Nathaniel M. Lacktman
Representative Publications, Presentations and Quoted Interviews

Selected Presentations and Media
» “Telehealth and Destination Medicine in Florida,” Florida Hospital Association Health Law Summit (February 8, 2017)
» “Medicare Coverage of Telehealth Services,” Florida Telehealth Advisory Council Meeting (January 17, 2017)
» “Establishing a Successful Telemedicine Practice,” Connected Health Conference (December 11-14, 2016)
» “Cutting Edge Telehealth Legal & Business Issues,” 2016 Florida Telehealth Summit (November 16-17, 2016)
» “Transforming Healthcare with Telehealth and Technology,” American Telemedicine Association (November 9, 2016)
» “The Business of Telehealth: Contracting and Legal Issues,” Colorado Hospital Association Telehealth Summit (October 18, 2016)
» “Everything You Wanted to Know About Telehealth Practice and Payment in Oklahoma,” Telehealth Alliance of Oklahoma Meeting (October 11, 2016)
» Moderator, “Providing Consumer-Facing Virtual Care Services: Rent, Buy or Build,” American Telemedicine Association Fall Forum (September 28-30, 2016)
» “Using Telehealth and Virtual Care in Physical Therapy,” Florida Physical Therapy Association 2016 Annual Conference (September 24, 2016)
» Moderator, “Telemedicine – The International Landscape,” AHLA Telemedicine: The International Landscape Webinar (September 21, 2016)
» “Telehealth Business Arrangements and Contracting,” Cambridge Healthtech Institute’s Business of Telemedicine Symposium (August 26, 2016)
» Quoted, “Employers Exploring New Health-Care Options,” Bloomberg BNA (August 17, 2016)
» Quoted, “Three more states adopt telemedicine parity laws,” Home Health Technology News (August 16, 2016)
» “Hot Topics in Telemedicine 2016: Payment Policy, Prescribing, and Practice Standards,” AHLA Annual Meeting (June 28, 2016)
» Panelist, “Advanced Telehealth Contracting and Network Development,” American Health Lawyer’s Association (AHLA) In-House Counsel Program and Annual Meeting (June 26-29, 2016)

» “Telehealth Coverage and Parity Laws: Trends, Challenges and Opportunities,” 2016 Telemedicine & Telehealth Service Providers Showcase (June 21-22, 2016)

» “Building Compliant Hospital Patient Premium Support Programs,” Florida Hospital Association 2016 Health Care Corporate Compliance Education Retreat (June 16-17, 2016)

» Quoted, “Report on Medicare Compliance,” AIShealth.com (June 16, 2016)

» Quoted, “What’s Preventing the Telehealth Market from Booming? One Lawyer Weighs In,” Healthcare Informatics (June 15, 2016)


» “The Use of Telemedicine in the Emergency Department,” Emergency Department Practice Management Association (EDPMA) 2016 Solutions Summit (May 1-4, 2016)

» Panelist, “Changing the Stakes: Leveraging Telemedicine in 2016 and Beyond,” Emergency Department Practice Management Association (EDPMA) 2016 Solutions Summit (May 1-4, 2016)

» “Telemedicine Legal & Compliance Issues for Academic Medical Centers,” Vizient 2016 Academic Medical Center Networks Meeting (April 20-21, 2016)

» “Telemedicine and Billing; Here’s How the Money Flows,” Vizient 2016 Legal and Compliance Network Meeting (April 19, 2016)


» Quoted, “Thought Leader’s Corner: Will 2016 be the year of telemedicine and telehealth for medical homes and ACOs?” Accountable Care News, Vol. 7, No. 4 (April 2016)

» "Improving Telehealth Care Through Legislative Initiatives: Understanding the Politics and Processes," Mid-Atlantic Telehealth Resource Center (MATRC) 2016 Annual Summit (April 12, 2016)


» “Building Telemedicine Contracts for Hospitals & Health Systems,” ACI Conference on Implementing,
Advancing and Exploring Telemedicine Programs and Services for Hospitals and Health Systems (April 6-8, 2016)


» Quoted, “Why this Tampa Attorney Wants You to ‘Visit’ Your Doctor Online,” Tampa Bay Business Journal (March 28, 2016)


» “Telemedicine in 2016 - State Legislative and Regulatory Update,” American Telemedicine Association (ATA) State Legislative and Regulatory Update (March 24, 2016)

» Quoted, “Telehealth Gains Favor in Florida,” mHealth Intelligence (March 16, 2016)

» Quoted, “Senate HELP marks up again” Politico Morning eHealth (March 16, 2016)

