



Foley & Lardner LLP China Practice

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Foley & Lardner LLP

GLOBAL MARKETPLACE — EYE ON CHINA

- Full-service law firm founded in 1842
 - Business Law
 - Intellectual Property
 - Litigation
 - Public Affairs
 - Regulatory
 - Tax
- Nearly 1,000 attorneys in 21 offices around the world
- Highly regarded provider of comprehensive legal services with more than 60 specialty practice areas
- Recognized for integrity, insight, and innovation

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Recognized As a Leader

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- Ranked #1 in client service among more than 500 firms according to BTI* Client Service A-Team survey (2010)
- Top five firm peer-review rated by Martindale-Hubbell®
- BTI “rising star” — a top-10 national firm poised for future growth (2008)
- Ranked among the BTI “Power Elite” (2008)
- Nationally ranked energy: electricity, privacy and data security, and sports law practices by *Chambers USA* (2008)
- Recognized for excellence by *Chambers USA* regionally in 19 practice areas (2008)

* The BTI Consulting Group (Wellesley, Massachusetts)



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China-Related Service

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- Our thriving, cutting-edge Business Law Department is well-positioned to assist clients with:
 - Corporate finance and securities
 - Initial public offerings
 - Alternative public offerings and PIPES
 - Mergers and acquisitions
 - Private equity
 - Venture capital and emerging growth
 - Investment fund formation
 - Project finance
 - Commercial contracts
 - Banking and global Finance



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China-Related Service

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- Our internationally recognized IP Department delivers an innovative, full life cycle of IP services:
 - IP asset management
 - Patent prosecution
 - Trademark registration and prosecution
 - Licensing and technology transfer
 - Patent litigation and enforcement
 - Trademark litigation and enforcement
 - Trade secret and trade dress protection
 - Information security
 - Privacy
 - Anti-piracy and counterfeiting litigation



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Shanghai Office

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- On-the-ground presence in China with an office located in the heart of Shanghai
- Bilingual and bi-cultural attorneys have trained, lived, and worked in China
 - Thorough understanding of the complex cultural issues inherent to the Chinese market
 - Significant local experience in business and legal practice of different jurisdictions
- Deep and longstanding relationships in China allow us to provide clients with high-quality, cost-effective services



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Representing Chinese Companies

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- For many years, Our China team has strategically addressed the regulatory, IP licensing and investment issues confronting our Chinese clients in many jurisdictions outside China
- We assist Chinese companies with their international business and legal needs in an efficient and cost-effective manner:
 - Entering new markets and establishing new operation in the U.S.
 - Navigating regulations of foreign countries
 - Acquiring companies, raising capital and forming partnerships
 - Protecting IP
 - Enforcing IP rights when necessary
 - Avoiding the pitfalls of operating in foreign countries

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Representing U.S. Companies

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- Our China team stays current on the continuing changes in China's financial, business, and regulatory environments
- Our China team enables many U.S. companies to succeed in China by assisting with:
 - Entering the Chinese market
 - Acquiring PRC-based companies
 - Establishing joint ventures and WFOEs
 - Structuring venture capital and private equity investments
 - Managing client's IP Asset
 - Protecting commercializing and enforcing IP rights and interests involving China
 - Avoiding the pitfalls that have affected many foreign companies operating in China

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Representative Experience

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- China-related Cross-border IP matters
 - Representing a leading Chinese technology company in two separate patent infringement cases filed by two patent trolls at two district courts in the United States
 - Representing a leading Chinese television manufacturer association with its member companies on international IP procurement and enforcement matters
 - Advised a Chinese technology company on the development and implementation of an international patent procurement strategy
 - Applied for the first U.S. patent for a Chinese pharmaceutical company based upon a traditional Chinese medicine

