

## John E. Turlais Of Counsel

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John Turlais is a member of Foley & Lardner LLP's Government Enforcement Defense & Investigations Practice Group. He has significant experience conducting international compliance risk assessments for domestic and foreign companies and, based on their specific risk profiles, designing and improving their international trade and anti-bribery/anti-corruption (ABC) compliance programs consistent with the expectations set forth by U.S. law enforcement agencies. He has worked with companies of all sizes—including publicly-traded companies and multinational corporations with established compliance programs, and small and mid-sized firms seeking to expand internationally—to improve or develop myriad policies, position-specific compliance training programs, third-party due diligence procedures, and internal controls tailored to the economic sanctions, export controls, customs, and ABC risks faced by his clients.

Relatedly, a substantial portion of John's practice is devoted to counseling clients on international regulatory matters, including economic sanctions programs conducted by the Office of Foreign Assets Control (OFAC), export controls issues under the International Traffic in Arms Regulations (ITAR) and Export Administration

Regulations (EAR), ABC issues under the Foreign Corrupt Practices Act (FCPA), and import-related issues overseen by Customs & Border Protection (CBP). John's experience includes conducting numerous internal investigations and defending corporate clients facing enforcement actions by the U.S. Department of Justice or other federal or state agencies.

John provides clients with practical, risk-based guidance and designs implementable international trade and ABC compliance solutions suited to clients' needs and budgets. In recognition of his work developing ABC tools to help mid-sized companies assess corruption risks and respond to issues more efficiently and effectively, John has received the State Bar of Wisconsin's Legal Innovator award and the *Milwaukee BizTimes'* I.Q. (Innovation Quotient) award.

John understands that it is critically important to have a coordinated, multijurisdictional response to multinational enforcement actions. To that end, he helped establish an international defense alliance, the Concilium™ Global Network, composed of compliance, investigations, and government enforcement defense attorneys located in countries around the world. John also serves as the FCPA advisor to a software firm developing online ABC modules specifically designed for training multinational companies operating in India.

John is a frequent writer and speaker on topics related to the international trade compliance, internal investigations, and cross-border government defense strategies. For a list of his publications, please see the Insights section below.

Before joining Foley, John co-founded ProjectLearn USA, Inc., an educational company that provided information and strategies on developing study practices and test-taking skills. John also played professional baseball in the Pittsburgh Pirates and New York Mets organizations.

### **Awards and Recognition**

- State Bar of Wisconsin, Pro Bono Honor Society
- State Bar of Wisconsin, Legal Innovator award
- *Milwaukee BizTimes*, I.Q. (Innovation Quotient) award
- *Wisconsin Super Lawyers*® – Rising Star (2011–2013)

### **Community Involvement**

- Member of the board of directors of Broadscope Disability Services
- Past member of the board of directors of the Oak Creek Girls Youth Basketball Association

### **Sectors**

- [Food & Beverage](#)
- [Hospitality & Leisure](#)
- [Manufacturing](#)

### **Practice Areas**

- [Business Litigation & Dispute Resolution](#)
- [Consumer Law, Finance & Class Action Group](#)
- [Government Enforcement Defense & Investigations](#)
- [International Government Enforcement Defense & Investigations](#)
- [Litigation](#)
- [Retail & Consumer Services](#)
- [Trade Secret Noncompete Litigation](#)

### **Education**

- Yale Law School (J.D.)
  - Managing Editor, *Yale Journal on Regulation*
- Harvard University (A.B., magna cum laude)
  - Major League Baseball Scholarship, John Harvard Merit Scholarship, Harvard College Award Scholarship
  - James Gordo Bennet Award, Allston Burr Prize, Mark DeWolfe Howe Civil Rights Award, Harvard Institute of Politics Public Sector Award

## Admissions

- Wisconsin
- U.S. Seventh Circuit Court of Appeals