

## Ngai Zhang

### Partner

[ngai.zhang@foley.com](mailto:ngai.zhang@foley.com)

Washington, D.C.  
202.295.4095



Ngai Zhang advises a wide range of clients, from startups to Fortune 500 companies, on intellectual property, internet, and technology law, including patents, trademarks, open source, technology transactions, user agreements, and contests and sweepstakes. Ngai has an extensive engineering and science background and a keen understanding of diverse technological areas.

With many years of experience counseling clients as they develop their intellectual property around their different products, Ngai has deep proficiency with technology transactions, patent portfolio management and prosecution, and patent post-grant review and litigation. He has advised his clients, including financial services companies, manufacturers, and innovative technology companies, on matters concerning artificial intelligence and machine learning, fintech and blockchain, cybersecurity, cloud computing, digital health, and virtual, augmented, and mixed realities.

A dedicated patent strategist, Ngai has a proven track record of success, known for employing unconventional methods to overcome challenges in procuring FinTech and AI patents. Notably, he spearheaded the innovative “Impression” approach to software patents, a method that combines storytelling with a deep understanding of client goals to create exceptionally strong patent portfolios. This unique approach, coupled with his team’s unwavering commitment to excellence, has resulted in allowances for nearly all original patent applications prepared under his guidance, even in areas such as financial services that have seen single-digit allowance rates in the past decade. Remarkably, most of these patents have been granted without the need for additional examination fees, ensuring clients receive quality patent portfolios at a reasonable cost.

Ngai Zhang continues to be at the forefront of intellectual property law, leveraging his extensive expertise to help clients navigate the complex legal landscape and protect their most valuable assets.

## Affiliations

- Leadership Council on Legal Diversity, Fellow, 2019
- The George Washington University Law School, Professorial Lecturer in Law (2019-2021)

## Awards & Recognition

- *IAM Patent 1000*, Patent Prosecution, D.C. Metro Area (2020-2024)
- *Chambers USA*, Intellectual Property (2017-2018)

## Practice Areas

- [Electronics](#)
- [Intellectual Property](#)

## Education

- University of Maryland School of Law (J.D., cum laude, 2011)
- University of Maryland, College Park (B.S., 2008)
  - Computer engineering

## Admissions

- Maryland
- Virginia
- District of Columbia
- U.S. Patent and Trademark Office