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Representative Experience

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- China-related Cross-border IP matters (cont.)
 - Represented by the 2007 Special Olympics World Summer Games Executive Committee to serve as international legal counsel for the Games' Opening Ceremony in Shanghai
 - Represented a global Japanese chemical manufacturer in a breach of contract and trade secret misappropriation lawsuit related to the sales rights in China
 - Represented a U.S. telecommunications company against allegations of infringement of 10 Chinese utility patents by one of the largest telecommunication companies in China
 - Represented a leading Japanese technology company in a patent negotiations with a leading Chinese technology company in licensing the client's global patent portfolio

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Representative Experience

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- China-related Cross-border IP matters (cont.)
 - Represent the world's largest convenience store chain in the management of its international trademark portfolio and enforcement matters, in China and other Asian countries
 - Represented a U.S. consumer goods manufacturer in Confiscating large quantities of counterfeit products and securing judgments in China against Chinese trademark infringers
 - Represented one of the world's top tire manufacturers in a patent and trade dress infringement case against a Chinese tire manufacturer and its U.S. distributor in the U.S.
 - Represented a European client in designing and implementing nationwide trademark enforcement strategy in China

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Representative Experience

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- China-related Transactional Experience
 - Represented a PRC-based semi-conductor company in completing its first institutional venture capital investment
 - Devising and implementing business structures in China, including representative offices, joint ventures, wholly foreign-owned enterprises, and offshore holding companies
 - Represented clients in making difficult decisions about locating China operations in China free trade zones versus China proper or Hong Kong
 - Represented NYSE-listed automotive supplier in due diligence and joint venture negotiations with electronics subsidiary of major Chinese automotive group in Hubei Province

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Representative Experience

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- China-related Transactional Experience (cont.)
 - Represented a major Tier 1 auto supplier and affiliated entities in China in acquisition of 100% equity stake in Jiangsu-based Chinese automotive electronics company.
 - Represented a Fortune 500 integrated manufacturer of paperboard and paper-based packaging products and services in its acquisition of 50% equity interest in Hong Kong-listed company and all of its mainland China-based assets
 - Represented automotive electronic controls manufacturer in acquisition of a Shanghai-based Chinese automotive design and engineering firm

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Representative Experience

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- China-related Transactional Experience (cont.)
 - Represented a Canadian automotive supplier in potential acquisition of or majority-owned joint venture with a Jiangsu-based Chinese automotive metal-tube manufacturer. Transaction was ultimately aborted and client decided to establish wholly foreign-owned enterprise based on results of legal and financial due diligence
 - Represented a Japanese company in its acquisition of majority equity stake in Cayman Islands holding company and its Hong Kong holding company and mainland China assets

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Representative Experience

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■ U.S./China International Trade

- Advised numerous companies on U.S. export control regulations involving export of goods, chemicals, software, and technology to China; U.S. classification and valuation of imports, entry procedure, the applicability of the U.S. customs preference programs; and preparation and submission of U.S. customs protests and relevant appeals
- Involved in the China World Trade Organization accession negotiations on trade-related issues, including Tariff Rate Quotas, licensing, and tax discrimination
- Drafted sales agency distribution and other research agreements for U.S. companies seeking to sell their goods in China

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Recent Publications

GLOBAL MARKETPLACE — EYE ON CHINA

■ Intellectual Property

- **“China Publishes regulations on Medical Device GMPs and Inspection requirements,”** Steven Rizzi & Nathan Beaver, *FDLI's Update Magazine*, March/April, 2010
- **“The Hong Kong Patent: To File or Not to File,”** Marshall J. Brown and Yan Zhao, *Foley & Lardner White Paper*, April, 2010
- **“Invent in China May Invite Litigate in China,”** Catherine Sun, *Intellectual Property Digital Guide*, March 2010
- **“PRC's SIPO Issues New Implementation Regulation in Association With Its Third Amendment to Patent Law,”** Yan Zhao & James Ewing, *Foley & Lardner Legal News Alert*, January 2010
- **“Key Provisions of PRC Judicial Interpretation on Patent Infringement to Take Effect on January 1, 2010,”** Yan Zhao & James Ewing, *Foley & Lardner Legal News Alert*, December, 2009
- **“Confidentiality Review Requirement Under the Third Amendment to Chinese Patent Law,”** James Ewing & Max Lin, *Foley & Lardner White Paper*, September 2009

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Recent Publications

GLOBAL MARKETPLACE — EYE ON CHINA

■ Intellectual Property (cont.)

