

# Nathaniel M. Lacktman

## Representative Publications, Presentations, and Quoted Interviews

### SELECTED PRESENTATIONS AND MEDIA

- “Legal & Policy Considerations for Telehealth,” American Telemedicine Association’s EDGE Policy Conference (December 9, 2022)
- Quoted, “OIG Issues Alert on Telemedicine Fraud,” *Healthcare Risk Management* (October 1, 2022)
- “Telemedicine Legal & Regulatory Issues for Hospitals in 2022 and Beyond,” Healthcare Roundtable’s General Counsel Forum (September 19, 2022)
- “CMS Proposals in the 2023 Medicare Physician Fee Schedule,” Health Tech Nerds (August 11, 2022)
- Quoted, “Experts: Stakeholders Need to Understand Nuances of Telefraud, Telehealth,” *Inside Health Policy* (August 3, 2022)
- Quoted, “ATA Urges Clinicians to Take Charge, Own Virtual Care Innovation,” *HealthLeaders* (May 10, 2022)
- Quoted, “COVID Drove Telehealth Forward in High Gear: Now What?,” *Medscape* (May 5, 2022)
- Quoted, “Regulatory risk in the business of telehealth,” *Healthcare Finance News* (May 2, 2022)
- Quoted, “Telehealth growing pains,” *Politico* (April 20, 2022)
- Quoted, “Millions set to lose telehealth access across state lines as waivers wind down,” *Politico* (April 19, 2022)
- Quoted, “Introducing the digital health tech stack,” *Second Opinion* (March 22, 2022)
- “Safe Access to Treatment: Ensuring Appropriate Treatment and Protecting Our Patients Through Online Prescribing,” American Telemedicine Association’s EDGE Policy Conference (December 7, 2021)
- Quoted, “Telemedicine Startups Face Uncertain Regulatory Terrain,” *The Wall Street Journal* (October 21, 2021)
- Interviewed, “Virtual care regulation: What’s Next,” HIMSS TV, *Mobi Health News* (October 6, 2021)
- Quoted, “Federal Audits of Telehealth to Shape Its Post-Pandemic Future,” *Bloomberg Law* (September 8, 2021)
- Quoted, “Examining the Benefits and Challenges of Audio-Only Telehealth,” *mHealth Intelligence* (July 27, 2021)
- Quoted, “CMS Expands Remote Patient Monitoring Coverage in Proposed 2022 PFS,” *mHealth Intelligence* (July 19, 2021)
- Quoted, “Uncertain Telehealth Laws Keep Substance Abuse Care Providers on Their Toes,” *mHealth Intelligence* (June 28, 2021)
- “State Telemedicine Law & Policy: 2021 and Beyond,” American Telemedicine Association ATA2021 Conference (June 24, 2021)
- Quoted, “Telehealth21 Keynotes Map Out a Path for Connected Health Policy,” *HealthcareExec Intelligence* (April 29, 2021)
- Telehealth 2021 Reimbursement Update,” Telehealth21 Summit Virtual Conference (March 23-24, 2021)
- “Swear to Treat the Stroke, the Whole Stroke, and Nothing but the Stroke,” American Stroke Association International Stroke Conference (March 17-19, 2021)
- Quoted, “OIG Defends Recent Telehealth Audits, Recognizes Telefraud Challenges,” *mHealth Intelligence* (March 2, 2021)
- “Telehealth and Vascular Medicine,” 2021 Business of Vascular Medicine Symposium (February 27-28, 2021)
- Quoted, “Questions Arise Over Medicare Coverage for Mental Health Services by

