

# CAIN BROTHERS

## Matthew Goldreich



**MANAGING DIRECTOR**

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Matt joined Cain Brothers in 1995 and is one of the longest tenured bankers at the firm. Matt is a member of the President's Advisory Council, a small community of senior bankers advising the Cain Brothers' president. At Cain Brothers, Matt has provided capital markets advisory and transaction services to many nationally recognized health care systems and community hospitals. Matt has assisted not-for-profit hospitals and health care systems implement strategic partnership transactions, develop strategic capital plans and restructure balance sheets/fund new capital projects through the issuance of debt. Matt has represented several not-for-profit health care systems in strategic partnership transactions including Memorial Health System (York, PA: sale to Community Health System); Rutgers University (Newark, NJ: merger with UMDNJ), the University of Cincinnati (Cincinnati, OH: dissolution of a joint operating agreement); Saint Vincent Health System (Erie, PA: evaluation of partnership objectives and the search for a not-for-profit catholic partner); Mission Health (Evansville, IN: potential acquisition of a rural community hospital), St. Agnes Hospital (Baltimore, MD: sale of a nursing home affiliate) and Des Moines General Hospital (Des Moines, IA: partnership with the leading not-for-profit health system in Iowa). Matt has also completed tax-exempt and taxable bond financing programs for large health care systems and varying sizes of community hospitals including Akron General Hospital (Akron, OH: \$21 million direct purchase to refund an outstanding promissory note and \$40 million fixed rate bonds used to finance capital projects), Lowell General Hospital (Lowell, MA: \$110 million in new money and refunding bonds), Saint Vincent Health System (Erie, PA: three bond series to refinance outstanding debt and fund a new ER), Union Hospital (Dover, OH: refinancing of outstanding bonds for interest savings), Saint Francis Hospital and Medical Center (Hartford, CT: three bond series to refund outstanding debt and fund a new \$175 million inpatient tower) and Kahl Home (Davenport, IA: bond issue to fund the construction of a replacement skilled nursing facility).

Prior to joining Cain Brothers in 1995, Matt was a member of the Public Finance Department at Prudential Securities.

Matt received an MBA from the University of Chicago Graduate School of Business with concentrations in finance and marketing, and a BA from the University of Rochester with majors in economics and political science.



## Kenneth D. Hawkins



**SENIOR VICE PRESIDENT, ACQUISITIONS & DEVELOPMENT**

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Kenneth D. Hawkins joined CHS in January 1997 as Vice President, Acquisitions and Development. Mr. Hawkins was promoted to Senior Vice President in January 2003. Prior to joining CHS, he was Vice President of Development with Paracelsus Healthcare Corporate. Additionally, he is a past controller and CFO of public healthcare companies. Mr. Hawkins has over 26 years of healthcare experience and over 35 years of financial experience. He holds a bachelor's degree in Accounting from James Madison University in Harrisburg, VA and a master's degree from Virginia Commonwealth University in Richmond, VA. A CPA, Mr. Hawkins has a very extensive background in hospital acquisitions, development and finance, and is a member of HFMA, AICPA, Virginia and Tennessee Societies of CPA's, and ACHE. .



## Sally J. Dixon



**PRESIDENT AND CHIEF EXECUTIVE OFFICER**

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Sally J. Dixon has been the President and Chief Executive Officer at Memorial Health Systems Corporation since 1995. Through this position, Sally also serves as President of Memorial Hospital, MHS Management Corporation, MHS Title Holding Corporation, Memorial Enterprises, Inc., and Surgical Center of York. Prior to assuming the Chief Executive Position, Sally was the Chief Financial Officer at Memorial Health System Corporation from 1981-1995.

Before relocating to South Central Pennsylvania, Sally was an Audit Supervisor for Coopers and Lybrand (now, PriceWaterhouseCoopers). In addition to her audit duties, Sally was a key member of the firm's Reimbursement Consulting Practice.

Sally earned a Bachelor of Science degree in accounting from Ithaca College, graduating summa cum laude. She is also a Certified Public Accountant.

While at Memorial, Sally has contributed enormously to the York community. Just a few examples of her volunteer efforts are: United Way of York County Board Chairperson; American Red Cross - Board Chairperson; American Heart Association - Board Member; York-Adams Area Council of Boy Scouts of America - Chairperson; York County Economic Development Corporation Board member; Penn State York - Advisory Board Member, and Cultural Alliance of York County Board Member.

Sally has also been active in professional organizations, including: American Osteopathic Association Executive Committee; Healthcare Financial Management Association - President of the Appalachian Chapter; and Hospital and Health Systems Association of Pennsylvania - member of various committees.

## Roger D. Strode



**PARTNER**

**RSTRODE@FOLEY.COM**

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Roger Strode is a partner with Foley & Lardner LLP where his practice focuses on health care business transactions, including mergers, acquisitions, corporate restructurings and joint ventures, general corporate matters and health care regulation. His experience includes the representation of institutional health care providers (hospitals, health systems and integrated delivery systems), large physician groups, specialty providers (ASC development organizations), health care private equity firms and industry consultants. Mr. Strode is a member of the firm's Health Care Industry Team.

Mr. Strode has participated as lead counsel in numerous health care and corporate transactions, including the purchase and sale, or transfer of sponsorship of hospitals, health systems, physician practices and health maintenance organizations; the formation of specialty hospitals; and the formation of ancillary services joint ventures.

His representative experience includes:

- » Acting as lead transaction counsel to a publicly-traded enterprise in the purchase of a multi-hospital system in a Chapter 363 transaction in federal bankruptcy court valued in excess of \$150,000,000
- » Acting as lead counsel to a publicly-traded enterprise engaged in the development, ownership and operation of ambulatory surgery centers, surgical and rehabilitation hospitals and outpatient rehabilitation centers
- » Acting as lead counsel in a number of hospital mergers and acquisitions
- » Acting as lead counsel in the formation of a clinically-integrated managed care contracting network formed by a large community hospital and a large (300+) multi-specialty medical group
- » Acting as lead transactional counsel to a number of national ambulatory surgery center and specialty hospital companies
- » Acting as lead health care regulatory counsel to a number of health care private equity firms
- » Acting as lead counsel to several large multi-specialty and single-specialty medical groups in sales of their practices, and ancillary businesses, to hospitals and health care systems



## Roger D. Strode

- » Acting as lead transaction counsel to a multi-hospital health care system in the development of various physician joint venture transactions, including joint ventured ambulatory surgery centers, co-management arrangements, outpatient imaging facilities and cardiac diagnostic centers
- » Acting as lead counsel in the formation of more than 20 joint ventured specialty hospitals
- » Acting as lead counsel in the formation of several integrated delivery systems, including one comprised of three hospitals, a 200+ physician clinic and an 80,000 member health plan
- » Acting as co-lead counsel in the sale of Catholic-sponsored health system in a transaction valued in excess of \$135,000,000

Mr. Strode lectures frequently on health law and corporate issues. He is admitted to practice in Illinois and is a member of the Illinois Bar Association and the American Bar Association (Health Law and Corporate Law Sections) where he served as a vice chair of the Business Transactions Group.

Mr. Strode is listed in *The Best Lawyers in America* 2007-2011 (health care law) and was named one of the country's 15 "Outstanding Healthcare Transaction Lawyers" by *Nightingale's Healthcare News* in 2004 and 2005. \*

Mr. Strode earned his J.D. from Marquette Law School (*cum laude*, 1988), and his B.S. from Illinois State University (1984).

\* The Illinois Supreme Court does not recognize certifications of specialties in the practice of law and no certificate, award or recognition is a requirement to practice law in Illinois.