- “A Potential Trap for the Unwary: Inventor/Creator Remuneration and Reward Under the Third Amendment to Chinese Patent Law,” Max Lin and James Ewing, *Foley & Lardner White Paper*, September, 2009
- “Upping the Ante: New Chinese Patent Law Aims to Encourage Creativity and Innovation,” Patricia Wu, Max Lin, and Yan Zhao, *Foley & Lardner White Paper*, September, 2009
- “Intellectual Property Protection in China- Building the Proper Foundation,” James Chapman, Nixon Peabody LLP, May 2009
- “Beat the First Filing Blues in China,” Catherine Sun, *Managing Intellectual Property*, May, 2008
- “Keeping Olympic-related Rights on Track,” Catherine Sun, *World Trademark Review*, May/June 2008
- “You Can Protect IP in China-Know the People. Know the law. Decide to act,” Catherine Sun, *Legal Times*, October, 2007



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Recent Publications

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■ Corporate Transactions

- “Mergers and Acquisitions in China: Current Trends and Challenges in the Middle Kingdom,” co-author, James Chapman, *ACG Advisor Link*, January 2011, West Currents February 17, 2011
- “Taxpayers Beware: New Measures on Transfer Pricing Rules in China,” Julie Lee and Liang (Leo) He, *Foley & Lardner White Paper*, August, 2009
- “Chinese Government Policies Aimed to Invigorate Auto Industry,” Ken Duck, *Foley & Lardner White Paper*, August, 2009
- “Creating an Effective Strategy for Offshoring to China,” Julie Lee and Linda Ji, *BioProcess International*, March 2009
- “Negotiating Business Transactions in China,” Catherine Sun, Thomson Reuters/Aspatore publication’s *Inside the Minds: Best Practices for International Business Transactions in China*, March 2009
- “M&A in China – Ten Strategies For Successful Cross-Border Transactions,” James Chapman, *Asian Counsel*, September 2008



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Recent Publications

GLOBAL MARKETPLACE — EYE ON CHINA

■ Corporate Transactions (cont.)

- "China's Policy-Driven Push to Innovate and Drive Its Auto Industry Green," co-author, Ken Duck, *China Law & Practice*, March 2008
- "The Road to China: Ten Key Lessons for Doing Business in China," James Chapman, *The Licensing Journal* (Vol. 28, No. 7), 2008
- "China IPO's- The Era of Transition," James Chapman, *Asia Counsel* (Vol. 6, Issue 4), May 2008
- "Traps for the Unwary: The Application of the United States Foreign Corrupt Practices Act in China," Nixon Peabody LLP, James Chapman, March 2008
- "Private Equity in China," James Chapman, Nixon Peabody Private Equity Alert, July 2007
- "A Roadmap to China's New M&A Regulations," Ken Duck, *Michigan International Lawyer*, Fall 2007
- "Avoid and Mitigate Risks of Mergers and Acquisitions by Foreign Capital," Catherine Sun, *China Invention & Patent*, First Issue (in Chinese), 2007