- Telehealth,” *mHealth Intelligence* (February 15, 2021)
- “Telehealth Policy in 2021: What We Make It. #TelemedNow Twitter Chat,” Twitter Chat (February 3, 2021)
  - “Telehealth Policy in 2021: What We Make It. #TelemedNow Twitter Chat,” Twitter Chat (January 25, 2021)
  - Quoted, “Predictions for How Telehealth Will Evolve in 2021,” *Law360* (January 21, 2021)
  - Quoted, “CMS Clarifies 2021 PFS Reimbursements for Remote Patient Monitoring,” *mHealth Intelligence* (January 20, 2021)
  - “Telehealth 2021 Forecast: Reimbursement and Licensing,” ATA Edge Conference (January 19, 2021)
  - “Navigating Informed Consent as a Telehealth Provider,” CTel Digital Health Summit 2020 (December 1-4, 2020)
  - “Global Partnership for Telehealth’s Discover Telehealth Conference, School-Based Telehealth Portion” (November 18, 2020)
  - “Innovations in Telehealth: How Telehealth Transformed Health Care Delivery and What the Future Holds,” Moss Adams 2020 Health Care Executive Webcast Series (October 20, 2020)
  - Quoted, “Internal Talkspace memo illustrates challenge of delivering virtual mental health services in 50 states,” CNBC (October 8, 2020)
  - Post-Pandemic Growth of Virtual Health Care,” CEO/Innovators Roundtable Webinar Series (October 7, 2020)
  - “Telehealth: Case Study of Business and Health Care, Technology and Public Policy,” Webinar, The Washington Campus “Managing Health Care Policy” Seminar Series (August 17, 2020)
  - Quoted, “CMS May Eliminate Most Emergency Codes for COVID-19 Telehealth Services,” *mHealth Intelligence* (August 14, 2020)
  - Quoted, “How CMS Changes, Trump’s Executive Order Affect Telehealth Coverage,” *mHealth Intelligence* (August 6, 2020)
  - Quoted, “Say Hello To The Largest Virtual Care Company: Telavongo, The \$38 Billion Merger Between Teladoc and Livongo,” *Forbes* (August 5, 2020)
  - “Technology’s Impact on Chronic Care,” Webinar, *American Diabetes Association®* (July 21, 2020)
  - Quoted, “Some states cement COVID-19 telehealth expansions,” *Modern Healthcare* (July 10, 2020)
  - Quoted, “Here’s how smaller practices can prepare for continuing telehealth demands,” *Healthcare IT News* (June 29, 2020)
  - “Telemedicine Law & Regulation in Florida & Beyond,” Central & North Florida HIMSS Florida Telehealth Conference (February 5, 2020)
  - Quoted, “Telemedicine Helps Increase Access to Quality Healthcare,” *Florida Chamber Series on Free Enterprise* (December 18, 2019)
  - Quoted, “More State Laws Back Telehealth, but Many Stop Short of Mandates,” *Healthcare Dive* (December 5, 2019)
  - Quoted, “Report Finds Only 10 States Provide True Telehealth Payment Parity,” *MedCity News* (December 5, 2019)
  - Quoted, “FDA Roundup – Halamka to Mayo – Telehealth Reimbursement is Improving,” *Politico Morning eHealth* (December 4, 2019)
  - Quoted, “States Continue to Adopt Telehealth Commercial Payer Coverage, Survey Finds,” *Becker’s Hospital Review* (December 4, 2019)
  - Quoted, “National Telehealth Survey Sees Surge in Commercial Payer Coverage,” *mHealth Intelligence* (December 3, 2019)
  - “Launching and Growing a Direct-to-Consumer Telehealth Service,” CTel Telehealth Fall Summit 2019 (December 4-6, 2019)
  - Quoted, “DEA Launches Registration Process for Prescriptions by Telemedicine,” *mHealth Intelligence* (November 21, 2019)
  - “A Reflection on the State of the States Report – Pain and Progress,” American

Telemedicine Association EDGE 2019  
(November 20-22, 2019)

- Quoted, “How men’s health start-ups are turning erectile dysfunction and hair loss treatment into a booming business,” *CNBC* (November 17, 2019)
- Quoted, “CMS Expands Telehealth Coverage for Opioid Abuse Disorder Treatment”, *mHealth Intelligence* (November 12, 2019)
- Quoted, “CMS Finalizes New Reimbursement Rules for Remote Patient Monitoring,” *mHealth Intelligence* (November 5, 2019)
- “Telemedicine and Telehealth: The Future is Now,” Association for Corporate Counsel Annual Meeting 2019 (October 27-30, 2019)
- Quoted, “California Enacts Telehealth Payment Parity, Boosts Asynchronous Care,” *mHealth Intelligence* (October 21, 2019)
- Quoted, “These telemedicine doctors are getting licenses in all 50 states to treat patients in most remote areas,” *CNBC* (October 13, 2019)
- Quoted, “Do Video Telehealth Requirements Curtail Access in Rural States?” *mHealth Intelligence* (October 9, 2019)
- Quoted, “Phone Scammers and ‘Teledoctors’ Charged With Preying On Seniors In Fraud Case,” *NPR’s All Things Considered* (October 7, 2019)
- Quoted, “CTeL Presses DEA to Set Ground Rules for Prescribing by Telehealth,” *mHealth Intelligence* (September 19, 2019)
- Quoted, “CMS Proposal May Give Docs More Room to Use Remote Patient Monitoring,” *mHealth Intelligence* (August 8, 2019)
- Quoted, “Asynchronous Telehealth Gives Providers an Alternative to DTC Video,” *mHealth Intelligence* (June 27, 2019)
- “Non-Physician Telehealth Providers: What You Need to Know,” CTeL Executive Telehealth Spring Summit 2019 (June 13-14, 2019)
- Quoted, “When Will Telehealth Simply Be ‘Health’? Some Experts Say Sooner Rather Than Later,” *Healthcare Innovation* (May 28, 2019)
- “Telehealth Reimbursement and Policy Issues,” Telehealth Summit 2019 (June 6-7, 2019)
- Quoted, “HHS Extends Interoperability Comment Window,” *Politico* (April 22, 2019)
- Quoted, “Arizona’s New Telemedicine Law Expands Coverage, Adds Platforms,” *mHealth Intelligence* (April 22, 2019)
- Quoted, “CMS at ATA: Medicare Coverage of Telehealth Will Take Some Time,” *mHealth Intelligence* (April 16, 2019)
- “Direct to Consumer: Legal and Regulatory Issues for Telehealth Entrepreneurs,” American Telemedicine Association 2019 Annual Conference & Expo (April 14-16, 2019)
- Quoted, “CMS Tweaks CPT Code for Remote Monitoring, Giving mHealth a Boost,” *mHealth Intelligence* (April 4, 2019)
- Quoted, “New Mexico OKs New Telemedicine Rules, Including Coverage Parity,” *mHealth Intelligence* (April 2, 2019)
- “2019 Convergence Telehealth Summit,” Mid-Atlantic Telehealth Resource Center (MATRC) (March 31 – April 2, 2019)
- “The Law and Regulation of Asynchronous Telemedicine,” American Telemedicine Association (March 13, 2019)
- “Special Telemedicine Series: Are Law Finally Catching Up with Innovation in Healthcare?” DataPoint Podcast (March 13, 2019)
- Quoted, “Get paid for using the patient portal,” *Medical Economics* (March 11, 2019)
- Quoted, “New Medicaid Telehealth Standards in Massachusetts Draw Criticism,” *mHealthIntelligence* (March 5, 2019)
- Quoted, “New Telehealth Bills Address Coverage, Store-and-Forward, RPM,” *mHealthIntelligence* (February 12, 2019)
- Quoted, “Telemed Overhaul Passes Virginia,” *Politico’s Morning eHealth newsletter* (February 6, 2019)