» “Georgia Telehealth Laws: 2016 and Beyond,” 7th Annual Georgia Partnership for Telehealth Conference (March 2-4, 2016)

» “Telehealth and Accountable Care Organizations,” Executive Insight (February 29, 2016)


» Quoted, “Virtual Reality: More Insurers are Embracing Telehealth,” Modern Healthcare (February 20, 2016)

» “Telemedicine: Has the Future of Healthcare Delivery Arrived?,” Health Care Conference Association (HCCA) 2016 Orlando Regional Compliance Conference (February 5, 2016)


» Panelist, “Telehealth and Telehealth-Based Rehab Therapy Services: 2016 Outlook,” American Telemedicine Association’s Telerehab Special Interest Group’s Web Conference (January 21, 2016)

» “Keeping Up with the Times: How to Leverage Twitter and Other Social Media Tools as a Health Care Lawyer,” American Health Lawyers Association’s Web Conference (January 11, 2016)

» Quoted, “Texas’ Teladoc Appeal Significance,” Politico (December 22, 2015)


» “Telehealth Revenue and Reimbursement Opportunities,” Reach Health’s Web Conference (December 15, 2015)

» Quoted, “Judge Allows Teladoc Lawsuit Against Texas Medical Board to Proceed,” Modern Healthcare (December 14, 2015)


» "Telehealth Legal Landscape," 2015 Florida TeleHealth Summit (December 2-4, 2015)
“Navigating Telemedicine Requirements for Licensing, Scope of Practice, and Reimbursement,” Strafford Publishing Web Conference (December 2, 2015 and July 9, 2014)

Quoted, "The Next Time You See Your Doctor Could Be Via Computer Screen," Huffington Post (November 6, 2015)

Quoted, “Mercy: Designing the Nation’s First Virtual Care Center,” Becker’s Health IT & CIO Review (October 27, 2015)

Quoted, “Care Crossing Distances – Telemedicine Opportunities in Spine,” Becker’s Spine Review (October 8, 2015)

Conference Chair and Speaker, Florida Hospital Association’s 2015 Telehealth Summit (September 18, 2015)


Quoted, “DEA Blasted for No-Warrant Searches of Patient Records, Court Battle Heats Up,” Fox News (September 11, 2015)

“Telehealth Policy in Motion in the Private Business Sector,” Florida TaxWatch’s Telehealth Cornerstone Conference 2015 (September 10, 2015)

“Telehealth Business Models and Contractual Arrangements,” Association of Corporate Counsel (ACC) Health Law Committee (September 1, 2015)


Quoted, “Texas, Alabama Respond Differently to SCOTUS Case,” Politico (August 21, 2015)


“If skeptical on telemedicine, 'don't give in to the fearmongering,'” Clinical Innovation + Technology (July 22, 2015)

“Exploring Reimbursement and Financing of Connected Health Programs,” mHealth + Telehealth World Congress 2015 (July 20-22, 2015)

Quoted, “Telemedicine Faces the Employee/Not an Employee Diagnosis,” Inside Counsel (July 13, 2015)

Quoted, “Delaware’s telehealth parity bill becomes law as Congress re-floats nationwide version,” MobiHealthNews (July 8, 2015)

Quoted, “Reimbursement Misconceptions Trending in Telehealth Services,” mHealth Intelligence (June 30, 2015)

Quoted, “Think Outside Medicare Box for Telehealth Revenue, Compliance,” Report on Medicare Compliance (June 29, 2015)

Quoted, “Tele Vision for Health Care,” Workforce (June 21, 2015)

Quoted, “Iowa High Court Says Telemedicine Abortions Are OK,” Law360 (June 19, 2015)

Quoted, “Iowa Ruling Could Lead to Tele-Abortion in Other States,” Politico Pro (June 19, 2015)

Quoted, “Webcam Abortions Legal, Iowa Supreme Court Rules,” BuzzFeed News (June 19, 2015)

Quoted, “Iowa Supreme Court ruling on abortions could lift telemedicine,” Modern Healthcare (June 19, 2015)

“Clinically Integrated Networks and Virtual Care: Taking Hospital Population Health to the Next Level,” Florida Hospital Association 2015 Health Care Corporate Compliance Education Retreat (June 18-19, 2015)

Quoted, “A High-Tech Way Of Getting Abortions May Soon Be Outlawed,” BuzzFeed (June 10, 2015)
» Quoted, “Women May Soon Lose The Ability To Get An Abortion Via Webcam,” BuzzFeed News (June 10, 2015)

» Chair and Presenter, AHLA 4-part Webinar Series on Telemedicine (June-July, 2015)