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Recent Speaking Engagements

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■ Intellectual Property

- "Defending Patent Infringement and Anti-Dumping Claims in the ITC," Steve Rizzi at Foley's Eye on China Conference - *Safeguarding Your Critical Innovation in China, the United States, and Beyond*, June, 2010; Dongguan, China
- "Shaping and Strengthening Your China Brand in Today's Global Market," Catherine Sun at Foley's Eye on China Conference - *Safeguarding Your Critical Innovation in China, the United States, and Beyond*, June, 2010; Dongguan, China
- "Building Intellectual Asset Value Within Collaborations," Jim Ewing & Steve Bent at ChinaBio Executive Workshop - *Building Company Value Through Global Partnerships*, April, 2010 ; Guangzhou, China
- "New Trend of Intellectual Property Protection in China (2009-2010)," Catherine Sun at Asialaw's 7th Annual Asia-Pacific In-House Counsel Summit, March, 2010; Hong Kong, China
- "Recent Developments in U.S. Patent Litigation," Steven Rizzi at Asialaw's 7th Annual Asia-Pacific In-House Counsel Summit, March, 2010; Hong Kong, China

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Recent Speaking Engagements



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■ Intellectual Property (cont.)

- **“Building a Global IP Portfolio,”** Catherine Sun at BioCapital China Summit, November, 2009; Beijing, China
- **“Enforcing Intellectual Property in China,”** Catherine Sun at Foley’s Eye on China Roundtable Series - *Turning the Corner? Protecting innovation and investment in China’s Rapidly Evolving Business Landscape*, October, 2009; Chicago, IL
- **“Third Amendments to China’s Patent Law and Associated Developments,”** Yan Zhao at Foley’s Eye on China Web Conference - *Integrating IP and Business in the face of China’s Patent Law Changes*, September, 2009
- **“Stimulation of R&D Activities and Technology Investments,”** Ken Duck & Yan Zhao at Foley & Lardner’s Eye on China Web Conference - *Integrating IP and Business in the face of China’s Patent Law Changes*, September, 2009
- **“How Chinese Companies Deal with Brands during the Financial Crisis,”** Catherine Sun at China National Branding Summit organized by Chinese Trademark Association and SAIC, August 2009; Tianjin, China



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Recent Speaking Engagements



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■ Intellectual Property (cont.)

- **“New IP Strategies for Chinese Company’s Cross-bord M&A,”** Catherine Sun at Foley’s Eye on China Seminar Series - *High-Level Forum on Chinese and U.S. Patent Protection Practices*, June, 2009; Shenzhen, China
- **“Business and IPR Challenges for China’s Participation in the Global Life Science Sectors,”** Steve Bent at Foley’s Eye on China Seminar Series - *Cutting-Edge Intellectual Property Issues Between the United States and China*, June, 2009; Beijing, China
- **“Getting the Most Value From Your Company’s Intellectual Property in Technology-Driven Global Markets,”** Steve Bent at Foley’s Eye on China Seminar Series - *International Collaboration: Cutting Edge Intellectual Property Issues*, June 2009; Shanghai, China
- **“Patent Practice: Top Ten List Monetizing Inventions”** Harold Wegner at Foley’s Eye on China Seminar Series - *Cutting-Edge Intellectual Property Issues Between the United States and China*, June, 2009; Beijing, China



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Recent Speaking Engagements



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■ Intellectual Property (cont.)

- **“New Trend of Intellectual Property Protection in China (2008-2009),”** Catherine Sun at Asialaw’s 6th Annual Asia-Pacific In-House Counsel Summit, Mar, 2009; Hong Kong, China
- **“Branding Strategy for Chinese Companies Gong Global,”** Catherine Sun at the First Hainan Provincial Branding Summit organized by Hainan Agency for Industry and Commerce, December 2009; Haikou, Hainan, China
- **“Patent Infringement in China under the Third Amendment,”** Yan Zhao & Harold Wegner at Foley & Lardner’s Seminar - *IP in the Reform Era: Managing Smarter in the Face of Sea Change*, September, 2009; Tokyo, Japan



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Recent Speaking Engagements



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■ Corporate Transactions:

