

## Bryan S. Schultz

### Partner

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Bryan S. Schultz is a trusted legal advisor to Fortune 500, middle-market, and emerging public and private companies, providing strategic guidance on complex business matters. As a partner in the firm's Corporate, Transactions, and Mergers & Acquisitions Practices, Bryan helps U.S. and multinational companies structure and implement high-value transactions, navigate business challenges, and achieve measurable results.

Bryan's practice focuses on acquisitions, divestitures, joint ventures, and strategic alliances, together with corporate and commercial matters such as governance, commercial agreements, succession planning, and conflict resolution. He also serves as outside general counsel to private companies and U.S. subsidiaries of foreign organizations, offering ongoing strategic and legal support that drives growth and operational success.

Bryan has represented buyers, sellers, and target companies in more than 175 transactions totaling over \$25 billion in aggregate consideration. His work spans the United States, Europe, Asia, and the Americas, providing a global perspective and the ability to navigate complex, multi-jurisdictional transactions efficiently.

Clients rely on Bryan for his combination of transactional expertise, strategic insight, and results-driven approach. He simplifies complex issues, anticipates challenges before they arise, and drives high-stakes matters forward with precision. Known for his collaborative style and steady guidance, Bryan helps clients achieve outcomes that deliver long-term value and lasting impact.

## Representative Experience

### Select Representative Acquisitions

- Represented Kontoor Brands, Inc. in its acquisition of Helly Hansen from Canadian Tire Corporation, Limited.
- Represented Rockwell Automation, Inc. in its acquisitions of Clearpath Robotics, Inc., Plex Systems, Inc., Cybersec Culture & Awareness, S.L.U., and ASEM S.p.A.

- Represented The Manitowoc Company, Inc. in its acquisitions of the crane business of H&E Equipment Services, Inc. and Aspen Equipment Company.
- Represented Douglas Dynamics, Inc. in its acquisitions of Venco Venturo Industries, LLC, Dejana Truck & Utility Equipment Company, Inc., Henderson Products, Inc., and TrynEx, Inc.
- Represented Mayville Engineering Company, Inc. in its acquisitions of Accu-Fab, LLC, Mid-States Aluminum Corp., Defiance Metal Products Co., and Center Manufacturing, Inc.
- Represented Fayat Inc. in its acquisition of Asphalt Drum Mixers, Inc.
- Represented Rite-Hite Corporation in its acquisitions of Frommelt Equipment Company, Inc., Alpha Door Systems, Pugleasa Company, Scraper Systems, ZOO Fans, Inc., JD Metalworks, Inc., and Applied Handling, Inc.
- Represented Welbilt, Inc. in its acquisitions of LTE Enterprises, LLC, Pearl City Manufacturing, Inc., and Somerville (Siam) Limited.
- Represented Hartung Brothers, Inc. in its acquisitions of Can Am Yucatan, S. de R.L. de C.V. and Can Am Fresh México, S. de R.L. de C.V., and Syngenta Hawaii, LLC.
- Represented Baker Concrete Construction, Inc. in its acquisition of Dugan & Meyers Construction Co.

### **Select Representative Divestitures**

- Represented a family in its sale of Bradley Corporation to Watts Water Technologies Inc.
- Represented Excel Disposal of Wisconsin, LLC in the sale of its business to GFL Environmental Inc.
- Represented MSI Group Holdings LLC in its sale of Morey's Seafood International, LLC to Rich Products Corporation.
- Represented Bradley Corporation in its sale of Keltech, Inc. to Bradford White Corporation.
- Represented employee-owners in their sale of American Appraisal to Duff & Phelps, LLC.
- Represented a family in its sale of Trostel, Ltd. to PRCC Holdings, Inc. and its sale of Eagle Ottawa, LLC to Lear Corporation.
- Represented a family in its sale of Sterling Distributing Company to Southern Wine & Spirits.
- Represented a family in its sale of Baptista's Bakery, LLC to Snyder's-Lance, Inc.
- Represented Lakeview Equity Partners in its sale of LS Research, LLC to Laird Technologies Inc.
- Represented a family in its sale of North Sails to Oakley Capital.

### **Select Other Transactions**

- Represented Kawasaki Motors Group in its formation of a U.S.-based sales financing joint venture with ITOCHU Corporation.
- Represented Rockwell Automation, Inc. in its formation of a global oil and gas joint venture with Schlumberger Limited.
- Represented The Manitowoc Company, Inc. in its formation of a Chinese crane joint venture with the shareholders of TaiAn Dong Yue Heavy Industry Co., Ltd.
- Represented Aurora Health Care, Inc. in its formation of a health care joint venture with Bay Area Medical Center, Inc.

- Represented Quad/Graphics, Inc. in its formation of a strategic partnership with India-based Manipal Technologies Limited.
- Represented Phillips Plastics Corporation in its formation of a strategic alliance with Ireland-based ProTek Medical Ltd.
- Represented multiple families in succession planning, dispute mitigation, and related transactions.
- Represented Foley & Lardner LLP in its business combination with Gardere Wynne Sewell LLP.

## Awards and Recognition

- Recognized as a leading attorney for his corporate and mergers and acquisitions work by *Chambers USA: America's Leading Lawyers for Business* in the practice area of corporate/M&A (2015, 2018-2025).
- Included in *The Best Lawyers in America* in the field of corporate law (2013-2024).

## Community Involvement

- Current member of the board of directors and advancement committee of Milwaukee Ballet, Inc., a not-for-profit company that is home to a world-renowned company of dancers, a nationally accredited school and academy, and award-winning community outreach programs.
- Former member of the board of directors and finance committee of All Hands Boatworks, Inc., a not-for-profit company that seeks to inspire young people, especially those challenged by socio-economic and/or educational hurdles, to discover their talents through personal development of skills, determination, and confidence.
- Former member of the board of directors of Whitefish Bay Jr. Dukes Baseball Club, Inc., a not-for-profit company focused fostering the physical, mental, emotional, and social growth of community youth.

## Sectors

- [Food & Beverage](#)

## Practice Areas

- [Corporate](#)
- [Mergers & Acquisitions](#)
- [Transactions](#)

## Education

- University of Cincinnati College of Law (J.D.)
  - Order of the Coif
  - Editor and award-winning published author with the *University of Cincinnati Law Review*
- Minnesota State University, Mankato (B.S., magna cum laude)
  - Corporate Finance
  - Economics