» Quoted, “Judge Temporarily Bars New Telemedicine Rule in Texas,” Modern Healthcare (June 1, 2015)


» Quoted, “Abortion Legislation Could Restrict Telehealth Services,” mHealth Intelligence (March 17, 2015)

» Quoted, “Iowa abortion case could impact telemedicine,” Healthcare Dive: IT (March 12, 2015)

» Quoted, “Iowa Abortion Cases Could Have Broader Telehealth Implications,” Modern Healthcare (March 11, 2015)

» “Technology in Health Care: A Weapon or a Tool?” Florida Health Care Affordability Summit (February 8-10, 2015)

» “Florida Telemedicine: No Time Like the Present,” Hillsborough County Bar Association Health Care Section’s CLE Luncheon (December 3, 2014)


» Florida Hospital Association’s General Compliance Roundtable (November 13, 2014)

» Florida Bar Health Care Regulatory & Compliance Seminar (November 7, 2014)


» “Telemedicine and Chronic Care Management: Legal Issues,” American Telemedicine Association Fall Forum, Palm Desert (September 9, 2014)

» “Building a Chronic Care Management Program – Perspectives on State-Specific Legal Considerations,” American Telemedicine Association 2014 Fall Forum, Palm Desert (September 7-9, 2014)

» “Top 10 Regulatory Questions Facing Home Care Providers” HCAF 2014 Annual Conference & Trade Show (July 22, 2014)

» “Telehealth Legal Issues in Florida,” Florida Hospital Association’s Annual Health Care Corporate Compliance Education Retreat (June 18, 2014)


» “Advanced DME Compliance & Regulatory Issues,” HCCA 18th Annual Compliance Institute, San Diego (March 30, 2014)

» Quoted, “Virtual Doctors Treat Real Patients at Remote Digital Clinics,” Fox News (March 6, 2015)


» Quoted, “Politico’s Morning eHealth Newsletter,” Politico (November 11, 2011)


» Florida Hospital Association 2014 General Compliance Roundtable Meeting (February 20, 2014)

» “OIG 2014 Work Plan: Forecasts and Insights,” Florida Hospital Association, Orlando (February 2014)

» Quoted, “mHealth13: Technology Knowledge Key to Telehealth Deployment,” FierceHealthIT (December 12, 2013)

» Quoted, “6 Regulatory and Procedural Hurdles for Multistate Telemedicine,” mobihealthnews (December 12, 2013)

» Quoted, “As mHealth Outpaces Regulations, Legal Questions Arise,” mHealth Regulatory Landscape (November 14, 2013)


» “Everything You Wanted to Know About DME Competitive Bidding, But Were Afraid to Ask,” Medical Equipment Suppliers Association (MESA) Fall 2013 Convention, Dallas, TX (September 19, 2013)

» “Straight Talk about Legal Topics in Assisted Living and Other Health Care Settings,” Florida Assisted Living Federation of America Annual Conference, St. Pete, FL (September 11, 2013)


» “DMEPOS Compliance Issues,” HCCA 17th Annual Compliance Institute, Washington, DC (April 21, 2013)

» “Effective Compliance Programs for DME Suppliers,” HCCA webinar (December 11, 2012)


» “Compliance Programs, Overpayments and Health Reform in the DME Industry,” MedTrade 2012 Conference, Atlanta, GA (October 15, 2012)

» “Motivating Patients with Incentives, Not Inducements or Kickbacks,” Health 2.0 2012 Convention, San Francisco (October 7, 2012)

» “Home Health & Hospice Compliance Programs, Overpayments and Health Reform,” National Association for Homecare & Hospice (NAHC) 31st Annual Meeting, Orlando, FL (October 22, 2012)

» “Overpayments, Obligations, Original Sources, and Other Recent Amendments to the False Claims Act: Practical Advice and Strategic Approaches,” Association of Corporate Counsel Health Law Committee Meeting (June 5, 2012)

» “Four of a Kind: Perspectives on Quality of Care from Four Aces,” Health Care Compliance Association (HCCA) 2012 Compliance Institute, Las Vegas (May 29, 2012)


» “Corporate Compliance and Self-Disclosure of Overpayments in Long Term Care,” 2012 AHCA/NCAL Independent Owner Leadership Conference (March 14, 2012)

» “Compliance Programs, Overpayments and Health Reform in Long-Term Care,” New England Alliance of the American College of Health Care Administrators
(ACHCA) 2012 Winter Conference, Vermont (January 18, 2012)