- Quoted, “OIG Oks Free Phones in mHealth Project Targeting Medication Adherence,” *mHealthIntelligence* (February 5, 2019)
- Quoted, “Lone Wolf: The Pros and Cons of Life As An Independent Contractor,” *The DO* (January 16, 2019)
- Quoted, “Will Telehealth and mHealth Fulfill Their Potential in 2019?,” *DistilINFO* (January 15, 2019)
- Quoted, “ATA Presses DEA to Loosen Telemedicine Restrictions for Prescribing,” *mHealth Intelligence* (January 14, 2019)
- Quoted, “Will Telehealth and mHealth Fulfill Their Potential in 2019?,” *mHealthIntelligence* (December 31, 2018)
- “Review of 2019 Medicare Changes for Telehealth,” Webinar (December 12, 2018)
- “Direct to Consumer Asynchronous Telemedicine: Law and Regulation,” CTel Executive Telehealth Fall Summit 2018 (December 4-5, 2018)
- Quoted, “Telehealth Faces Legal Obstacles Before It Can Take Off,” *Bloomberg Law* (November 19, 2018)
- “Building Healthy Communities through Digital Health,” 2018 Digital Health DHIT Summit (November 14, 2018)
- Quoted, “CMS Code Gives Docs a Chance to Use Store-and-Forward Telehealth,” *mHealthIntelligence* (November 12, 2018)
- “Telemedicine Law & Regulation in Florida and Beyond,” 2018 Florida Telehealth Summit (November 7-9, 2018)
- “Telehealth in New York: Legal and Regulatory Considerations,” New York Hospital Telehealth Symposium (November 5, 2018)
- Quoted, “Home Health Technology Scores Big Win in Reimbursement,” *CE Pro* (November 5, 2018)
- Quoted, “Healthcare Leaders Praise Telehealth Advancements, Delayed E&M Coding Changes in Recent CMS Rule,” *Healthcare Informatics* (November 5, 2018)
- Quoted, “Health IT Roundup - Apple Heart Study enrolls more than 400,000; Teladoc cuts net losses to \$23M,” *FierceHealthcare* (November 5, 2018)
- Quoted, “CMS Gives Telehealth a Nudge with Coverage for Virtual Check-Ins,” *mHealthIntelligence* (November 5, 2018)
- “Telemedicine: Legal and Practical Considerations for Physicians,” ISMIE’s Annual Risk Management Symposium (November 2, 2018)
- “The Law and Regulation of Asynchronous Telemedicine,” Telemedicine & Telehealth Service Provider Summit (October 8-9, 2018)
- Quoted, “Healthcare Groups Laud the FCC’s \$100 Million Connected Care Pilot Program,” *Modern Healthcare* (September 11, 2018)
- Quoted, “AMA Adds Connected Health CPT Codes, Pushes for Medicare Payment,” *RevCycleIntelligence* (September 7, 2018)
- Quoted, “Using Telehealth Technology for Care Coordination During a Disaster,” *mHealthIntelligence* (August 24, 2018)
- Quoted, “Massachusetts Fails to Approve Telehealth Parity Legislation,” *mHealthIntelligence* (August 2, 2018)
- Quoted, “CMS Makes a ‘Landmark Change’ in RPM, Telehealth Reimbursement,” *mHealthIntelligence* (July 20, 2018)
- Quoted, “Indiana Benefits Administrator Sues Teladoc to Recoup \$450K in Overcharges,” *FierceHealthcare* (July 11, 2018)
- Quoted, “States Expand Telemedicine to Allow Prescribing of Controlled Substances,” *Modern Healthcare* (July 3, 2018)
- Quoted, “New Connecticut Law Enables Providers to Prescribe Via Telemedicine,” *mHealthIntelligence* (June 27, 2018)
- “Not All Parity is Created Equal: Coverage Parity Vs Payment Parity,” CTel Executive Telehealth Spring Summit 2018 (June 14-15, 2018)
- Quoted, “OIG: HIV Telemedicine Program Doesn’t Violate Anti-Kickback Laws,” *mHealthIntelligence* (June 12, 2018)
- Quoted, “The Growth of Telehealth Improves Continuity of Care,” *Modern Healthcare* (June 9, 2018)

