



PHYSICIAN-HOSPITAL ALIGNMENT STRATEGIES

Models for Successful Collaboration with Physicians

March 2, 2011

Agenda

Pacific: 10:00 a.m.-1:00 p.m.

Central: 12:00 p.m.-3:00 p.m.

East Coast: 1:00-4:00 p.m.

Note: the times below are Central.

12:00 p.m.- 12:10 p.m.

Welcome and Introductions

- Alan H. Einhorn, Of Counsel, Foley & Lardner LLP
[Boston]

12:10 p.m. – 1:30 p.m.

Professional Service Agreements (PSAs), Service Line Co-Management Agreements, Combined PSAs and Co-Management Agreements

- Alan H. Einhorn, Of Counsel, Foley & Lardner LLP
[Boston]
- Michael L. Blau, Partner, Foley & Lardner LLP
[Boston]
- Kent Nicaud, Vice President, Physician Administrative Services, Memorial Hospital at Gulfport [Tampa]
- Martin Shenk, Administrator Oncology Services, Memorial Hospital at Gulfport [Tampa]

1:30 p.m. – 1:40 p.m.

Break

1:40 p.m. – 2:45 p.m.

Modified Under Arrangements and Joint Ventures;

- Lawrence C. (Larry) Conn, Special Counsel, Foley & Lardner LLP [Los Angeles]
- Chris E. Rossman, Partner, Foley & Lardner LLP
[Detroit]
- Matthew Searles, Manager Member, Merritt Healthcare Solutions [Boston]

2:45 p.m. – 3:00 p.m.

Question & Answer Session