» “Overpayments Under the 60 Day Rule – Practical Advice and Strategic Approaches,” Hillsborough County Bar Association Health Law Section, Tampa, FL (November 2, 2011)

» “DMEPOS Beneficiary Telemarketing and Contact Rules,” Medical Equipment Suppliers Association (MESA), Fall 2011 Conference, Dallas, TX (September 2011)

» “Accountable Care Organizations: What’s in it for Florida Hospitals?” Florida Medical Business (May 2011) (quoted)

» “Will Nurses Lead Florida’s Medical Homes?” Florida Medical Business (May 2011) (quoted)

» “Hospital Compliance Under the OIG 2011 Work Plan: Preparing for Heightened Federal Scrutiny of Provider-Based Status, Quality Reporting and Reimbursement,” Strafford Webinars (March 17, 2011)

» “Enhancing Quality and Compliance,” Quality Colloquium, Harvard University (August 19, 2008)

Selected Publications

» “Florida Board of Medicine Hearing on Telemedicine and Medical Marijuana,” Health Care Law Today (January 11, 2017)


» “Top 5 Takeaways from New Michigan Telehealth Law,” Health Care Law Today (December 27, 2016)

» “Wisconsin Issues New (and Improved!) Telemedicine Rules,” Health Care Law Today (December 21, 2016)

» “Medical marijuana might be legal, but you won’t get a prescription this way,” Health Care Law Today (December 19, 2016)

» “Florida: No Telemedicine Exams for Medical Marijuana,” Health Care Law Today (December 12, 2016)

» “Update: Arkansas (Again!) Medical Board Approves Telemedicine Rules,” Health Care Law Today (October 11, 2016)

» “New Federal Telemedicine Grants Announced; Florida Not Listed,” Health Care Law Today (September 22, 2016)


» “CMS Proposes New Medicare Telehealth Coding Rules,” Health Care Law Today (August 1, 2016)

» “Florida’s Telehealth Advisory Council Appointed,” Health Care Law Today (July 28, 2016)

» “Hospital Text Messaging Rules Placed on Hold by Joint Commission,” Health Care Law Today (July 26, 2016)

» “Rhode Island’s New Law Requires Health Plans Cover Telemedicine Services,” Health Care Law Today (July 19, 2016)


» “The State of Telehealth - Policy and Reimbursement Q&A,” Health Care Law Today (July 11, 2016)

”New York Legislation to Require Payment Parity for Telehealth Services,” Health Care Law Today (June 15, 2016)

”Why Arizona’s New Telemedicine Law Sends an Important Message,” Health Care Law Today (June 6, 2016)


”Medicare Reimbursement of Telehealth Services: 2016 Update,” In-house Access: Insight & Commentary for In-house Counsel Worldwide (April 18, 2016)

”Virginia Telehealth Law: What You Need to Know,” Health Care Law Today (April 12, 2016)


”Key Takeaways From Indiana’s New Telemedicine Law,” Health Care Law Today (March 21, 2016)

”Louisiana Telemedicine Practice Rules: What Providers Need to Know,” Health Care Law Today (March 21, 2016)


”Florida Passes New Telehealth Bill: Focus is Reimbursement,” Health Care Law Today (March 14, 2016)

”Medicare Payments for Telehealth Increased 25% in 2015: What You Need to Know,” Health Care Law Today (March 3, 2016)

”Illinois Telemedicine Rules: Licensing, Practice, Payment,” Health Care Law Today (February 25, 2016)

”Florida Expands Telemedicine Controlled Substance Prescribing,” Health Care Law Today (February 22, 2016)

”Arkansas Prepares New Telemedicine Practice Rules,” Health Care Law Today (February 16, 2016)

”Five Forces Driving Telemedicine Expansion in 2016,” Managed Healthcare Executive (February 11, 2016)

”8 Tips for Navigating New Wisconsin Telemedicine Rules,” Health Care Law Today (January 26, 2016)

”2016 Forecast: What to Expect from Telemedicine,” MiraMed Focus (January 6, 2016)

Quoted, “Telemedicine, Data Security Expected to Grow in 2016,” Modern Healthcare (January 1, 2016)

Quoted, “Does Telemedicine Improve Quality, Reduce Costs?,” Managed Healthcare Executive (December 30, 2015)

”Will New Hampshire Offer Medicaid Telehealth Coverage?” Health Care Law Today (December 21, 2015)

”2016 Will Be the Year of Telemedicine and ACOs,” Health Care Law Today (December 15, 2015)

”Consumerism Drives Employer & Retail Clinics’ Telemedicine Adoption in 2016,” Health Care Law Today (December 10, 2015)