- “Legal and Regulatory Issues in Telehealth and Remote Patient Monitoring,” Value-Based Care Summit: Telehealth (June 7-8, 2018)
- Quoted, “OIG Approves Telehealth Purchasing Arrangement that Would Support HIV Care,” *FierceHealthcare* (June 4, 2018)
- Quoted, “Teladoc Acquires Advance Medical for \$352 Million,” *Modern Healthcare* (June 4, 2018)
- “Kentucky Telehealth Legal and Policy Issues in 2018 and Beyond,” Kentucky Telehealth Summit 2018 (May 24, 2018)
- “Secrets to Building and Negotiating Telehealth Contracts,” California Telehealth Network 2018 Summit (May 16-18, 2018)
- “Legal Issues for Direct-to-Consumer Telemedicine Entrepreneurs,” American Telemedicine Association Annual Conference and Expo (April 30, 2018)
- “A Look at the Changing Legal Environment in 2018 and Beyond,” Mid-Atlantic Telehealth Resource Center 2018 Annual Summit (April 15-17, 2018)
- Quoted, “Feds Take CMS to Task Over Improper Telehealth Reimbursements,” *mHealthIntelligence* (April 16, 2018)
- Quoted, “Docs Need to Learn How to Bill for Telehealth,” *Politico’s Morning eHealth* (April 16, 2018)
- Quoted, “OIG Identifies \$3.7M in Improper Medicare Telehealth Payments, Which Could Lead to More Scrutiny for Providers,” *FierceHealthcare* (April 16, 2018)
- Quoted, “\$3.7M in Telehealth Payments Didn’t Meet Medicare Requirements, OIG Finds,” *Modern Healthcare* (April 13, 2018)
- “Telemedicine Legal and Policy Issues in 2018 and Beyond,” South Dakota Telehealth Symposium (April 9, 2018)
- “What’s Ahead for Telehealth Policy?,” Telehealth Alliance of Oregon Annual Meeting and Summit (April 5-6, 2018)
- Quoted, “Senate Committee Embraces Telemedicine in Opioid Crisis Response Act,” *mHealthIntelligence* (April 5, 2018)
- Quoted, “Bluer Skies for Telemedicine,” *Red Hot Healthcare* (April 2, 2018)
- “Behavioral Health: A Launchpad to Enterprise Telehealth,” HIMSS 2018 (March 5-9, 2018)
- Quoted, “Congress Turns to Telemedicine to Take on Substance Abuse Epidemic,” *mHealthIntelligence* (March 5, 2018)
- Quoted, “Bluer Skies for Telemedicine,” *Red Hot Healthcare* (March 2, 2018)
- Quoted, “Equal Insurance Coverage for Telehealth Remains Elusive,” *Miami Today* (March 1, 2018)
- Quoted, “FDA OKs mHealth App That Uses AI to Spot Strokes, Alert Specialists,” *mHealthIntelligence* (February 14, 2018)
- “2018 and Beyond: New Ways Providers Are Using Telemedicine and Digital Health,” AHLA Physicians and Hospitals Law Institute (February 5-7, 2018)
- Quoted, “Clinical Decision Support Coalition Letter Criticizes FDA’s Stance on CDS,” *MobiHealthNews* (February 6, 2018)
- “How and Why Telehealth Will Work for Your Organization,” HIMSS Healthy Tech & Talk - TeleHealth: The eVisit (January 25, 2018)
- “Telehealth Coding & Billing: Guidelines for Reimbursement,” Webinar (January 18, 2018)
- “Telemedicine: Fine-tuning Your Strategy to Drive Future Success,” American Medical Association’s 2018 State Legislative Strategy Conference (January 4-6, 2018)
- Quoted, “CMS Clarifies Texting Rules Amid Rumors of mHealth Message Ban,” *mHealthIntelligence* (December 29, 2017)
- Quoted, “Telemedicine Adoption Grows – Results of the 2017 Foley Telemedicine and Digital Health Survey,” *The Hospital Finance Podcast* (December 20, 2017)
- “Telehealth Funding Guide: How to Secure Grant, Angel, and Private Equity Money,” CTeL Executive Telehealth Fall Summit (November 30 – December 1, 2017)
- Quoted, “Does Healthcare Need a Virtual Medicine Specialty? Experts Aren’t So Sure,” *Fierce Healthcare* (November 29, 2017)

