



2010 Insurance Economic Summit: Navigating the Era of Reform

2010 Insurance Economic Summit
October 27, 2010
Westin River North
Chicago, Illinois

- 8:00 – 9:00** **Registration**
- 9:00 – 9:15** **Opening Remarks**
- Brian S. Kaas, Partner, Foley & Lardner
- 9:15 – 9:45** **State of the Industry**
Topics to be discussed:
▪ An overview of the current economic status of the insurance industry
▪ Expected ratings activity in 2011

- Douglas M. Pawlowski, Senior Director, Fitch Ratings
- 9:45 – 11:00** **Health Care Reform and the Implications for the Insurance Industry**
Topics to be discussed:
▪ *PPACA at 50,000 Feet*
▪ *Panel Discussion of Specific Topics*
 - *Individual Mandate -- Once It's Built, Will They Come?*
 - *State Exchanges -- How Will They Look and Work?*
 - *Medical Loss Ratio -- Where Are We Now?*
 - *Role Of The States -- Uniformity or Divergence or Both?*
 - *The Crystal Ball -- What Lies Ahead (Maybe)?*
 - *Questions From The Audience*
- Eileen Mallow, Assistant Deputy Commissioner, Wisconsin Office of the Commissioner of Insurance
- Michael T. McRaith, Director, Illinois Department of Insurance
- Thomas R. Hrdlick, Partner, Foley & Lardner LLP
- Randall Wichinski, Managing Director of Insurance Tax Services, LECCG
- 11:00 – 11:15** **Morning Break**



11:15 – 12:00

Federal Financial Services Reform

Topics to be discussed:

- A look at provisions impacting the insurance industry that survived the “final round” of financial services reform
- What was left on the cutting room floor
- What is still to come – a look into the future

- Kevin G. Fitzgerald, Partner, Foley & Lardner, LLP
- Robert C. Leventhal, Partner, Foley & Lardner, LLP

12:00 – 1:30

Networking Lunch and Keynote Address

- Michael T. McRaith, Director, Illinois Department of Insurance

1:30 – 2:30

The Insurance Cycle: M&A and Capital Trends

- John J. Waller, Senior Managing Director, Macquarie Group

2:30 – 2:45

Afternoon Break

2:45 – 3:45

Minimizing Exposure in a Down Economy

Topics to be discussed:

- Legal and practical advice to minimize risk and effectively deal with business partners that are financially troubled or in receivership
- Advice regarding the administration and operation of ceded departments to ensure timely identification and collection of all inuring protections
- Identifying financially strong insurance and reinsurance partners, and negotiating contract terms that protect against downside risks

- John G. Aquino, Executive Vice President, Willis Re, Inc.
- Laura M. Johnson, Managing Director, LECG
- Eric A. Haab, Partner, Foley & Lardner LLP



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3:45 – 4:45

Troubled Insurance Companies in the New Economy

Topics to be Discussed

- Emerging Landscape for Troubled Companies – Is there *terra firma* short of receivership?
- Why is the Landscape Changing? Reasons for choosing alternatives to receivership.
- A Case Study – A closer look at the resolution of a troubled company's issues
 - Lynne Prescott Hepler, Senior Managing Director, The Schacht Group
 - Key Coleman, Managing Director, LECC

4:45 – 6:30

Networking Reception