



ALTERNATIVE EQUITY MARKETS – AIM

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DAVID DOLEZAL
EXECUTIVE DIRECTOR,
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David Dolezal is an Executive Director in the Investment Banking department of UBS and is based in Chicago. Mr. Dolezal has participated in a broad range of strategic advisory and capital raising assignments for both Fortune 500 and middle-market industrial companies.

Mr. Dolezal's strategic advisory experience includes domestic and cross-border mergers, acquisitions and divestitures, including the sale of Union Carbide to Dow Chemical, the sale of Newport News Shipbuilding to Northrop Grumman, the sale of JLG Industries to Oshkosh Truck, Techtronic Industries' acquisition of Atlas Copco's electric tools business and Terex Corporation's acquisition of Powerscreen plc. Mr. Dolezal has structured and executed over 40 capital raising transactions, including investment grade and high yield bond offerings, leveraged loans, convertible debt offerings, debt private placements and common stock offerings. His recent capital raising transactions include: H&E Equipment Services' initial public offering, US BioEnergy's initial public offering, common stock offerings for Energy Conversion Devices, The Manitowoc Company and JLG Industries, a convertible senior subordinated notes offering for Playboy Enterprises, senior subordinated notes offerings for Terex Corporation, Thermadyne Holdings and Valmont Industries, senior unsecured notes offerings for H&E Equipment Services and Joy Global, senior secured notes offerings for Milacron Inc. and Columbus McKinnon Corporation and a senior secured bridge loan for Milacron Inc.

Prior to joining UBS, Mr. Dolezal worked in the Investment Banking Department of Credit Suisse First Boston for seven years in both the firm's New York and Chicago offices. Mr. Dolezal received his B.S. from the McIntire School of Commerce at the University of Virginia where he graduated with distinction.



WILL FRAME
MANAGING DIRECTOR
DELOITTE & TOUCHE
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Will Frame leads the Paper, Plastics and Packaging practice at Deloitte & Touche Corporate Finance LLC, and has advised on over \$2bn of M&A transactions in the sector. Will has worked professionally in the US, Europe and Asia, and specializes in complex cross border transactions. He also leads Deloitte & Touché Corporate Finance LLC's cross border team.

Will has been with Deloitte & Touche Corporate Finance LLC in the US since October 2000. Prior to that he was an Assistant Director in the corporate finance division of Deloitte & Touche LLP in the United Kingdom, the member firm of Deloitte Touche Tohmatsu in the UK, where he advised on deals in the UK and across mainland Europe.

Will received his education at University of Edinburgh: MA (Honours). He is registered in a Series 7, 24 and 63 capacity with the National Association of Securities Dealers



TODD B. PFISTER
PARTNER
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Todd B. Pfister is a partner with Foley & Lardner LLP, where he is a member of the firm's Transactional & Securities and Private Equity & Venture Capital Practices. He has been involved in numerous public and private offerings of both debt and equity securities and regularly counsels publicly held companies regarding compliance matters under federal and state securities laws. He also has significant experience representing public and private entities in merger and acquisition transactions.

Mr. Pfister graduated in 1986 from Yale Law School, where he was an editor of the *Yale Law & Policy Review* and a member of *The Yale Journal of International Law*. He received his Bachelor of Arts degree in economics, *summa cum laude*, in 1983 from Lake Forest College, where he was elected to membership in Phi Beta Kappa and was a four-year letterman in tennis.

Mr. Pfister has been involved in multiple charitable and community organizations.

Mr. Pfister's professional affiliations include membership in State Bars of Illinois and Florida, where he serves on the Business Law Section's Corporations and Securities Law Committee. He co-authored proposed legislation permitting mergers among various types of business entities and is the author of Chapter 5 ("Capitalization, Shares and Distributions") of *Florida Corporate Practice* (third edition), a manual published by The Florida Bar. Mr. Pfister is also a member of the State Bar of Wisconsin (inactive status) and previously served on the Business Law Section's Securities Law Committee and Subcommittee on 1933 and 1934 Act Disclosures.