- Quoted, “Growing Number of Milwaukee Patients Seeing Doctors Via Video,” *Milwaukee Public Radio* (November 21, 2017)
- Quoted, “Telemedicine Success Often Hinges on Aligning Providers and Payers,” *mHealth Intelligence* (November 20, 2017)
- Quoted, “South Florida Hospitals Embrace Telemedicine,” *South Florida Business Journal* (November 17, 2017)
- Quoted, “Survey Indicates Major Jump in Telemedicine Adoption in Past Three Years,” *Healthcare Informatics* (November 16, 2017)
- Quoted, “New Survey Takes Telemedicine Beyond Pilots, Into Growth Phase,” *mHealthIntelligence* (November 15, 2017)
- “Leveraging Technology in a Legal and Compliant Manner: 2017 Legal & Regulatory Update,” 2017 Florida Telehealth Summit (November 7-9, 2017)
- Quoted, “House Votes to Ease VA Telemedicine Restrictions,” *Modern Healthcare* (November 7, 2017)
- Quoted, “Trump’s Call to Bolster Virtual Opioid Treatment Lacks Muscle, Critics Say,” *Politico Pro* (October 26, 2017)
- “Telehealth Legal and Regulatory Issues in Colorado and Beyond,” Health Care Compliance Association’s 2017 Regional Conference (October 20, 2017)
- Quoted, “Telemedicine Reimbursement Laws Challenge Insurers and Providers Alike,” *Bloomberg BNA Health Care Daily Report* (October 17, 2017)
- Quoted, “Joint Commission Ditches Telemedicine Rules after Negative Blog Post,” *Modern Healthcare* (October 13, 2017)
- Quoted, “Joint Commission Pulls Back Proposed Telehealth Standards,” *Fierce Healthcare* (October 11, 2017)
- Quoted, “Telehealth in the Nation’s Capital: DC Board Mulls Regulations,” *mHealth Intelligence* (October 10, 2017)
- Panelist, “Diving Deep into Advanced Telehealth Legal and Regulatory Issues,” 2017 National Telemedicine & Telehealth Service Provider Showcase (October 1-3, 2017)
- “Telemedicine Law for Entrepreneurs: Think Bigger,” 2nd Annual Telehealth Failures & Secrets to Success conference (September 20-22, 2017)
- Quoted, “In-Depth: Recent Hurricanes Show That With Proper Preparation, Telemedicine Shines During Disasters,” *MobiHealthNews* (September 29, 2017)
- Quoted, “VA Looks to Ease Telehealth Regulations,” *Modern Healthcare* (September 29, 2017)
- Quoted, “Telehealth Blooms in Disaster Zones,” *Journal of AHIMA* (September 29, 2017)
- Quoted, “Texas Medical Board Releases Telemedicine Rules,” *Modern Healthcare* (September 18, 2017)
- “Legal and Regulatory: Building a Multi-State Telemedicine Program,” Mississippi Telehealth Association Webinar (September 14, 2017)
- Quoted, “In Texas, Hurricane Harvey Response Efforts Provide a ‘Defining Moment’ for Telehealth,” *Fierce Healthcare* (September 5, 2017)
- Quoted, “Harvey’s Aftermath Brings mHealth, Telehealth to the Forefront,” *mHealthIntelligence* (August 31, 2017)
- Quoted, “Medicare Telehealth Spending Rose Nearly 30% in 2016: Four Things to Know,” *Becker’s Hospital Review* (August 29, 2017)
- Quoted, “HHS OIG to Review Telehealth Medicare Reimbursement,” *Inside Health Policy* (August 7, 2017)
- Quoted, “New State Telemedicine Laws Show Provider Hurdles Remain,” *Bloomberg BNA* (August 2, 2017)
- Host, “Telehealth in 2017: Midyear Review,” Twitter chat precursor to American Telemedicine Association’s EDGE 2017 (August 2, 2017)
- Quoted, “Florida Cuts Telemedicine out of New Medical Marijuana Law,” *mHealthIntelligence* (June 15, 2017)

