

## Nanette K. Beaird

### Partner

[nbeaird@foley.com](mailto:nbeaird@foley.com)

Austin

512.542.7018



Nan Beaird is an experienced government affairs regulatory attorney who assists local, national and international clients with their regulatory needs. Her practice centers on the vector between the regulatory and business worlds. She frequently assists clients who need representation in the areas of insurance, insurance taxation, the prescription drug business, traditional and innovative healthcare businesses, and payment issues such as government payment audits and payment delays.

Through her years as a regulatory attorney, Nan has developed significant and positive relationships with the Texas Department of Insurance during the tenures of multiple Commissioners of Insurance, and she has represented both insurers (including captives) and those who have created entities and arrangements that raise questions about whether the “business of insurance” is involved. Nan also represents clients with significant issues before the Division of Workers’ Compensation. Important to her focus on insurance is a corresponding representation of clients with insurance tax issues before the Texas Comptroller of Public Accounts.

In the healthcare arena, Nan represents national drugstore chains, specialty pharmacies, and pharmacy benefit managers, pharmacists, nurses and home healthcare companies. She advises businesses that must comply with federal Stark Law, state and federal Anti-Kickback Statutes and related laws, and she provides assistance her clients in investigations.

Because the payment disputes that arise between providers and government payors can be of great significance to the viability and profitability of those providers, Nan represents her clients in payment audits before the Texas Health and Human Services Commission – Office of Inspector General, and the Centers for Medicare and Medicaid Services.

Nan can advise clients on both the uses of and responses to inquiries under the Texas Public Information Act.

Nan's experience representing clients before agencies, boards and commissions includes:

- Texas Department of Insurance (including the Division of Workers' Compensation)
- Texas Comptroller of Public Accounts
- Texas State Board of Pharmacy
- Texas Health and Human Services Commission, and the Office of Inspector General
- Texas Department of Aging and Disability Services (DADS)
- Texas Department of State Health Services
- Texas Board of Nursing
- Office of the Attorney General
- State Office of Administrative Hearings
- Centers for Medicare and Medicaid Services

By effectively communicating with agencies and their program personnel, Nan helps clients comply with the complex interplay of laws that affect regulated business and represents those clients as they resolve disputes that often arise from unsettled areas of the law. She is typically hired by businesses and law firms around the United States that need her experience in the subjects described above.

## **Affiliations**

- Member, State Bar of Texas
- Member, Austin Bar Association
- Member, Texas Health Care Association
  - Legal Committee

## **Community Involvement**

- Board Member, Dress for Success Austin
  - Teacher, Dress for Success Going Places Network
- Mentor, Participant and Teacher, The University of Texas Women in Law Institute (2014)

## **Sectors**

- [Health Care & Life Sciences](#)
- [Medical Devices](#)
- [Payor Provider Convergence](#)
- [Pharmaceuticals](#)
- [Providers of Health Care Services](#)

## **Practice Areas**

- [Corporate](#)
- [Government Solutions](#)
- [Insurance](#)

- [Mergers, Acquisitions & Complex Reinsurance Transactions](#)
- [Regulatory Compliance](#)
- [State Attorneys General](#)

## **Education**

- University of Virginia School of Law (J.D., 1987)
- Humboldt State University (B.A., 1981)

## **Admissions**

- Texas (1987)
- Texas State Courts
- U.S. District Court for the Western District of Texas