

## Law of Product Distribution & Franchise Seminar

**Tuesday, November 11, 2025**

- 8:30 a.m. – 9:00 a.m. **Breakfast + Registration**
- 9:00 a.m. **Opening Remarks**
- 9:05 a.m. – 9:55 a.m. **Legislative and Regulatory Trends That Should Be on Every Manufacturer's Radar**

**Featured Speakers:**

*Nick Rudowich, Director, State Affairs, Association of Equipment Manufacturers;*

*Jason Malcore, Senior Director, Safety & Product Leadership, Association of Equipment Manufacturers*

10:00 a.m. – 10:45 a.m. **Spotlight Sessions**

**- Bet the Network Terminations: The Highest Stakes Divorce**

*Nate Imfeld, Partner, Foley & Lardner LLP*

*Trent Johnson, Partner, Foley & Lardner LLP*

**- Strategic Channel Pricing & Exclusivity: Driving Reseller Success Responsibly**

*Kate Gehl, Partner, Foley & Lardner LLP*

*Tim Patterson, Senior Counsel, Foley & Lardner LLP*

10:45 a.m. – 11:00 a.m. **Break**

11:00 a.m. – 11:50 a.m. **New Applications of Labor and Antitrust Law to Distribution & Franchising**

**Featured Speakers:**

*Sarah Davies, General Counsel, Vice President of Legal & Government Relations, Executive Director, International Franchise Association Law Center*

*Ariane Panter, Senior Business, Franchising and U.S. Strategic Initiatives Counsel, McDonald's; Chair, IFA Law Center Advisory Board*

**Venue:**

Foley & Lardner  
321 North Clark  
Street  
Chicago, IL  
60654

**Date:**

Tuesday,  
November 11,  
2025 from  
8:30 a.m. –  
4:30 p.m. CT

**Questions?**

Contact [Trisha Addy](#) or [Jessica Moradmand](#)

## Law of Product Distribution & Franchise Seminar

**Tuesday, November 11, 2025**

11:50 a.m. – 12:45 p.m.      **Lunch + Distribution & Franchise Expo Hall**

1:00 p.m. – 1:50 p.m.      **Moderated Roundtables**

- **Navigating Terminations: Minimizing Risk and Avoiding Common Legal Pitfalls**

*Trent Johnson, Partner, Foley & Lardner LLP*

*Peter Loh, Partner, Foley & Lardner LLP*

- **Regulatory Compliance**

*Kate Gehl, Partner, Foley & Lardner LLP*

*Connor Sabatino, Special Counsel, Foley & Lardner LLP*

*John Turlais, Of Counsel, Foley & Lardner LLP*

- **The Evolving Right to Repair Landscape**

*Michael Lockerby, Partner, Foley & Lardner LLP*

*Jenny Wang, Associate, Foley & Lardner LLP*

1:50 p.m. – 2:10 p.m.      **Networking Break**

2:10 p.m. – 3:00 p.m.      **When the Chain Breaks:  
Navigating Bankruptcy  
in the Supply Ecosystem**

*Emil Khatchatourian, Partner, Foley & Lardner LLP*

*Mark Moore, Partner, Foley & Lardner LLP*

*Holland O'Neil, Partner, Foley & Lardner LLP*

3:00 p.m. – 4:00 p.m.      **Networking Reception**

3:30 p.m. – 4:30 p.m.      **One-Hour Tailored Sessions**

## CLE Credit

Applications for accreditation will be submitted to CO, FL, NY, and WI for up to 5.0 credit hours (50-minute hour) and CA, IL, NC, TX, UT, and VA for up to 4.0 credit hours (60-minute hour). Uniform Certificates of Attendance will be provided to attendees seeking credit in other jurisdictions. Foley & Lardner LLP is an approved MCLE provider in California, Colorado, Illinois, New York, Texas, and Utah. For purposes of New York CLE credit, this program is appropriate for both newly admitted and experienced attorneys.