- Panelist, “Does Telehealth Change the Interoperability Conversation?,” Connecting Michigan for Health Conference (June 8, 2017)
- Quoted, “NETRC Conference: Telehealth on the Path to Mainstream Adoption,” *mHealthIntelligence* (May 25, 2017)
- “Legal and Regulatory Issues: Expanding to the Patient’s Home, Across State Borders, and More,” Northeast Regional Telehealth Resource Center (NETRC) 2017 Conference (May 23-24)
- “Key State and Federal Legal Issues in Telemedicine,” *2017 Telehealth Law Forum* (May 16, 2017)
- “Telemedicine Legal Issues in Michigan and Beyond,” Michigan Health Information Network (MiHIN) webinar (May 15, 2017)
- Quoted, “Telemedicine Providers Anticipating Changes to Remote Prescribing Rules,” *Bloomberg BNA* (May 11, 2017)
- Quoted, “Providers Must Negotiate Telehealth Reimbursement with Payers,” *MHealthIntelligence* (April 25, 2017)
- “Telemedicine Law 101: Think Bigger,” American Telemedicine Association’s Annual Meeting (April 23, 2017)
- Panelist, “Transformation in Telemedicine: Leading Telemedicine Programs for Institutions and Other Large Providers,” American Telemedicine Association (ATA) Annual International Meeting (April 22-25, 2017)
- Quoted, “DOJ Slow to Help Opioid Epidemic with Telemedicine Change,” *POLITICO Pro* (April 21, 2017)
- Quoted, “Payers, Providers Seek Common Ground on New Telehealth Services,” *mHealthIntelligence* (April 20, 2017)
- Quoted, “Trouble with Telemedicine Payments,” *Politico* (April 11, 2017)
- “Telehealth Legal & Contracting Structures: Building Sustainable, Scalable Arrangements,” Northwest Regional Telehealth Resource Center (NRTRC) 2017 Annual Conference (April 10-12, 2017)
- Panelist, “Where Do We Go From Here?,” Mid-Atlantic Telehealth Resource Center (MATRC) 2017 Annual Summit (April 2-4, 2017)
- Moderator, “Demystifying the Telemedicine Triple Threat: Reimbursement, Licensure & HIPAA,” Webinar (March 30, 2017)
- “Telehealth: Legal and Compliance Issues,” HCAA’s 21st Annual Compliance Institute, Washington, D.C. (March 26-29, 2017)
- Quoted, “Tapping Telehealth for Complex Cases,” *Modern Healthcare* (March 18, 2017)
- “Telehealth and Destination Medicine in Florida,” Florida Hospital Association Health Law Summit (February 8, 2017)
- “Medicare Coverage of Telehealth Services,” Florida Telehealth Advisory Council Meeting (January 17, 2017)
- “Establishing a Successful Telemedicine Practice,” Connected Health Conference (December 11-14, 2016)
- “Legal & Regulatory: How to Create a Multi-State Telehealth Clinic,” MedTech Impact Expo & Conference 2016 (December 9-10, 2016)
- “Cutting Edge Telehealth Legal & Business Issues,” 2016 Florida Telehealth Summit (November 16-17, 2016)
- “Transforming Healthcare with Telehealth and Technology,” American Telemedicine Association (November 9, 2016)
- “Telehealth Revisited: Using Virtual Care in Physician Practices,” Florida Medical Association 2016 Digital Health Summit (November 4-5, 2016)
- Quoted, “Online Eye-Test Company Sues State, Says Licensing Law Violates S.C. Constitution,” *Bloomberg BNA Health Law Reporter* (November 3, 2016)
- “The Business of Telehealth: Contracting and Legal Issues,” Colorado Hospital Association Telehealth Summit (October 18, 2016)
- “Everything You Wanted to Know About Telehealth Practice and Payment in Oklahoma,” Telehealth Alliance of Oklahoma Meeting (October 11, 2016)

- Moderator, “Providing Consumer-Facing Virtual Care Services: Rent, Buy or Build,” American Telemedicine Association Fall Forum (September 28-30, 2016)
- “Using Telehealth and Virtual Care in Physical Therapy,” Florida Physical Therapy Association 2016 Annual Conference (September 24, 2016)
- Moderator, “Telemedicine – The International Landscape,” AHLA Telemedicine: The International Landscape Webinar (September 21, 2016)
- Panelist, “Telehealth Company Partnership Opportunities and Strategies,” 2016 Illinois Telehealth Law Forum Series (September 13, 2016)
- Moderator, “Telemedicine – The Regulatory Landscape,” AHLA Telemedicine Series 2016: New Frontiers in Telemedicine Webinar (September 7, 2016)
- “Telehealth Business Arrangements and Contracting,” Cambridge Healthtech Institute’s Business of Telemedicine Symposium (August 26, 2016)
- Quoted, “Employers Exploring New Health-Care Options,” *Bloomberg BNA* (August 17, 2016)
- Quoted, “Three more states adopt telemedicine parity laws,” *Home Health Technology News* (August 16, 2016)
- “Hot Topics in Telemedicine 2016: Payment Policy, Prescribing, and Practice Standards,” AHLA Annual Meeting (June 28, 2016)
- Panelist, “Advanced Telehealth Contracting and Network Development,” American Health Lawyer’s Association (AHLA) In-House Counsel Program and Annual Meeting (June 26-29, 2016)
- “Telehealth Coverage and Parity Laws: Trends, Challenges and Opportunities,” 2016 Telemedicine & Telehealth Service Providers Showcase (June 21-22, 2016)
- “Building Compliant Hospital Patient Premium Support Programs,” Florida Hospital Association 2016 Health Care Corporate Compliance Education Retreat (June 16-17, 2016)
- Quoted, “Report on Medicare Compliance,” *AIShealth.com* (June 16, 2016)
- Quoted, “What’s Preventing the Telehealth Market from Booming? One Lawyer Weighs in,” *Healthcare Informatics* (June 15, 2016)
- “Using Telehealth and Informatics Under New Payment Models,” Workgroup for Electronic Data Interchange (WEDI) 25th Annual National Conference (May 24-26, 2016)
- Panelist, “Advanced Discussion on Telemedicine Legal Issues, Institutional Contracting, and Network Development,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
- Panelist, “From the East Coast to the Far East: Building U.S. to China International Telemedicine Arrangements,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
- Panelist, “Melding Worlds of Established and Emerging Telehealth Models,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
- “Telemedicine Start-Ups: What Entrepreneurs Need to Know,” American Telemedicine Association (ATA) Annual International Meeting and Expo (May 15-17, 2016)
- “Telemedicine in Florida: Practice and Payment,” Florida Bar Health Law Section Web Conference (May 10, 2016)
- “The Use of Telemedicine in the Emergency Department,” Emergency Department Practice Management Association (EDPMA) 2016 Solutions Summit (May 1-4, 2016)
- Panelist, “Changing the Stakes: Leveraging Telemedicine in 2016 and Beyond,” Emergency Department Practice Management Association (EDPMA) 2016 Solutions Summit (May 1-4, 2016)
- “Telemedicine Legal & Compliance Issues for Academic Medical Centers,” Vizient 2016 Academic Medical Center Networks Meeting (April 20-21, 2016)



