

Alan M. Pate Of Counsel

alan.pate@foley.com

Austin

512.542.7012



Alan M. Pate is Of Counsel with Foley and Lardner LLP. Alan is based in the firm's Austin office, where he is a member of the firm's Transactions Practice Group. Alan advises companies at all stages of development, from early-stage start-ups to industry-leading public technology companies. He frequently advises investor clients on intellectual property issues in connection with the financing, acquisition, and sale of their portfolio companies.

Alan focuses his practice on the representation of clients pushing the boundaries of emerging technologies, including those in the electric vehicle, artificial intelligence (AI), biometrics, robotics, and space/satellite industries. He is also a subject matter specialist in open source software, and frequently counsels technology companies on open source compliance programs and other licensing issues.

Alan serves as a day-to-day advisor on technology matters for his clients at all stages of growth, from formation to exit. He counsels his clients through complex licensing, strategic partnership, joint development, and other technology transactions, as well as in connection with corporate matters such as IPOs, divestitures, mergers and acquisitions, and financings. Alan works closely with his clients to understand their technologies and business needs, enabling him to deliver pragmatic and results-oriented advice.

Representative Experience*

- Represented Rambus Inc, a premier chip and silicon IP provider, on its acquisition by Cadence Design Systems, Inc of its Rambus SerDes and memory interface PHY IP business.
- Represented Raxium, an innovator in single panel MicroLED display technologies on its acquisition by Google.
- Represented Ambarella, an AI vision silicon company, in its acquisition of Oculii, expanding its addressable market into radar perception and fusion with its existing edge AI CV perception SoCs for automotive and other IoT endpoint applications, including mobile robotics and security.

- Represented The Roald Dahl Story Company, the international entertainment business managing the rights to Roald Dahl's iconic characters and stories, and its shareholders on its sale to Netflix.
- Represented BigCommerce, an Open SaaS ecommerce platform, in its \$145 million acquisition of Feedonomics, a full-service data feed management platform.
- Represented ART19, a podcast solution provider, in its acquisition by Amazon Music.
- Represented Transcarent, a consumer-directed health and care platform, on a Series A financing and its acquisition of BridgeHealth, a provider of surgical advocacy and centers of excellence programs.
- Represented Everlywell, a leading digital health company, on a \$175 million Series D financing that will be used to expand its virtual care offerings and grow its at-home testing market share.
- Represented CloudSimple, a leading provider of dedicated environments to run VMware workloads in the cloud, in its acquisition by Google.

**Matters handled prior to joining Foley*

Practice Areas

- [Corporate](#)
- [Transactions](#)

Education

- University of Virginia School of Law (J.D., 2012)
 - Articles Review Committee, *Virginia Law & Business Review*
- University of Mississippi (B.A., magna cum laude, 2009)
 - Political Science
 - Member of Phi Beta Kappa

Admissions

- New York
- Texas