” Health Care Law Today (March 14, 2016)


“Florida Expands Telemedicine Controlled Substance Prescribing,” Health Care Law Today (February 22, 2016)


“Five Forces Driving Telemedicine Expansion in 2016,” Managed Healthcare Executive (February 11, 2016)

“8 Tips for Navigating New Wisconsin Telemedicine Rules,” Health Care Law Today (January 26, 2016)

"Quoted, “‘Telemedicine, Data Security Expected to Grow in 2016,’” Modern Healthcare (January 1, 2016)
"Quoted, “Does Telemedicine Improve Quality, Reduce Costs?,” Managed Healthcare Executive (December 30, 2015)
"‘Will New Hampshire Offer Medicaid Telehealth Coverage?,” Health Care Law Today (December 21, 2015)
"‘2016 Will Be the Year of Telemedicine and ACOs,” Health Care Law Today (December 15, 2015)
"‘Consumerism Drives Employer & Retail Clinics’ Telemedicine Adoption in 2016,” Health Care Law Today (December 10, 2015)
"‘State Lawmakers Pushing Telemedicine Coverage in 2016,” Health Care Law Today (December 8, 2015)
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