- “Telemedicine and Billing; Here's How the Money Flows,” Vizient 2016 Legal and Compliance Network Meeting (April 19, 2016)
- Quoted, “How Florida’s New Telehealth Bill Can Save Your Biz Money,” *Orlando Business Journal* (April 18, 2016)
- “Telehealth 202: Anatomy of a Hospital Telehealth Arrangement,” HCCA’s 20th Annual Compliance Institute (April 17-20, 2016)
- Quoted, “Thought Leader’s Corner: Will 2016 be the year of telemedicine and telehealth for medical homes and ACOs?,” *Accountable Care News, Vol. 7, No. 4* (April 2016)
- “Improving Telehealth Care Through Legislative Initiatives: Understanding the Politics and Processes,” Mid-Atlantic Telehealth Resource Center (MATRC) 2016 Annual Summit (April 12, 2016)
- Panelist, “The Patient Will See You Now: Understanding and Navigating the Direct to Consumer Evolution in Healthcare.” Mid-Atlantic Telehealth Resource Center (MATRC) 2016 Annual Summit (April 10-12, 2016)
- “Building Telemedicine Contracts for Hospitals & Health Systems,” ACI Conference on Implementing, Advancing and Exploring Telemedicine Programs and Services for Hospitals and Health Systems (April 6-8, 2016)
- Quoted, “The FDA Just Opened Up Abortion Pill Access. Next Up: Webcam Prescriptions,” *Wired* (March 31, 2016)
- Quoted, “Why this Tampa Attorney Wants You to ‘Visit’ Your Doctor Online,” *Tampa Bay Business Journal* (March 28, 2016)
- Quoted, “De Salvo: ONC ‘Making Progress’ on Interop Roadmap,” *Politico* (March 25, 2016)
- Quoted, “Telemedicine and Alternative Payment Models: An Apt Fit,” *Healthcare Dive* (March 24, 2016)
- “Telemedicine in 2016 - State Legislative and Regulatory Update,” American Telemedicine Association (ATA) State Legislative and Regulatory Update (March 24, 2016)
- Quoted, “Telehealth Gains Favor in Florida,” *mHealth Intelligence* (March 16, 2016)
- Quoted, “Senate HELP marks up again” *Politico Morning eHealth* (March 16, 2016)
- “Georgia Telehealth Laws: 2016 and Beyond,” 7th Annual Georgia Partnership for Telehealth Conference (March 2-4, 2016)
- “Telehealth and Accountable Care Organizations,” Executive Insight (February 29, 2016)
- Panelist, “The Business of Telemedicine Part 4: The Legal and Legislative Hurdles on Integrating Telemedicine into Healthcare Delivery,” American Telemedicine Association Web Conference (February 24, 2016)
- Quoted, “Virtual Reality: More Insurers Are Embracing Telehealth,” *Modern Healthcare* (February 20, 2016)
- “Telemedicine: Has the Future of Healthcare Delivery Arrived?,” Health Care Conference Association (HCCA) 2016 Orlando Regional Compliance Conference (February 5, 2016)
- “Telehealth as an Employee Benefit: Business Models for Savings and Utilization,” International Foundation of Employee Benefit Plans’ 25th Annual Health Benefits Conference & Expo (January 25-27, 2016)
- Panelist, “Telehealth and Telehealth-Based Rehab Therapy Services: 2016 Outlook,” American Telemedicine Association’s Telerehab Special Interest Group’s Web Conference (January 21, 2016)
- “Keeping Up with the Times: How to Leverage Twitter and Other Social Media Tools as a Health Care Lawyer,” American Health Lawyers Association’s Web Conference (January 11, 2016)
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- “Telehealth Legal Landscape,” 2015 Florida TeleHealth Summit (December 2-4, 2015)
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- Conference Chair and Speaker, Florida Hospital Association’s 2015 Telehealth Summit (September 18, 2015)
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- “Telehealth Business Models and Contractual Arrangements,” Association of Corporate Counsel (ACC) Health Law Committee (September 1, 2015)
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- “Telemedicine Payment and Reimbursement – Embracing Opportunities to Fuel Real Growth,” American Health Lawyers Association (June 9, 2015)
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- “Legal Issues in Telemedicine Business Models,” American Telemedicine Association Annual International Meeting and Expo (May 3, 2015)
- “Telehealth: Legal and Compliance Issues,” HCCA’s 2015 Compliance Institute (April 19-22, 2015)
- “Unpack! Connecting Canadian Telehealth and Healthcare Robotics,” Consulate General of Canada and the Canadian Technology Accelerator (March 17-18, 2015)
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- “Technology in Health Care: A Weapon or a Tool?,” Florida Health Care Affordability Summit (February 8-10, 2015)
- “Florida Telemedicine: No Time Like the Present,” Hillsborough County Bar Association Health Care Section’s CLE Luncheon (December 3, 2014)
- “Addressing Issues of Non-Consensus & National Guidance,” Florida TaxWatch’s Telehealth Cornerstone Conference (November 19, 2014)
- Florida Hospital Association’s General Compliance Roundtable (November 13, 2014)
- Florida Bar Health Care Regulatory & Compliance Seminar (November 7, 2014)
- Moderator, “Telemedicine: Doing Business in China,” Web Conference (October 6, 2014)
- “Telemedicine and Chronic Care Management: Legal Issues,” American Telemedicine Association Fall Forum, Palm Desert (September 9, 2014)
- “Building a Chronic Care Management Program – Perspectives on State-Specific Legal Considerations,” American Telemedicine Association 2014 Fall Forum, Palm Desert (September 7-9, 2014)
- “Top 10 Regulatory Questions Facing Home Care Providers” HCAF 2014 Annual Conference & Trade Show (July 22, 2014)
- “Telehealth Legal Issues in Florida,” Florida Hospital Association’s Annual Health Care Corporate Compliance Education Retreat (June 18, 2014)
- “Telehealth Legal & Regulatory Issues Part 1: Expert Lessons from Legal and Health System Leaders,” American Telemedicine Association Annual International Meeting and Expo, Baltimore (May 18, 2014)

