

Product Distribution & Franchise Seminar

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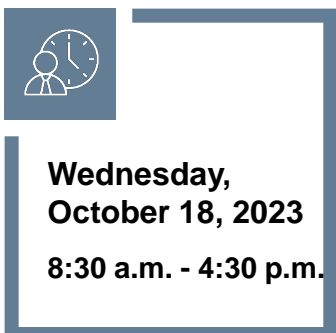
Draft Agenda as of Sept. 14, 2023

- 8:30 a.m. – 9:00 a.m. **Breakfast + Registration**
- 9:00 a.m. – 9:05 a.m. **Welcome Remarks**
Trent M. Johnson, Partner, Foley & Lardner;
Michael J. Lockerby, Partner, Foley & Lardner
- 9:10 a.m. – 9:55 a.m. **Vertical Integration: The Pros and Cons of Going Direct**
Moderator: Trent M. Johnson, Partner, Foley & Lardner
Panelists: Elizabeth L. Beck, Vice President & General Counsel, CTB, Inc.;
Jonathan Eaton, Principal, Sourcing & Supply Chain Management, Grant Thornton LLP;
Jesús Gonzalez, General Counsel, North America and Global Market Access, Rockwell Automation
- 10:00 a.m. – 10:45 a.m. **Overcoming Statutory, Contractual, and Other Legal Obstacles to Going Direct**
Roberta ‘Bobbi’ Howell, Partner, Foley & Lardner;
Elizabeth A. N. Haas, Partner, Foley & Lardner
- 10:45 a.m. – 11:00 a.m. **Networking Break**
- 11:00 a.m. – 11:45 a.m. **Spotlight Session: *Strategic Use of Bankruptcy in Distribution, Franchise, and Supply Relationships***
Holland N. O’Neil, Partner, Foley & Lardner;
John D. Baumgartner, Managing Director, Restructuring, Grant Thornton LLP
- 11:50 a.m. – 12:30 p.m. **Spotlight Session: *Developments and Trends in Litigation and Legislation Affecting Distribution, Franchise, and Supply Relationships***
Nathan D. Imfeld, Senior Counsel, Foley & Lardner
Tim Patterson, Senior Counsel, Foley & Lardner



CLE Credit

The program is pending 5.5 CLE credits in IL, TX, and VA; 4.5 CLE credits in NY and WI. See page two for specific details.



Questions?

Contact [Elizabeth Pencak](#) or [Jessica Moradmand](#)

Product Distribution & Franchise Seminar

Program Agenda

12:30 p.m. – 12:50 p.m. **Guests enjoy lunch**

12:50 p.m. – 1:25 p.m. **Luncheon Fireside Chat Keynote**

The Changing Political, Regulatory, and Legal Landscape for Business

Featured speaker: **Donald A. Baer**, Senior Partner, Brunswick Group; Chairman of the Board, Public Broadcasting System

1:25 p.m. – 2:25 p.m. **Concurrent Moderated Roundtables**

Latest Developments in Joint Employer and Misclassification Claims

Peter Loh, Partner, Foley & Lardner;
Brantley Smith, Associate, Foley & Lardner

Implications of the Right-to-Repair Movement for Distribution, Franchise, and Supply Chain Networks

Michael J. Lockerby, Partner, Foley & Lardner;
Michael P. Going, Executive Director, ABCG Advantage LLC

2:35 p.m. – 3:35 p.m. **Concurrent Moderated Roundtables**

Effects of Artificial Intelligence on Distribution, Franchise, and Supply Relationships

Stephen Boettinger, Former SVP, General Counsel and Secretary, REV Group, Inc.;;
Chanley T. Howell, Partner, Foley & Lardner;
Mary Leslie Smith, Partner, Foley & Lardner

Coming Soon to a State Where You Do Business / New Rules for Warranty Reimbursement

Leonard A. Bellavia, Founding Partner, Bellavia Blatt, PC / Dealerlaw.com
Connor A. Sabatino, Special Counsel, Foley & Lardner

3:35 p.m. – 4:30 p.m. **Networking Reception**

About Foley & Lardner

Foley & Lardner LLP is a preeminent law firm that stands at the nexus of the energy, health care and life sciences, innovative technology, and manufacturing sectors. We look beyond the law to focus on the constantly evolving demands facing our clients and act as trusted business advisors to deliver creative, practical, and effective solutions. Our 1,100 lawyers across 25 offices worldwide partner on the full range of engagements from corporate counsel to IP work and litigation support, providing our clients with a one-team solution to all their needs. For nearly two centuries, Foley has maintained its commitment to the highest level of innovative legal services and to the stewardship of our people, firm, clients, and the communities we serve.

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CLE Credit

Applications for accreditation will be submitted to NY and WI for up to 4.5 credit hours (50-minute hour) and IL, TX, and VA for up to 5.5 credit hours (60-minute hour).

Uniform Certificates of Attendance will be provided to attendees seeking credit in other jurisdictions.

Foley & Lardner LLP is an approved MCLE provider in California, Colorado, Illinois, New York, Texas, and Utah.

For purposes of New York CLE credit, this program is appropriate for both newly admitted and experienced attorneys.

Certificates of attendance will be emailed to eligible participants approximately eight weeks after the program.