- **“China Human Resources Trends and Challenges,”** Ken Duck at OESA China HR Webinar, January 2011
- **“Intellectual Property Enforcement in China: Myth or Reality?,”** James Chapman and Catherine Sun at Foley’s Eye on China Roundtable Series, November 1, 2010
- **“How to Talk to and Work With Strategic Partners,”** James Chapman at Foley’s Emerging Technology Conference, October 28, 2010
- **“Doing Business in China,”** James Chapman at Santa Clara University, Leavey School of Business, July 30, 2010
- **“Innovation Management and Technology Transfer in China,”** James Chapman and James Ewing at Foley’s Eye on China Series, July 22, 2010
- **“Attracting Strategic Partners and Investors,”** James Chapman at ChinaBio Executive Workshop - *Building Company Value Through Global Partnerships*, April, 2010; Guangzhou, China
- **“Alternative Financing Techniques for Clean Tech Companies,”** James Chapman at Silicon Valley Chinese Engineers Association Annual Conference, October 2009



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Recent Speaking Engagements



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■ Corporate Transactions (cont.)

- **"Roadmap and Trend of IPOs of Chinese Companies in the US Capital Markets,"** Linda Ji at Harvard China Review Conference, Harvard University, Cambridge, MA, April, 2010
- **"Financing for Emerging Growth Companies and Cross Border Transactions,"** James Chapman at Chinese Institute of Engineers 31st Annual conference, February 2010
- **"Rebound in China: Exploring Recent Regulatory Changes that Encourage Foreign-Invested RMB Funds,"** James Chapman at PIPES Conference, December 2009
- **"Strengthening a Company's Business and IP Assets in China Through Effective Agreements with Employees, Internal Controls and Favorable Governmental Policies,"** Julie Lee and Ken Duck at Foley & Lardner's Eye on China Roundtable Series - *Turning the Corner? Protecting innovation and investment in China's Rapidly Evolving Business Landscape*, October, 2009; Chicago, IL & Milwaukee, WI

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Recent Speaking Engagements



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■ Corporate Transactions (cont.)

- **"The Role of Government in the Chinese Auto Industry,"** Ken Duck at Focus on the Future Automotive Research Conference - *Inside China: Understanding China's Current and Future Automotive Industry* hosted by the University of Michigan Transportation Research Institute, August, 2009; Ann Arbor, MI
- **"Effective Strategies for Licensing Technology in China,"** Linda Ji at Foley & Lardner's Eye on China Roundtable Series, July 2009; Boston, MA
- **"Doing Business in China – Dealing with Regulatory and Practical Issues in the Current Economic Climate,"** Julie Lee at the 45th Annual Wisconsin Trade Day Conference, May 2009; Milwaukee, WI

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Recent Speaking Engagements



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■ Corporate Transactions (cont.)

- “**What Legal Issues a Chinese Company Should Know when Buying a U.S. Company,**” Julie Lee presented to a high-level visiting Chinese investment delegation, April 2009; Milwaukee, WI
- “**Why Chinese VC’s and PE Firms Should Consider PIPES,**” James Chapman at International PIPES Conference, March 2009
- “**Doing Business in China in the Current Economic Environment,**” Julie Lee at International Glove Association Annual Meeting, March 2009; San Antonio, TX
- “**Cross-Cultural Negotiations: Arriving at Enforceable Agreements,**” Julie Lee at The World Trade Center Wisconsin’s Cross-Cultural Negotiations Program - *Strategies for Success, Pitfalls to Avoid, and Lessons Learned*, March, 2009; Milwaukee, WI



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China Practice Team



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■ Partners and Senior Counsel (with office location)

- Sharon R. Barner (Chicago)
- Catherine Sun (Shanghai)
- Steven J. Rizzi (New York)
- Stephen A. Bent (Washington DC)
- James C. Chapman (Silicon Valley)
- James F. Ewing (Boston)
- Craig S. Fochler (Chicago)
- Steven H. Hilfinger (Detroit)
- Zhu Julie Lee (Milwaukee)
- Harold C. Wegner (Washington DC)
- Mark A. Kassel (Madison)
- Ken Duck (Detroit)
- Xueqing Linda Ji (Boston)
- Yan Zhao (Shanghai)

