

## Katherine P. Califa

### Partner

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Katherine P. Califa is an intellectual property lawyer with extensive experience helping companies clear, protect, license, enforce, and strategically manage their valuable assets, including brands, packaging, product shapes, and creative works. She is a partner in the firm's Trademark, Copyright, & Advertising Practice and the Health Care & Life Sciences Sector and serves as senior chair of the firm's Latino Attorney Affinity Group.

Katherine works with clients in all industries and has significant experience in the pharmaceutical, medical device, food and beverage, and financial services industries, in particular. Katherine has helped clients secure and enforce their brands in over 100 countries around the world.

Katherine's practice includes:

- Developing practical, cost-effective brand protection and enforcement strategies
- Advising on U.S. pharmaceutical name selection, including the intersection between trademark and regulatory review of drug candidate names
- Securing product shape protection for medical devices, edible goods, and fashion products
- Thinking "outside the box" to secure protection for nontraditional brands
- Representing clients in administrative litigation before the Trademark Trial and Appeal Board (TTAB)
- Negotiating favorable settlements to complex trademark disputes
- Providing intellectual property support for mergers, acquisitions, sales, and other business transactions

Prior to joining Foley, Katherine served as a law clerk for the Honorable Deborah K. Chasanow at the U.S. District Court for the District of Maryland.

### Representative Experience

- Manages worldwide trademark portfolios and directs global clearance, registration, and enforcement strategies for clients in diverse industries, including beauty, financial services, consumer products, computer software, health/medical technology, pharmaceuticals, and hospitality services, among

others

- Advises major pharmaceutical manufacturers on trademark and regulatory risks related to candidate drug names
- Manages U.S. brand and copyright registration and enforcement for leading luxury goods provider
- Manages buyer-side and seller-side IP due diligence for large corporate transactions
- Drafts and negotiates a variety of agreements (e.g., coexistence, settlement, content development, licensing of characters, trademarks, music, software, photos, images, and artwork)
- Develops IP policies and internal processes to capture and protect new intellectual property development and reduce legal risk for multinational companies

## Awards and Recognition

- Recognized as a leader in the field of trademark law by *World Trademark Review* in its “WTR 1000 – The World’s Leading Trademark Professionals” directory (2016-present)

## Affiliations

- International Trademark Association
- Hispanic National Bar Association
- American Bar Association

## Presentations & Publications

- “How IP Supports Innovation” to global manufacturing company (2025)
- “Brand Strategy and Best Practices” to global specialty chemicals company (2025)
- “Trademark Primer: Proactive Strategies for Avoiding Disputes and Consumer Confusion,” *Westlaw Today* (2024)
- “Understanding the Risks Associated with Social Media Marketing,” *Manufacturing Industry Advisor* (2024)
- “Brand Selection Primer for Emerging Healthy F&B Companies,” *Manufacturing Industry Advisor* (2024)
- “IP Primer for Emerging Healthy F&B Companies,” *Manufacturing Industry Advisor* (2024)
- [Limitations In Seeking Trade Dress With Patent Protection](#), *IPLaw360* (2023)
- Building Distinction in Architectural Trade Dress, American Law Institute Continuing Legal Education’s *The Practical Real Estate Lawyer* (2023)
- [Supreme Court’s Jack Daniel’s Decision Clarifies First Amendment Parody Defense in Trademark Infringement Cases](#), Publication, *Foley in Fashion Blog* (2023)
- Pharmaceutical Regulatory Process and Trademark Clearance, *Presentation to Legal Department at Life Sciences Company* (2023)
- Business Value of Intellectual Property, *Presentation to Business Leads at Manufacturing Company* (2023)
- The Hungry Caterpillar – Colin vs. Cuthbert and a Look at How to Best Protect Cutting Edge Marks Inside and Outside the Trademark Arena, *International Trademark Association Annual Meeting* (2022)

- Trademark Enforcement Strategies, *Presentation to In-House Counsel at Life Sciences Company* (2022)
- Introduction to Foreign Trademark Prosecution, *Foley & Lardner LLP* (2022)
- The Times They Are A–Changin’: What It Means for Your Brand, *Foley & Lardner’s 17<sup>th</sup> Annual IP Conference* (2021)
- Advertising, Promotions, Right of Publicity, and Social Media Introduction, *GC Bootcamp for e-retailer* (2021)
- What Firms are Doing: Strategies for the Retention of Women, *Women’s Bar Association* (2021)
- Marketing, Advertising, and Promotions: Introduction and Issue Spotting, *GC Bootcamp for Marketing Agency* (2020)
- Expanding Your Brand Through Social Media Influencers, *Trade Association Presentation* (2020)
- Trademarks, Promotions, and Social Media Best Practices, *Presentation to In-House Counsel and Marketing Teams at Consumer Goods Company* (2020)

## Sectors

- [Cannabis](#)
- [Fashion, Apparel & Beauty](#)
- [Health Care & Life Sciences](#)
- [Innovative Technology](#)
- [Medical Devices](#)
- [Pharmaceuticals](#)

## Practice Areas

- [Financial Institutions](#)
- [IP Due Diligence](#)
- [Intellectual Property](#)

## Education

- Stanford Law School (J.D.)
  - Editor, *Stanford Journal of Civil Rights and Civil Liberties*
  - Co-chair, Stanford Latino Law Students Association
- Wellesley College (B.A., cum laude)

## Admissions

- District of Columbia
- Maryland
- United States District of Maryland
- United States Court of Appeals for the Fourth Circuit