”State Lawmakers Pushing Telemedicine Coverage in 2016,” Health Care Law Today (December 8, 2015)

”China Expands Telemedicine Programs to Provinces,” Health Care Law Today (December 3, 2015)

”Telemedicine Going Global in 2016,” Health Care Law Today (December 1, 2015)


» “Telemedicine Business Opportunities and the “Doc Fix” Bill,” *MiraMed Focus* (June 1, 2015)


» “Telemedicine Flourishes Despite Hurdles,” *Executive Insight* (March 6, 2015)


» “Ten Things That Health Care Lawyers Should be Thinking About,” *Association of Corporate Counsel* (December 16, 2014)

» “Three Key Components to Physician Buy-In for Telemedicine,” *Health Care Law Today* (December 8, 2014)

» “Florida, No Grants For You!,” *Health Care Law Today* (December 3, 2014)


» “Will the Mid-Term Elections Help Telemedicine Reimbursement?,” *Health Care Law Today* (November 17, 2014)

» “2014 Telemedicine Survey Executive Summary,” (November 11, 2014)


» “Does the Medicare Telehealth Parity Act of 2014 Stand a Chance?,” *Health Care Law Today* (October 9, 2014)

» “Telemedicine and the Interstate Medical Licensure Compact is Here: Will it Succeed?,” Health Care Law Today (September 25, 2014)


» “Georgia Composite Medical Board Issues New Telemedicine Rules,” Health Care Law Today (August 20, 2014)


» “AMA Adopts Telemedicine Policy for Coverage and Payment of Telemedicine Services,” Health Care Law Today (June 24, 2014)

» “Practice Guidelines for Real-time, Direct-to-Patient Primary Urgent Care Telemedicine Released,” Health Care Law Today (June 19, 2014)

» “Florida Board of Medicine Issues Telemedicine Regulations,” Health Care Law Today (June 19, 2014)


» “Telehealth Opportunities Arise as South Korea Opens Door to Telemedicine,” Health Care Law Today (April 2, 2014)

» “Telemedicine Legal Considerations for Florida Providers,” Lawyer Magazine, Hillsborough County Bar Association Health Law Section (April 2014)

» “Recovery Audits Cease as CMS Introduces New Provider-Friendly Contract Terms,” Health Care Law Today (February 24, 2014)


» “DMEPOS Reimbursement Appeals and the Compliance Officer,” HCCA Compliance Today (June 1, 2012)


» “Proposed Overpayment Regulations Issued for 60 Day Refund Rule,” HCCA Compliance Today (May 1, 2012)


» “Florida Medicaid Reform: Transformative Change,” Collier’s (January 2012)
» “Hospital-DMEPOS Supplier Arrangements and the Anti-Kickback Statute,” HCCA Compliance Today (October 2011)

» “DMEPOS Supplier Marketing Arrangements and HIPAA Compliance,” HCCA Compliance Today (September 2011)

» “DMEPOS Supplier Standards and the False Claims Act: Compliance Strategies and Litigation Approaches,” HCCA Compliance Today (August 2011)

» “Where the Rubber Meets the Road: How to Actually Live with the New 60-Day Duty to Disclose and Refund Overpayments,” American Health Lawyers Association (June 2011)

» “Compliant DMEPOS Telemarketing: Strategic Approaches and Practical Tips,” HCCA Compliance Today (June 2011)

» “Cold Calls, Hot Lines: DMEPOS Telemarketing and Beneficiary Contact,” HCCA Compliance Today (May 2011)

» “Practical Advice for Privacy Breaches,” Health Law360 (April 13, 2011)


» “Sand in Your Genes: Opportunities and Challenges for Personalized Medicine in Florida,” Tampa Bay Medical News (January 2011)


» “Quality of Care and Compliance: Existing Challenges and First Steps for Hospitals,” HCCA Compliance Today (October, 2008)


» “Florida Peer Review After Amendment 7: What Protections Are Left?” Florida Medical Business (June 10, 2008)

» “The Quality of Care Cerberus: Payments, Public Reporting, and Enforcement,” ABA The Health Lawyer (December 2007)

» “Compliance and the Quality of Care Revolution: Fitting the Pieces Together in the Government’s New Enforcement Landscape,” AHLA Health Lawyers News (September 2007)


» “What’s In Your Wallet? OIG Advisory Opinion Approves Credit Cards Rewards Program at Nursing Home,” Legal News: Senior Living & Long-Term Care (Spring 2007)

» “Arbitration Agreements for Health Care Providers: Recent Legal Changes and Strategies to Consider,” ABA Health Law Litigation (Fall 2006)