■ Associates and Other Professionals (with office location)

- Danielle Brink (Chicago)
- Ma Feng (Washington, DC)
- Leo He (Shanghai)
- Helen Huang (Silicon Valley)
- Max Lin (Shanghai)
- Alex Nie (Silicon Valley)
- Bin Sun (Silicon Valley)
- Yang Tang (San Diego/Del Mar)
- Bruce Wu (Washington, DC)
- Patricia Wu (Boston)
- Vanessa Xu (Shanghai)



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- Member of the firm's IP Litigation Practice and former chair of Foley's Intellectual Property Department and a member of the firm's Management Committee
- Practice focused on participation in complex patent and intellectual property litigation, building upon first chair litigation experience and more than a quarter century of private practice patent litigation
- Represents clients in a broad range of technologies from genetically engineered corn seed, to computer software to satellites
- Served as Deputy Under Secretary of Commerce for Intellectual Property and Deputy Director, United States Patent and Trademark Office (2009-2011)
 - Helped develop and articulate the Obama Administration positions on all patent, trademark and copyright issues, both domestic and foreign, and helped promote strategies to thwart the theft of U.S. IP around the world



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Catherine Sun

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- Chair of the firm's Asia Practice and Managing partner of the Shanghai Office.
- Member of the firm's IP Litigation and International Practices, Life Sciences, Entertainment & Media and Automotive Industry Teams.
- Has experience in IP strategy, counseling and litigation, cross border M&A related IP, international technology transfer, licensing and portfolio management.
- For past 18 years has practiced in U.S., Hong Kong and Mainland China.
- Prior to joining Foley, was head of the China IP Practice with the Shanghai office of an international law firm.
- Received LL.M. degree from the George Washington University Law School and earned her LL.B. degree from Peking University, with honors.



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- Chair of the firm's China Practice and member of the IP Litigation Practice.
- Has represented clients in numerous patent litigations involving electrical, mechanical and computer-related disciplines, with a particular emphasis on matters involving the Internet, telecommunications and television-related technologies.
- Has experience in all aspects of patent litigation, including primary responsibility in patent litigations for numerous major corporations.
- Has counseled clients on both litigation-avoidance practices and in connection with patent and other intellectual property issues arising in the context of complex, technology-driven corporate transactions and licensing agreements.
- Earned law degree from New York University School of Law (J.D.), master's degree from the California Institute of Technology (M.S.). Graduate of The Cooper Union for the Advancement of Science and Art (B.S.).



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- Member of the firm's China Practice and the Chemical, Biotechnology & Pharmaceutical Practice and the Health Care and Nanotechnology Industry Teams.
- Founder and former co-chair of the firm's Life Sciences Industry Team. Also a principal in the firm's China initiative and is active in Foley & Lardner's Shanghai office.
- Counsels clients on intellectual property disputes and the legal issues associated with pharmaceutical and biotechnology asset valuation and management, venture capital, licensing and technology transfer, and corporate acquisitions.
- Has developed an international reputation in biotechnology intellectual property law, with a number of publications to his credit in both scientific and legal journals.
- Has been ranked as one of the top five U.S. life sciences attorneys in the IP category annually since 2004 by the Practical Law Company's *Cross border Life Sciences Handbook*.
- Graduated from Earlham College (B.S.), the University of Connecticut (M.S.), and the George Washington University Law School (J.D.).



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James C. Chapman

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- Member of the firm's China Practice and Private Equity & Venture Capital Practice and the Emerging Technologies Industry Team.
- Has more than 20 years experience in corporate and securities law and has been involved in over 200 mergers, acquisitions, and financing transactions.
- Has a significant background in international transactions, particularly dealing with China and Chinese-related companies.
- Prior to joining Foley, established the Nixon Peabody LLP Silicon Valley office and served as its managing partner for two and a half years, and also had a major role in the development of Nixon Peabody's China practice.
- Was named to the *Northern California Super Lawyers*® list for his securities & corporate finance, M&A and business/corporate work (2004-2008). Was also recognized as one of "Silicon Valley's Top Attorneys" by *San Jose Magazine* (2003-2007).
- Earned law degree (J.D.) and master's degree (M.B.A.) from Santa Clara University. Graduate of Catholic University of America (B.A.).

