



## FOR IMMEDIATE RELEASE

**J. Mark Waxman of Foley & Lardner LLP was selected by Aspatore Books as an author in a new authoritative book, *Health Care Law Client Strategies: Leading Lawyers on Navigating Regulations, Handling Compliance Issues, and Exceeding Client Expectations (Inside the Minds)*.**

Boston, MA (01/03/2008)-- J. Mark Waxman, chair of the Health Care Industry Team of Foley & Lardner LLP, has been recognized as a leader in Health Care Law by selection as an author in the recently released book, *Health Care Law Client Strategies*, published by Aspatore Books. *Health Care Law Client Strategies*, ISBN: 9781596227965, is an authoritative, insider's perspective on key strategies for representing and advising clients in the health care arena. Featuring partners from some of the nation's leading law firms, these experts guide the reader through the complex regulatory environment of the health care industry and provide strategies for dealing with compliance issues and successfully settling disputes. These top lawyers reveal their advice on the client education process, understanding the client's goals, and obtaining all relevant information at the outset. From common client mistakes to dispute resolution strategies, including weighing settlement opportunities and evaluating a client's financial liability, these authors explain important factors in developing a positive rapport with clients while successfully resolving the case. Additionally, these leaders reveal tips on pre-suit negotiations, arbitration and mediation options, and non-legal ramifications of a dispute. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today as these experienced lawyers offer up their thoughts around the keys to success within this complex field.

The Inside the Minds series is revolutionizing the business book market by publishing an unparalleled group of executives and providing an unprecedented introspective look into the leading minds of the business and legal world. For complete information on Inside the Minds, please visit [www.Aspatore.com](http://www.aspatore.com) or email [store@aspatore.com](mailto:store@aspatore.com). This book can be purchased immediately by visiting <http://www.aspatore.com/store/bookdetails.asp?id=583> and is available through bookstores nationwide. To order a copy of this book, you can also call 1-866-ASPATORE.

### **About J. Mark Waxman**

J. Mark Waxman is a partner with Foley & Lardner LLP, where he is chair of the Health Care Industry Team and a member of the White Collar Defense & Corporate Compliance Practice. Waxman's health care practice focuses on health care issues for providers and payers. His experience in this area includes issues related to research and technology, integrated delivery systems, governance, strategic business counseling, the antitrust implications of mergers and acquisitions, federal program fraud and abuse, reimbursement and managed care contracting. Prior to joining Foley's Boston office, Waxman was president and general counsel of CareGroup, Inc., a nonprofit healthcare system which includes the Beth Israel Deaconess Medical Center, an academic health center affiliated with the Harvard Medical School, community hospitals and multiple physician organizations. During his tenure, the CareGroup System engaged in a unique turnaround, selling non-productive assets, reformed its board structures, dealt with state and federal regulators, engaged in a refinancing, and ultimately returned to financial health and investment grade in a new confederation model of nonprofit system activity.

### **About Aspatore – Publishers of C-Level Business Intelligence**

Aspatore Books is the largest and most exclusive publisher of C-Level executives (CEO, CFO, CTO, CMO, Partner) from the world's most respected companies and law firms. Aspatore annually publishes a select group of C-Level executives from the Global 1,000, top 250 law firms (Partners & Chairs), and other leading companies of all sizes. C-Level Business Intelligence™, as conceptualized and developed by Aspatore Books, provides professionals of all levels with proven business intelligence from industry insiders – direct and unfiltered insight from those who know it best – as opposed to third-party accounts offered by unknown authors and analysts. Aspatore Books is committed to publishing an innovative line of business and legal books, those which lay forth principles and offer insights that when employed, can have a direct financial impact on the reader's business objectives, whatever they may be.

For information: [www.Aspatore.com](http://www.Aspatore.com)

Contact: [rpollock@aspatore.com](mailto:rpollock@aspatore.com)

Phone: 1-866-ASPATORE

###