



Hospitals: Meeting Economic Challenges Through Real Estate

Hospitals: Meeting Challenges Through Real Estate
May 6, 2010
Chicago

Agenda

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| 9:30 a.m. – 10:00 a.m. | Registration |
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| 10:00 a.m. – 10:30 a.m. | Illinois Health Facilities and Services Review Board Updates <i>This session will provide a summary of new state regulations and agency requirements for the development of health care facilities, including changes to the Certificate of Need application process and program.</i> <ul style="list-style-type: none">▪ Moderator: Edward J. Green, Partner, Foley & Lardner LLP |
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| 10:30 a.m. – 11:30 a.m. | New and Replacement Hospitals: When Is It Time? <i>The decision to either build new or replace an aging hospital is not one made lightly. Our discussion touches on some fundamental considerations and a concluding set of lessons learned to highlight the most important aspects of the decision-making process.</i> <ul style="list-style-type: none">▪ Moderator: Kristine K. O'Meara, Executive Vice President, Irgens Health Care Facilities Group▪ Rick D. Mace, Chief Executive Officer, Adventist Bolingbrook Hospital▪ Al Manshum, Vice President, Facilities and Construction, Advocate Health Care▪ James J. Mladucky, Director Planning & Design, Northwestern Memorial Hospital▪ Kurt Spiering, Principal, Hammel, Green & Abrahamson, Inc. |
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| 11:30 a.m. – 11:45 a.m. | Break |
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| 11:45 a.m. – 12:45 p.m. | Lunch |
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1:00 p.m. – 2:00 p.m.

Increasing the Likelihood of Success in Obtaining Zoning Approvals

The key public and private sector participants recount the zoning approval process for the Saints Mary and Elizabeth Medical Center's new emergency department. Find out how they balanced sometimes conflicting interests to achieve success through community outreach and the permit approval process.

- Moderator: Donna Pugh, Partner, Foley & Lardner LLP
- Thomas P. Coffey, Chairman & CEO, The Haymarket Group
- Margaret McDermott, CEO, Saints Mary and Elizabeth's Medical Center
- David Urschel, Senior Associate Principal, Loeb Schlossman & Hackl

2:00 p.m. – 3:00 p.m.

Real Estate 101: How to Make Real Estate Deliver on Your Strategic Goals

The panel will focus on demonstrating the need for partnership between real estate and hospital/health system strategic planning and how a carefully planned real estate strategy can complement and support your hospital's strategic goals.

- Moderator: Elizabeth L. Corey, Partner, Foley & Lardner LLP
 - David C. Arnold, President, Irgens Health Care Facilities
 - Peter S. Pruessing, Senior Vice President, Chief Strategy Officer, Froedtert & Community Health
 - John Sweet, Managing Director, Ziegler Healthcare Real Estate Funds
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3:00 p.m. – 4:00 p.m.

Ambulatory Services as a Component of Health System Financial Planning

Ambulatory services are becoming increasingly important as a component of health system growth strategies. This panel will focus on the trends in, and drivers of, ambulatory services as well as the various ways in which ambulatory facilities can be financed.

- Moderator: Joseph D. Lambert, Vice President, Transactions Counsel, Ventas, Inc.
- Mark E. Grube, Partner, Kaufman Hall
- Keith A. Kieffer, Management Consultant, Milliman
- Dana M. Lach, Partner, Foley & Lardner LLP
- Michael Nugent, Director, Navigant

4:00 p.m. – 4:30 p.m.

Interactive Question and Answer Session

4:30 p.m. – 5:30 p.m.

Networking Reception