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- Vice chair of the firm's Chemical, Biotechnology & Pharmaceutical Practice and a member of the China Practice and the Life Sciences, Food and Nanotechnology Industry Teams.
- Primarily advises pharmaceutical, biotechnology, and nutraceutical clients. Works with companies engaged in drug discovery to develop and produce peptide and small molecule therapeutics.
- Experience includes advising clients on the creation and development of patent portfolios, collaborative research, licensing of technology, raising money through venture capital and other financial transactions, and enforcement of their IP rights.
- Has more than 15 years experience as a research biochemist in academic medical universities and drug discovery companies.
- Graduate of Union College (B.S.), Albany Medical College (M.S. and Ph.D.) and Suffolk University Law School (J.D.).

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- Chair of the firm's Chicago office Intellectual Property Department, and former chair of the firm's Trademark, Copyright & Advertising Practice.
- Member of the firm's China Practice and IP Litigation Practice and the Food Industry Team.
- Experienced in all aspects of domestic and international trademark, copyright and unfair competition law.
- Has extensive experience in intellectual property and transactional matters including mergers; acquisitions; domestic and foreign trademark and copyright registration; and licensing programs.
- Was selected for inclusion in the 2005, 2007, 2009 and 2010 *Illinois Super Lawyers*® lists for his IP litigation work. Also was named a *BTI Client Service All-Star* in 2010.
- Received law degree from Northwestern University School of Law, and a Bachelor of Arts degree from Knox College.



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- Managing and founding partner of the firm's Detroit office.
- Former co-chair of the firm's Automotive Industry Team and member of the China Practice and Transactional & Securities Practice and Private Equity & Venture Capital Practice.
- Actively supporting the automotive industry work out of the firm's Shanghai office. Is a member of the Board of Advisors of the Detroit Chinese Business Association and a member of the China Strategy Council of the Original Equipment Suppliers Association (OESA).
- Focuses practice in corporate and securities law matters, including M&A, corporate restructurings, venture capital transactions, debt and equity finance transactions, etc.
- Has been honored by Chambers USA in 2008, 2009 and 2010 as leading business law attorney in Michigan, and was selected for inclusion in the 2006-2009 *Michigan Super Lawyers*® lists for his work in mergers and acquisitions.
- Obtained B.B.A. degree from the University of Michigan. Graduated with a J.D. degree from Northwestern University.



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- Chair of the firm's Chemical, Biotechnology & Pharmaceutical Practice and head of the Madison office Intellectual Property Department.
- Member of the firm's China and Mechanical & Electromechanical Technologies and Trademark, Copyright & Advertising Practices, as well as the Health Care and Life Sciences Industry Teams.
- Practice includes a broad spectrum of patent, trademark, copyright and licensing matters. Patent practice emphasizes biotechnical and chemical arts.
- Works in many areas of biotechnology, including nanotechnology, pharmaceutical and diagnostic products. Has wide-ranging experience in both organic and inorganic chemical areas.
- Provides counseling on all aspects of domestic and international trademark practice including trademark registration and trademark enforcement.
- Graduate of the University of Wisconsin – Madison (B.S., chemistry, 1987; M.S., bacteriology, 1995); the University of Wisconsin – Milwaukee (M.S., organic chemistry, 1989); and Valparaiso Law School (J.D., 1993).



