

# Caleb D. Erbert Associate

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Caleb D. Erbert is an associate and business lawyer with Foley & Lardner LLP, based in the firm's Detroit office, where he is a member of the firm's Transactions Practice. Caleb practices general corporate and business law and has experience in a variety of industries, advising clients in connection with mergers & acquisitions, private equity transactions, joint ventures and other general corporate and contract matters. Prior to joining Foley, Caleb was a member of the corporate and M&A practice group at another Detroit based law firm.

Before pursuing his legal career, Caleb worked at an advisory services firm where he performed on-site field exams to assess and evaluate loan collateral for major lenders throughout North America. He was also a member of the firm's consulting group, where he advised clients through complex business and financial transactions.

#### **Representative Experience\***

#### Mergers & Acquisitions

- Guided a defense contractor through a competitive bid process and assisted in the eventual sale of the company for more than \$300 million to a private equity buyer.
- Represented a company in the materials, component, electrical and electromagnetic compatibility testing industry with U.S. and China operations in a cross-border sale to a publicly traded strategic purchaser in Europe with a transaction value of over \$80 million.
- Represented a company in the manufacturing and industrial services sector in its sale for more than \$65 million to a private equity buyer.
- Represented a distressed leading manufacturer of plumbing systems in an attempted \$35 million sale to a strategic buyer. Later assisted the company in selling its assets out of receivership.
- Represented a commercial door manufacture servicing the automotive industry in its sale for more than \$25 million to a strategic buyer in the Midwest.



- Represented a client specializing in brain injury rehabilitation in a sophisticated joint venture with an industry competitor.
- Represented two ophthalmologist practices in their combined sale to a single private equity buyer specializing in healthcare portfolios.

### Start Up Representation/Capital Raising

- Represented a Chicago nootropic supplement start-up to develop and finalize its corporate governance structure, organizational documents, initial financing raise and phantom equity plan, along with ongoing corporate legal and business advice.
- Represented a tech startup that developed advanced analytical data systems for OEMs in the automotive industry in its issuance of Series A Preferred Stock.
- Led educational partnership with a local venture capital firm to help emerging enterprises identify and navigate corporate governance issues.

#### \*Matters handled prior to joining Foley.

#### Awards and Recognition

- Received, Best Lawyers: Ones To Watch recognition for:
  - Corporate Law (2021-2024)
  - Leveraged Buyouts and Private Equity Law (2021-2024)
  - Mergers and Acquisitions Law (2024)

#### Affiliations

- NextGen Steering Committee member, Associate for Corporate Growth (ACG) Detroit Chapter
- Board of directors member, Secured Financing Network Michigan Chapter
- Member, State Bar of Michigan
  - Business Law section
  - Real Property Law section
- Member, Federal Bar Association Eastern District of Michigan Chapter

#### Sectors

- Automotive
- Manufacturing

# **Practice Areas**

- Corporate
- Transactions

## Education

Michigan State University College of Law (J.D., magna cum laude, 2018)



- Michigan State Law Review
- Journal of Business and Securities Law
- Student Clinician, Michigan State University Housing Law Clinic
- Walsh College of Accountancy and Business Administration (BAC, 2011)

# Admissions

- Michigan
- United States District Court for the Eastern District of Michigan