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- “Telehealth and the Virtualization of Healthcare,” HIMMS 5th Annual mHealth Summit. Washington, DC (December 10, 2013).
- “Everything You Wanted to Know About DME Competitive Bidding, But Were Afraid to Ask,” Medical Equipment Suppliers Association (MESA) Fall 2013 Convention, Dallas, TX (September 19, 2013)
- “Straight Talk about Legal Topics in Assisted Living and Other Health Care Settings,” Florida Assisted Living Federation of America Annual Conference, St. Pete, FL (September 11, 2013)
- “Bring Your Own Device: Overcoming Physician Liability Concerns in the Practice of Telemedicine and mHealth,” mHealth and Wireless Medical Technology Conference, Washington, DC (April 29, 2013)
- “DMEPOS Compliance Issues,” HCCA 17th Annual Compliance Institute, Washington, DC (April 21, 2013)
- “Effective Compliance Programs for DME Suppliers,” HCCA webinar (December 11, 2012)
- “Establishing Healthcare Compliance Programs as Mandated by PPACA,” Strafford Publishing Web Conference (November 14, 2012)
- “Compliance Programs, Overpayments and Health Reform in the DME Industry,” MedTrade 2012 Conference, Atlanta, GA (October 15, 2012)
- “Motivating Patients with Incentives, Not Inducements or Kickbacks,” Health 2.0 2012 Convention, San Francisco (October 7, 2012)
- “Home Health & Hospice Compliance Programs, Overpayments and Health Reform,” National Association for Homecare & Hospice (NAHC) 31st Annual Meeting, Orlando, FL (October 22, 2012)
- “Overpayments, Obligations, Original Sources, and Other Recent Amendments to the False Claims Act: Practical Advice and Strategic Approaches,” Association of Corporate Counsel Health Law Committee Meeting (June 5, 2012)
- “Four of a Kind: Perspectives on Quality of Care from Four Aces,” Health Care Compliance Association (HCCA) 2012 Compliance Institute, Las Vegas (May 29, 2012)
- “Home Health & Hospice Compliance Programs, Overpayments and Health Reform,” National Association for Homecare & Hospice (NAHC) Policy Conference and Law Symposium, Washington, D.C. (March 25, 2012)
- “Corporate Compliance and Self-Disclosure of Overpayments in Long Term Care,” 2012 AHCA/NCAL Independent Owner Leadership Conference (March 14, 2012)

- “Compliance Programs, Overpayments and Health Reform in Long-Term Care,” New England Alliance of the American College of Health Care Administrators (ACHCA) 2012 Winter Conference, Vermont (January 18, 2012)
- “Hot Topics in DMEPOS Compliance: New Supplier Standards, Re-enrollment and Appeals,” American Health Lawyers Association Web Conference (November 28, 2011)
- “Overpayments Under the 60 Day Rule – Practical Advice and Strategic Approaches,” Hillsborough County Bar Association Health Law Section, Tampa, FL (November 2, 2011)
- “DMEPOS Beneficiary Telemarketing and Contact Rules,” Medical Equipment Suppliers Association (MESA), Fall 2011 Conference, Dallas, TX (September 2011)
- “Accountable Care Organizations: What’s in it for Florida Hospitals?,” Florida Medical Business (May 2011) (quoted)
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- “Hospital Compliance Under the OIG 2011 Work Plan: Preparing for Heightened Federal Scrutiny of Provider-Based Status, Quality Reporting and Reimbursement,” Strafford Webinars (March 17, 2011)
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