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- Member of the firm's China Practice and Tax & Employee Benefits and the Automotive and Energy Industry Teams.
- Has extensive experience representing clients with their cross-border transactions, with an emphasis on China. Counsels clients on mergers and acquisitions, joint ventures and strategic alliances, and commercial transactions.
- Continues specialty practice of tax and business law relating to the formation, operation, termination and reorganization of corporations, limited liability companies and partnerships in the U.S.
- Was named the 2006 and 2007 lists of Wisconsin Super Lawyers-Rising Stars by *Law & Politics Media, Inc* for her international work. Is a recipient of The Milwaukee Business Journal's "40 Under 40" award.
- Is a member of the Governor's Wisconsin International Trade Council and also a member of the Advisory Board of the Metropolitan Milwaukee Association of Commerce's China Council.
- Received undergraduate degree from Beijing University, J.D. degree from Northwestern University School of Law.



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- Member of the firm's Chemical, Biotechnology & Pharmaceutical Practice, and the China and Japan Practices.
- Actively engaged in cutting edge domestic and international patent issues.
- Domestically, focuses upon appellate patent issues as well as reexamination and other complex matters at the U.S. Patent and Trademark Office.
- Globally, crafts strategies for multinational and particularly Chinese and Japanese patent enforcement and management.
- Former director of the Intellectual Property Law Program at the George Washington University Law School.
- Was selected by his peers for inclusion in *The Best Lawyers in America*® 2010 in the field of Intellectual Property law.
- Holds degrees from Northwestern University (B.A.) and the Georgetown University Law Center (J.D.).

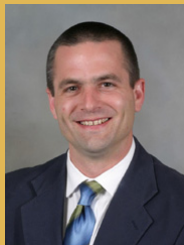


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- Member of the firm's China Practice and Transactional & Securities Practice and the firm's Life Sciences and Automotive Industry Teams.
- Has extensive experience counseling clients on their Asia-Pacific investment strategies with particular emphasis in support of investments in China, Japan, India, Hong Kong, Taiwan, Korea and various offshore jurisdictions.
- Frequently assists clients in establishing operations and doing business in China. Has extensive experience with establishing operations and structuring investments, joint ventures, M&A, counseling on labor law issues, licensing and sales representative agreements and protection of intellectual property in China.
- Advises Chinese companies on direct investments in the US.
- Regularly advises clients on doing business in Japan and assists Japanese companies doing business in the United States and China.
- Graduate of Fordham University of Law (J.D.) and the University of Vermont (B.A.).



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- Member of the firm's China, Transactions & Securities and Private Equity & Venture Capital Practices, as well as the Emerging Technologies and Life Sciences Industry Teams.
- Focuses on corporate and securities laws. Has advised both privately and publicly held companies (ranging from start-ups to *Fortune* 100 companies) in a variety of corporate transactional and securities matters.
- Has broad experience in international business transactions, with emphasis on cross-U.S. and China transactions.
- Experience includes counseling U.S. companies on deal structuring, choice of entities, joint ventures, strategic alliances, regulatory filings, and manufacturing, distribution and licensing arrangements in China, as well as counseling Chinese companies in doing business in the U.S., including entry strategies, corporate re-structuring, financings, M&A and securities offerings
- Received LL.B. from University of International Business and Economics School of Law (Beijing, China); LL.M. and J.D. from Saint Louis University School of Law.



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- Member of the firm's China Practice and Electronics Practice and Automotive Industry Team.
- Has a wide range of experience, including prosecuting IP rights in various jurisdictions, litigating and enforcing IP rights, IP transactions, and portfolio management.
- Prior to joining Foley, was a senior lawyer at a leading international firm in Shanghai. Also worked as an in-house counsel for a leading computer company.
- Previously worked with the largest IP firm in Hong Kong; was involved in IPR litigations and enforcement in China.
- Experience includes representing a textile company in a patent infringement and invalidation proceedings; representing a semiconductor company in a series of patent enforcement activities, etc.
- Earned bachelor of science degree and bachelor of law degree from Peking University in Beijing. Graduated from the George Washington University Law School (LL.M.).



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